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November 2, 2017

Subject: Treasurer's Report November 2017

ASGS BOD OFFICERS & DIRECTORS:

I apologize for the delay in my report.

This report will focus on: (1) Statement of Funds Balance; (2) Fiscal year-to-date actual vs budget; (3) 2017 Symposia results and comparison to prior years; (4) National office change over; (5) IRS 990 Filing

STATEMENT OF FUNDS BALANCE:

Total unrestricted fund balance is \$92,417.42. Total restricted fund balance is \$106,908.71. Additional accounts had to be set up with BofA as we transition from M&T. As of today, the checks have cleared from the M&T account and the account has been reconciled. We will be closing the M&T checking account and moving the remaining funds to the BofA account. We will then focus on the other accounts.

PROFIT & LOSS:

With regards to the profit and loss, Laura ran a summary report for June 1 – present. I removed all symposia related accounts and focused solely on the national accounts, comparing them to the budget submitted. I also compare this with past actuals. Managing the national expenses is key to controlling expenses. Any deficit spending has to be made up by symposia profit or savings transfer.

We had some above normal expenses so far this fiscal year. Two months of double expenses for the national office because the symposia was in July. Laura worked closely with Lynn before and during the symposia. The symposia was charged for only one room for the national office, the national account was charged for the other. The Fusion budget is understated. We have two Phase 3 payments so far, May and August issues. When H.O.T. takes over the printing, the printing charge will go from approximately \$4,400 to \$2,100. The other large expense was \$4,515 charged to account 78000 for moving the national office to Oklahoma. A check for \$2,000 was issued to California Steve Web Design for web facelift.

I have issued checks totaling \$95,038 since June 1, 2017. We started using new checks drawn against the new BofA account September 1st.

2017 SYMPOSIA:

Every symposia is a learning experience, this was no different. Congratulations to Bob Singer and Jack Khorfage on a successful symposia. Net profit was \$7,957. The symposia had some unexpected expenses. The fire protection cost was \$3,950. The other, higher than average expense, was in exhibits food & beverage,



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\$10,514. This was offset by a donation from the Exhibitor Group of \$1,500. At the exhibitor group meeting, it was agreed that the group will fund two kegs of beer and not be based on a dollar limit. I propose that the Exhibitor Group be charged with providing an Exhibits Chair for all future symposia. They also be responsible for selecting the food & beverages for the reception. The symposia chair should set a budget for F&B by way of a percentage of exhibit revenue collected. I recommend 25% for 2018 as a start. As demonstrated with this symposia, it is always beneficial to have as many seminars as possible that generate revenue.

NEW NATIONAL OFFICE:

As I anticipated, we experienced elevated National Office expenses as we transitioned to a new National Office location and startup. The Fund Balance was also affected by symposia expenses paid in July and August. The Cornell's have done a great job familiarizing themselves with the software and report formats. We are still in a transition mode. Accounts are being set up for the final transfer of assets from M&T to BofA. The main BofA checking account is now set up, new checks received and funds transferred. All funds disbursements are accounted for. We only have some minor postings that needed to be changed into different accounts for recording purposes.

IRS 990 FORMS:

The annual 990 forms have been sent to the IRS. A copy has been sent to the National Office and I have retained a copy for my files.

The Cornell's have updated the audit committee files for review. All documents appear to be in order.

Respectfully Submitted,
Victor Mathews
ASGS Treasurer

Attachments:

Attachment A: Statement of Funds (October 31, 2017)
Attachment B: P&L YTD vs Legge Budget (Less Symposia)
Attachment C: Symposium Multiple Year

American Scientific Glassblowers Society
Statement of Fund Balances
As of October 31, 2017

Oct 31, 17

ASSETS	
Current Assets	
Checking/Savings	
10000 · Unrestricted Funds	
Checking-M&T	
10080 · General Budget	-9,092.96
10081 · Junior Accounting	539.05
10085 · Memorial Donations	1,125.00
Checking-M&T - Other	8,970.21
Total Checking-M&T	1,541.30
10090 · Savings-M&T	57,733.81
10100 · Checking-BOA	17,268.00
10101 · PayPal Account	751.90
10200 · Debit-BOA	5,122.33
10300 · Saving-BOA	10,000.08
Total 10000 · Unrestricted Funds	92,417.42
15000 · Restricted Funds	
15070 · Invesco Fund - M&T	106,908.71
Total 15000 · Restricted Funds	106,908.71
Total Checking/Savings	199,326.13
Accounts Receivable	
12000 · Accounts Receivable	-1,228.75
Total Accounts Receivable	-1,228.75
Other Current Assets	
14999 · Undeposited Funds	3,042.00
Total Other Current Assets	3,042.00
Total Current Assets	201,139.38
TOTAL ASSETS	201,139.38
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LIABILITIES & EQUITY	
Equity	
39000 · Cumulative Income/Loss	239,481.75
Net Income	-38,342.37
Total Equity	201,139.38
TOTAL LIABILITIES & EQUITY	201,139.38
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**American Scientific Glassblowers Society
Budget Worksheet**

Ordinary Income/Expense	<u>31-May-11</u>	<u>24-May-12</u>	<u>31-May-16</u>	<u>31-May-17</u>	<u>31-May-18</u>
Income					BUDGET
40000 National Office Receipts					
40105 Membership	\$46,717.30	\$48,625.45	\$41,763.75	\$43,910.75	\$44,000.00
40108 Promotional Discount-New Member	\$95.50	\$0.00	\$0.00	\$0.00	\$0.00
40110 Fusion-Single Issues	\$144.00	\$108.00	\$206.55	\$0.00	\$0.00
40115 Interest	\$51.53	\$333.42	\$87.81	\$87.66	\$88.00
40120 Refunds	\$98.00	-\$1,073.80	-\$85.00	\$594.50	\$0.00
40125 Investment Market Value Adj.	\$11,259.77	-\$42.70	-\$7,399.99	\$14,432.34	\$0.00
40130 Advertisers - Web	\$335.00	\$90.00	\$0.00	\$0.00	\$0.00
40135 Advertisers-Classified	\$806.00	\$2,601.00	\$1,650.00	\$2,050.00	\$2,050.00
40140 Advertisers-General	\$33,267.80	\$34,569.00	\$17,594.00	\$25,061.00	\$25,000.00
40145 Subscriptions-Fusion	\$866.94	\$1,356.10	\$960.00	\$980.00	\$1,000.00
40155 Other Donations	\$805.23	\$328.80	\$995.00	\$0.00	\$0.00
40160 Shipping and Handling	\$1,165.94	\$228.68	\$184.45	\$175.50	\$185.00
40170 CD Library of Proceedings	\$90.00	\$120.00	\$30.00	\$30.00	\$0.00
40175 Exhibitors Group Dues-Pasathru	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00
40180 Fusion Archives	\$1,168.64	\$385.00	\$80.00	\$80.00	\$0.00
40185 Royalty Income			\$0.00	\$0.00	\$0.00
40190 Commissions-Cafe Press	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00
40195 Educational Materials for Resale	\$6,350.00	\$934.00	\$1,050.00	\$595.00	\$595.00
40000 National Office Receipts - Other	-\$64.50	-\$50.00	\$0.00	\$0.00	\$0.00
Total 40000 National Office Receipts	<u>\$102,996.15</u>	<u>\$88,512.95</u>	<u>\$57,116.57</u>	<u>\$86,807.75</u>	<u>\$72,918.00</u>
Expense					
70000 National Office					
72000 National Office Operations					
72045 Computer	\$0.00	\$193.32	\$237.55	\$0.00	\$0.00
72090 Equipment Purchase	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
72095 Equipment Rental	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
72100 Equipment Repair	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
72195 Moving	\$1,902.54	\$0.00	\$0.00	\$0.00	\$1,000.00
72215 Postage	\$1,664.07	\$943.81	\$1,991.77	\$1,477.85	\$1,500.00
72230 Printing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
72305 Service Contract	\$26,630.00	\$25,000.00	\$27,090.00	\$25,000.00	\$29,000.00
72315 Storage	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
72320 Supplies	\$731.45	\$955.66	\$647.03	\$359.64	\$900.00
72325 Telephone	\$559.33	\$10.64	\$779.40	\$906.01	\$900.00
72330 Transportation	\$103.02	\$0.00	\$0.00	\$0.00	\$0.00
72335 Refunds-Membership	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total 72000 National Office Operations	<u>\$31,590.41</u>	<u>\$27,103.43</u>	<u>\$30,745.75</u>	<u>\$27,743.50</u>	<u>\$33,800.00</u>
73000 Publications-Fusion					
73120 Fusion	\$37,234.99	\$28,223.44	\$30,823.21	\$23,272.79	\$14,000.00
73130 Discounts Taken on Fusion Ads	\$211.30	\$29.80	\$48.60	\$55.60	\$0.00
73215 Postage	\$153.44	\$109.95	\$2,702.41	\$2,026.75	\$2,100.00
73265 Refunds	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
73275 Roster	\$37.39	\$0.00	\$0.00	\$0.00	\$0.00
73320 Supplies	\$0.00	\$259.04	\$784.37	\$232.97	\$250.00

**American Scientific Glassblowers Society
Budget Worksheet**

	<u>31-May-11</u>	<u>24-May-12</u>	<u>31-May-16</u>	<u>31-May-17</u>	<u>31-May-18</u>
73325 Telephone/Computer Service	\$1,106.29	\$1,331.04	\$1,741.79	\$1,511.22	\$1,600.00
73000 Publications-Fusion - Other	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total 73000 Publications-Fusion	\$38,743.41	\$29,953.27	\$36,100.38	\$27,099.33	\$17,950.00
74000 Organizational Expense					
74005 Annual Report	\$55.00	\$55.00	\$529.00	\$436.36	\$450.00
74060 Delaware Agent	\$356.00	\$363.00	\$479.71	\$490.70	\$490.00
74080 NSF Checks Included in Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
74090 Miscellaneous	\$0.00	\$56.00	\$68.00	\$226.00	\$0.00
74110 Bank Service Charges	\$3,621.53	\$3,850.73	\$4,336.57	\$2,999.68	\$3,500.00
74170 Liability Insurance	\$1,826.10	\$2,123.09	\$4,299.42	\$574.52	\$575.00
74190 Bookkeeping Service	\$425.00	\$406.00	\$0.00	\$0.00	\$0.00
74240 Proceedings	\$0.00	\$0.00	\$0.00	\$110.00	\$0.00
74242 - Proceedings Postage	\$0.00	\$912.15	\$0.00	\$0.00	\$0.00
74240 - Proceedings - Other	\$0.00	\$218.71	\$0.00	\$0.00	\$0.00
Total 74240 - Proceedings	\$0.00	\$1,130.86	\$0.00	\$0.00	\$0.00
74250 - Educational Materials/Resale	\$0.00	\$0.00	\$1,277.99	\$1,244.25	\$1,300.00
Total 74000 Organizational Expense	\$6,283.63	\$7,984.68	\$10,990.69	\$6,081.51	\$6,315.00
75000 Officers					
75105 Executive Secretary	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
75220 President	\$1,005.00	\$1,277.00	\$0.00	\$0.00	\$0.00
75225 President-Elect	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
75285 Secretary	\$117.40	\$0.00	\$0.00	\$0.00	\$0.00
75286 Treasurer Expense	\$48.95	\$0.00	\$0.00	\$53.45	\$55.00
75340 Travel Reimbursement	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
75341 Executive Secretary	\$665.89	\$572.56	\$770.46	\$642.60	\$700.00
75342 President	\$152.80	\$0.00	\$1,521.00	\$6,722.24	\$5,899.16
75343 President-Elect	\$0.00	\$0.00	\$793.56	\$731.75	\$1,000.00
75344 Secretary	\$0.00	\$0.00	\$1,012.46	\$913.10	\$1,000.00
Total 75340 Travel Reimbursement	\$818.69	\$572.56	\$4,097.48	\$9,009.69	\$7,700.00
75350 Treasurer	\$1,048.46	\$550.56	\$888.99	\$697.10	\$700.00
75351 Symposium Site Coordinator	\$0.00	\$0.00	\$629.54	\$305.90	\$700.00
Total 75000 Officers	\$3,038.50	\$2,400.12	\$5,616.01	\$10,066.14	\$9,155.00
76000 Board of Directors					
76020 Meeting Expense	\$822.27	\$590.93	\$1,856.02	\$763.82	\$1,000.00
76025 Partial Reimbursement	\$522.83	\$221.76	\$6,335.86	\$5,049.99	\$5,000.00
Total 76000 Board of Directors	\$1,345.10	\$812.69	\$8,191.88	\$5,813.81	\$6,000.00
77000 Presidential Committees					
77010 Audio & Visual	\$7,837.54	\$315.00	\$0.00	\$0.00	\$1,000.00
77015 Awards	\$2,247.62	\$2,878.60	\$2,615.81	\$1,039.61	\$2,000.00
77050 Information Services	\$1,388.58	\$575.84	\$1,093.83	\$1,602.11	\$1,600.00
77080 Education	\$125.00	\$0.00	\$0.00	\$0.00	\$0.00
77160 Junior Liaison	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
77180 Membership	\$299.00	\$230.95	\$503.11	\$325.01	\$500.00
77200 Nomination/Election	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
77205 Outreach/Marketing	\$0.00	\$0.00	\$264.55	\$2,000.00	\$0.00
77250 Publications	\$1,274.74	\$1,754.10	\$2,562.91	\$407.87	\$1,000.00

**American Scientific Glassblowers Society
Budget Worksheet**

	<u>31-May-11</u>	<u>24-May-12</u>	<u>31-May-16</u>	<u>31-May-17</u>	<u>31-May-18</u>
77300 Reg Member Workshop	\$128.74	\$0.00	\$0.00	\$62.96	\$0.00
Total 77000 Presidential Committees	<u>\$13,301.22</u>	<u>\$5,754.49</u>	<u>\$7,040.21</u>	<u>\$5,437.56</u>	<u>\$6,100.00</u>
78000 National Office Move	-\$951.27	\$0.00	\$0.00	\$0.00	\$0.00
79000 Non Budgeted Expenses	\$492.78	-\$9.17	\$0.00	\$5,000.00	\$0.00
Total 70000 National Office Expenses	<u>\$93,843.78</u>	<u>\$73,999.51</u>	<u>\$98,684.92</u>	<u>\$87,241.85</u>	<u>\$79,320.00</u>
	[]	[]	[]	[]	[]
Net Ordinary Income (Less Symposia)	<u>\$9,152.37</u>	<u>\$14,513.44</u>	<u>-\$41,568.35</u>	<u>-\$434.10</u>	<u>-\$6,402.00</u>
Other Income/Expense					
Other Income					
80000 Designated Fund Receipts					
80070 Deposits to AIM Funds	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
80071 Regular Member Workshop	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
80073 Jr Member Workshop Donations	\$130.00	\$0.00	\$89.82	\$0.00	\$0.00
80074 Audio Visual Workshop Donations	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total 80000 Designated Fund Receipts	<u>\$130.00</u>	<u>\$0.00</u>	<u>\$89.82</u>	<u>\$0.00</u>	<u>\$0.00</u>
Total Other Income	\$130.00	\$0.00	\$89.82	\$0.00	\$0.00
Other Expense					
90000 Designated Fund Expenditures					
90070 Transfers to AIM Fund	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
90071 Regular Member Workshop	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
90073 Jr Member Workshop	\$300.00	\$0.00	\$197.60	\$0.00	\$0.00
90074 Audio Visual Workshop	\$4,016.50	\$0.00	\$0.00	\$0.00	\$0.00
Total 90000 Designated Fund Expenditures	<u>\$4,316.50</u>	<u>\$0.00</u>	<u>\$197.60</u>	<u>\$0.00</u>	<u>\$0.00</u>
Total Other Expense	<u>\$4,316.50</u>	<u>\$0.00</u>	<u>\$197.60</u>	<u>\$0.00</u>	<u>\$0.00</u>
Net Other Income	<u>-\$4,186.50</u>	<u>\$0.00</u>	<u>-\$107.78</u>	<u>\$0.00</u>	<u>\$0.00</u>
Net Income (Less Symposia)	<u>\$4,965.87</u>	<u>\$14,513.44</u>	<u>-\$41,676.13</u>	<u>-\$434.10</u>	<u>-\$6,402.00</u>

American Scientific Glassblowers Society
Financial Results -Compare Symposiums
 All Transactions

Ordinary Income/Expense	57th Symposium- Corning	58th Symposium- Sarasota	59th Symposium Eugene	60th Symposium- Milwaukee	61st Symposium- Tucson	62nd Symposium Austin
Income						
40000 - National Office Receipts						
40105 Membership		722.44				
40120 Refunds	(449.97)	(65.00)	(235.00)			175.00
40145 Subscriptions - Fusion	25.00					
40155 Other Donations		220.00	255.00	100.00	875.00	
40160 Shipping and Handling					135.00	
Total 40000 - National Office Receipts	(424.97)	877.44	20.00	100.00	1,010.00	175.00
41000 - Symposia Receipts						
41100 Registration	31,741.40	11,305.00	17,470.00	23,290.00	21,870.00	16,625.00
41101 Member Workshop	600.00	2,760.00	2,355.00	300.00	300.00	2,880.00
41102 Junior Member Workshop	0.00	0.00	0.00	0.00	0.00	0.00
41103 Exhibits Only					50.00	625.00
41104 ASGS Member Day Card	610.00	270.00	660.00	390.00	210.00	0.00
41105 Non Member Day Card	360.00		230.00	490.00	130.00	0.00
41106 Inclusive Package Discount	(4,277.23)					
41110 Seminars						
41111 Seminar 1	1,800.00		6,395.00	11,022.97	3,030.00	2,150.00
41112 Seminar 2	600.00					1,160.00
41113 Seminar 3	375.00					1,000.00
41114 Seminar 4	1,350.00	4,245.00	2,780.00			1,750.00
41115 Seminar 5	525.00	350.00				2,100.00
41116 Seminar 6	150.00					1,140.00
41117 Seminar 7	525.00					2,340.00
41118 Seminar 8	1,125.00					
41119 Seminar 9						
41120 Seminar 10						
41122 Seminar 12	750.00					
Total 41110 Seminars	7,200.00	4,595.00	9,175.00	11,022.97	3,030.00	12,300.00
41130 Exhibits	21,250.00	14,025.00	14,500.00	12,150.00	7,100.00	10,575.00
41135 Banquet	5,500.00	4,380.00	1,350.00	6,760.00	4,570.00	5,645.00
41140 Spouse Program		1,300.00				
41150 Special Event	1,980.00	3,150.00	900.00			
41190 Miscellaneous	2,181.88	50.00				
41191 Proceedings				50.00		
41192 Charity Auction	7,797.00	4,607.00	3,050.00	5,425.00	7,458.00	7,051.00
41194 Raffle Ticket Proceeds						
41195 T Shirts/Hats/Pins/BookAuction						50.00
41197 Donations						458.85
Total 41190 Miscellaneous	9,978.88	4,657.00	3,050.00	5,475.00	7,458.00	7,539.85
Total 41000 - Symposia Receipts	74,943.05	46,492.00	49,690.00	59,877.97	44,718.00	56,209.85
Total Income	74,518.08	47,369.44	49,710.00	59,977.97	45,728.00	56,384.85
Gross Profit	74,518.08	47,369.44	49,710.00	59,977.97	45,728.00	56,384.85
Expense						
60000 - Symposia						
62000 Committee						
62015 Awards		628.70		58.22		
62095 Equipment Rental		12.95				
62110 Reception - A/V					131.57	
62115 Food & Beverage		669.19		1,782.65	4,530.16	1,168.78
62130 National Office Services			2,082.75			576.62
62175 Lodging	1,757.09	288.96	875.20	742.40	-545.64	1,468.55
62190 Miscellaneous						

American Scientific Glassblowers Society
Financial Results -Compare Symposiums
All Transactions

	57th Symposium- Corning	58th Symposium- Sarasota	59th Symposium- Eugene	60th Symposium- Milwaukee	61st Symposium- Tucson	62nd Symposium Austin
62210 Photography						700.00
62215 Postage		161.37				
62230 Printing					166.92	
62310 Startup	3,000.00					2,900.00
62230 Printing	273.46	400.56	175.00			
62320 Supplies	453.82	1,612.13				
62235 Prizes	206.27	119.60	304.60	214.08	939.70	69.84
62330 Transportation		517.52	519.20	719.51	1,831.77	
62335 Registration Expenses	1,090.50	1,551.93	886.73	56.16	177.07	997.82
Total 62000 Committee	6,781.14	5,962.91	4,843.48	3,573.02	7,231.55	7,881.61
63000 Seminars						
63040 Chairman's Expense			20.35			
63065 Speaker Expense						611.80
63080 Guest Speaker	2,400.00		437.60	350.00		
63110 Seminars-A/V		341.54	632.13		342.08	943.53
63115 Food & Beverage		3,429.04	1,927.60	6,179.78	1,052.94	1,403.66
63230 Printing			32.60		10.25	
63265 Refunds			85.00			
63320 Supplies	315.04	570.71	2,073.91	663.94	799.76	4,237.56
63321 Gas - Symposium Seminars	1,239.83	925.82	750.69	1,220.00	1,532.26	528.00
63330 Transportation		487.77	1,478.54	1,102.37	1,530.72	
Total 63000 Seminars	3,954.87	5,754.88	7,438.42	9,516.09	5,268.01	7,724.55
64000 Technical Papers/Posters						
64115 Food & Beverage				4,130.49	1,049.88	772.58
64165 Keynote Speaker						458.85
64230 Printing/Supplies						
64231 Audio/Visual		89.88	305.00	27.45		
64240 Proceedings				98.89	184.19	640.63
64241 Printing	3,249.14	1,916.00	1,985.38	2,631.81		
64242 Postage	859.82	265.86	88.47		6.45	47.22
64243 Editor	1,125.00	1,125.00	1,125.00	1,237.50		
Total 64240 Proceedings	5,233.96	3,306.86	3,198.85	3,889.31	6.45	47.22
64250 Posters						
64251 - Symposium Poster Supplies				94.91	92.55	
Total 64250 Posters	0.00	0.00	0.00	94.91	92.55	0.00
64320 Supplies			63.04			
64330 Transportation			8.76			
Total 64000 Technical Papers/Posters	5,233.96	3,396.74	3,575.65	8,241.05	1,333.07	1,919.28
65000 Workshops						
65010 Audio & Visual		179.76	823.02		500.35	295.00
65115 Food & Beverage				3,180.39		699.28
65320 Supplies	166.29	124.43	119.14	2,035.68		983.00
65321 Gas - Symposium Workshops	387.74	462.92	356.24	1,220.00	766.63	264.00
65330 Transportation	309.90	81.00				
Total 65000 Workshops	863.93	848.11	1,298.40	6,436.07	1,266.98	2,251.28
66000 Exhibits						
66055 Decorating Service	2,828.95	2,841.19	4,832.40	1,726.40		640.15
66110 Exhibits AV		128.40				
66115 Food & Beverage		6,661.39	7,423.70	5,957.39	4,967.86	10,513.96
66320 Supplies	413.34					
66150 Audio/Visual					157.88	
66320 Supplies					154.09	
Total 66000 Exhibits	3,242.29	9,630.98	12,256.10	7,683.79	5,279.83	11,134.11

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	57th Symposium- Corning	58th Symposium- Sarasota	59th Symposium- Eugene	60th Symposium- Milwaukee	61st Symposium- Tucson	62nd Symposium Austin
67000 - Banquet						
67085 - Entertainment						
67110 - Banquet AV		321	152.5		111.83	118.87
67115 - Food & Beverage		4750.8	3148.2	7418.56	6005.9	3404.1
67230 - Printing		31.90				
67320 - Supplies	45.34					
Total 67000 - Banquet	45.34	5,103.70	3,300.70	7,418.56	6,117.73	3,522.97
68000 - Spouse Program						
68115 - Food & Beverage	225.00		300.12			
68245 - Programs and Admissions	930.00	700.00				
68330 - Transportation		525.00				
Total 68000 - Spouse Program	1,155.00	1,225.00	300.12	0.00	0.00	0.00
69000 - Special Events						
69085 - Entertainment		375				
69115 - Food & Beverage	21,600.10	3,152.97	1,379.04	719.08	450.00	4.31
69245 - Program & Admissions		1,271.00				
69265 - Refunds			160.00	225.00		
Total 69000 - Special Events	21,600.10	4,798.97	1,539.04	944.08	450.00	4.31
69900 - Miscellaneous						
69991 - Miscellaneous		722.45				
69992 - Charity Auction	105.83	420.49	624.62	6,066.65	7,339.76	7,112.93
69993 - Annual Meeting Expense		331.27				
69994 - Donations	7,798.00	4,607.00	3,048.00			
Total 69900 - Miscellaneous	7,903.83	6,081.21	3,672.62	6,066.65	7,339.76	7,112.93
Total 60000 - Symposia	50,780.46	42,802.50	40,224.53	49,879.31	34,286.93	43,571.04
70000 - National Office						
74000 - Organizational Expense						
74240 - Proceedings			31.24			
74242 - Proceedings Postage						
Total 74240 - Proceedings			31.24		0.00	0.00
Total 74000 - Organizational Expense						
75000 - Officers						
75351 - Symposium Site Coordinator			521.40			
Total 75000 - Officers			521.40		0.00	0.00
76000 - Board of Directors						
76020 - Meeting Expense		732.52	414.80	161.80		900.72
Total 76000 - Board of directors		732.52	414.80	161.80	0.00	900.72
77000 - Presidential Committees						
77015 - Awards	973.87	56.00	192.20	162.75	63.98	1,864.41
77250 - Publications			592.93	1065.32		426.3
77300 - Reg Member Workshop						844.01
Total 77000 - Presidential Committees	973.87	56.00	785.13	1,228.07	63.98	3,134.72
78000 - National Office Move						821.1
Total 70000 - National Office	973.87	788.52	1,752.57	1,389.87	63.98	4,856.54
Total Expense	51,754.33	43,591.02	41,977.10	51,269.18	34,350.91	48,427.58

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	<u>57th Symposium- Corning</u>	<u>58th Symposium- Sarasota</u>	<u>59th Symposium- Eugene</u>	<u>60th Symposium- Milwaukee</u>	<u>61st Symposium- Tucson</u>	<u>62nd Symposium Austin</u>
Net Ordinary Income	22,763.75	3,778.42	7,732.90	8,708.79	11,377.09	7,957.27
Other Income/Expense						
Other Income						
80000 - Designated Fund Receipts				25.00		
80071 - Regular Member Workshop				25.00		
80073 - Jr Member Workshop Donations						
Total 80000 - Designated Fund Receipts	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>25.00</u>	<u>0.00</u>	<u>0.00</u>
Total Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>25.00</u>	<u>0.00</u>	<u>0.00</u>
Net Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>25.00</u>	<u>0.00</u>	<u>0.00</u>
Net Income	<u><u>22,763.75</u></u>	<u><u>3,778.42</u></u>	<u><u>7,732.90</u></u>	<u><u>8,733.79</u></u>	<u><u>11,377.09</u></u>	<u><u>7,957.27</u></u>