WEBVTT

1
00:00:19.110 --> 00:00:20.519
Erich Moraine (President): There we go.

2
00:00:21.190 --> 00:00:32.499
Erich Moraine (President): Cool, yeah, I think we are good to go. I'm not sure about Canada, and I'm not sure about the exhibitors group, but both of those are kind of on and off again in terms of participation, so…

3
00:00:32.720 --> 00:00:35.039
Erich Moraine (President): I would say let's go ahead and get started.

4
00:00:35.790 --> 00:00:37.560
Andy Gibbs (Secretary): Alright, President?

5
00:00:38.360 --> 00:00:38.980
Erich Moraine (President): Present.

6
00:00:39.810 --> 00:00:41.080
Andy Gibbs (Secretary): President-elect?

7
00:00:41.640 --> 00:00:42.330
Nathan Hart(president elect): present?

8
00:00:43.430 --> 00:00:44.410
Andy Gibbs (Secretary): Treasurer?

9
00:00:44.810 --> 00:00:45.630
Kevin Moeller (BOD) Treasurer: Presence?

10
00:00:46.610 --> 00:00:48.119
Andy Gibbs (Secretary): Secretary is present.

11
00:00:48.490 --> 00:00:50.170
Andy Gibbs (Secretary): Executive Secretary?

12
00:00:53.580 --> 00:00:56.140
Erich Moraine (President): Jerry is here, yeah.

13
00:00:57.610 --> 00:01:03.169

Andy Gibbs (Secretary): Alright, canadian section? Do we not currently have anyone for Canadian?

14
00:01:03.400 --> 00:01:05.920
Erich Moraine (President): Well, that would be,

15
00:01:05.920 --> 00:01:08.450
Andy Gibbs (Secretary): or, In the meeting, either?

16
00:01:08.740 --> 00:01:10.759
Erich Moraine (President): No, he is not in the meeting.

17
00:01:11.510 --> 00:01:12.260
Andy Gibbs (Secretary): Alright.

18
00:01:14.040 --> 00:01:15.340
Andy Gibbs (Secretary): Delaware Valley?

19
00:01:16.320 --> 00:01:17.739
Dan Walker (Del Val Section): Dan Walker present?

20
00:01:19.360 --> 00:01:20.630
Andy Gibbs (Secretary): Exhibitor section?

21
00:01:21.760 --> 00:01:22.579
Erich Moraine (President): That would be…

22
00:01:22.580 --> 00:01:23.670
Andy Gibbs (Secretary): No, Dennis?

23
00:01:23.670 --> 00:01:25.150
Erich Moraine (President): No Dennis, yeah.

24
00:01:26.980 --> 00:01:27.860
Andy Gibbs (Secretary): Great Lakes.

25
00:01:29.990 --> 00:01:32.129
Jill Korgemagi (Great Lakes): Hey, Clark, Great Lakes.

26
00:01:33.610 --> 00:01:34.620
Andy Gibbs (Secretary): Midwest?

27
00:01:36.600 --> 00:01:38.400
Devin Shields (Midwest): Devin Shields present.

28
00:01:39.590 --> 00:01:40.420
Andy Gibbs (Secretary): Northeast?

29
00:01:41.150 --> 00:01:42.740
Sean Donlon (Northeast): Sean Donlon present.

30
00:01:43.690 --> 00:01:44.959
Andy Gibbs (Secretary): Pacific Northwest?

31
00:01:47.110 --> 00:01:48.460
Erich Moraine (President): Harold?

32
00:01:48.460 --> 00:01:49.280
Andy Gibbs (Secretary): Harolder?

33
00:01:49.280 --> 00:01:51.810
Erich Moraine (President): by proxy, with Randall.

34
00:01:52.580 --> 00:01:54.769
Andy Gibbs (Secretary): Randall is proxy for Harold?

35
00:01:54.770 --> 00:01:56.510
randall (Sw Section): Yes.

36
00:01:56.510 --> 00:01:57.270
Erich Moraine (President): Yeah, correct.

37
00:01:57.270 --> 00:01:58.040
Andy Gibbs (Secretary): Gotcha.

38
00:01:59.000 --> 00:02:00.500
Andy Gibbs (Secretary): One second…

39
00:02:08.610 --> 00:02:10.439
Andy Gibbs (Secretary): Okay, Rocky Mountain section?

40

00:02:11.910 --> 00:02:13.429
Garret Oaks (Rocky Mountain): Garret Oaks present.

41
00:02:18.270 --> 00:02:19.550
Andy Gibbs (Secretary): Southern California?

42
00:02:20.130 --> 00:02:22.630
Phillip Sliwoski- Southern California section: Phil Sliwoski, present.

43
00:02:23.160 --> 00:02:27.500
Erich Moraine (President): Yay! First time. That means you buy everyone beer after the meal.

44
00:02:27.500 --> 00:02:28.350
Phillip Sliwoski- Southern California section: Sure.

45
00:02:28.700 --> 00:02:29.540
Erich Moraine (President): Yeah.

46
00:02:29.540 --> 00:02:31.510
Andy Gibbs (Secretary): Southeast section?

47
00:02:34.640 --> 00:02:36.260
Andy Gibbs (Secretary): Do we have, Rick Smith here?

48
00:02:36.410 --> 00:02:41.110
Erich Moraine (President): Smith, yeah, that's a good question. I have…

49
00:02:41.460 --> 00:02:44.750
Erich Moraine (President): I emailed him not too long ago.

50
00:02:45.970 --> 00:02:49.099
Erich Moraine (President): I don't have any other information about Rick.

51
00:02:50.020 --> 00:02:54.959
Andy Gibbs (Secretary): Okay, I was actually wanting to double-check his vote with him for the motion to adjourn last time.

52
00:02:55.700 --> 00:03:06.579
Erich Moraine (President): Yeah, and I have him listed as, presenting a motion, tonight, so… Jerry, would you want to maybe hop on a call and see if Rick is around?

53
00:03:11.400 --> 00:03:12.610
Erich Moraine (President): Thank you, Jerry.

54
00:03:12.780 --> 00:03:15.760
Andy Gibbs (Secretary): Well, for the moment, I will mark him as absent.

55
00:03:15.860 --> 00:03:18.270
Andy Gibbs (Secretary): And then finally, southwest section.

56
00:03:19.810 --> 00:03:21.680
randall (Sw Section): Present, randall Strait.

57
00:03:22.250 --> 00:03:24.869
Andy Gibbs (Secretary): And do we have any guests here tonight?

58
00:03:27.940 --> 00:03:30.030
Andy Gibbs (Secretary): I'm not seeing anyone.

59
00:03:30.260 --> 00:03:30.820
Erich Moraine (President): Yeah.

60
00:03:36.340 --> 00:03:39.740
Andy Gibbs (Secretary): Okay, well, we have a quorum, and we can proceed.

61
00:03:40.560 --> 00:03:41.370
Erich Moraine (President): Awesome.

62
00:03:41.660 --> 00:03:52.890
Erich Moraine (President): Thank you, folks. So first I will ask for a motion, to approve or amend the agenda, as submitted. Do I have a motion and a second?

63
00:03:54.090 --> 00:03:58.109
Erich Moraine (President): Jill, first, and Nathan seconds.

64
00:03:58.670 --> 00:04:01.340
Erich Moraine (President): Any changes that need to be made?

65
00:04:01.600 --> 00:04:04.250
Erich Moraine (President): To the agenda as I'd submitted it.

66
00:04:07.120 --> 00:04:07.850
Erich Moraine (President): Alright.

67
00:04:08.050 --> 00:04:14.139
Erich Moraine (President): So, hearing nothing, then I will call the question. We'll have a vote. So, the voting happens.

68
00:04:14.280 --> 00:04:23.820
Erich Moraine (President): with the react button, for most of us, that's a little heart-shaped thing at the bottom. If you click on the up… I'm sorry, if you click on the heart itself.

69
00:04:24.260 --> 00:04:32.259
Erich Moraine (President): You can see there's a green check, a red X, so that's yes or no, and if you choose to abstain, that's the coffee cup.

70
00:04:32.810 --> 00:04:41.750
Erich Moraine (President): If you can't get any of that to work, then just raise your hand, like if you're on a cell phone, and we can count you that way as well.

71
00:04:43.540 --> 00:04:45.889
Erich Moraine (President): So, Randall, are you gonna…

72
00:04:47.120 --> 00:04:52.090
Erich Moraine (President): Want to prove? Yeah, and how about you, Phil? Have you figured out where the heart is at the bottom of the screen there?

73
00:04:54.910 --> 00:05:02.610
Erich Moraine (President): And you're muted, I can't hear you either. Oh, there he goes, he's… yes. All right, that looks like, it's a unanimous…

74
00:05:02.720 --> 00:05:04.000
Erich Moraine (President): Approval.

75
00:05:04.200 --> 00:05:06.259
Erich Moraine (President): For tonight's agenda.

76
00:05:06.550 --> 00:05:08.149
Erich Moraine (President): Thank you.

77
00:05:10.400 --> 00:05:26.479
Erich Moraine (President): Second, item on the list, then, is request for a motion to approve or amend, and my dates are wrong on all of this. I apologize, I was up a little late. We need, approval for the July

78
00:05:26.480 --> 00:05:31.059
Erich Moraine (President): I think it's July 16th BOD meetings, minutes.

79
00:05:32.100 --> 00:05:42.699
Erich Moraine (President): And Andy sent those out, this morning, so I don't know if you've had a chance to take a look at that. I would ask for a first, and then a second, and then we can discuss.

80
00:05:45.700 --> 00:05:49.070
Erich Moraine (President): Nathan first, and Kevin seconds.

81
00:05:50.460 --> 00:05:53.070
Erich Moraine (President): And here comes Rick Smith. Yippee!

82
00:05:53.490 --> 00:05:55.319
Erich Moraine (President): Alright, thank you, Jerry.

83
00:05:55.970 --> 00:05:57.170
Erich Moraine (President): Thanks for your help.

84
00:06:07.240 --> 00:06:15.159
Andy Gibbs (Secretary): Well, while we're on the subject, Rick, I just wanted to confirm, did you vote yes for the motion to adjourn at the last meeting?

85
00:06:17.550 --> 00:06:20.380
Rick Smith, Southeastern Section Director: I'm not sure about that, I believe so.

86
00:06:20.880 --> 00:06:27.119
Andy Gibbs (Secretary): Alright, well, I had you down, I couldn't get the record, I think you disconnected, and I just wanted to confirm that, so…

87
00:06:27.120 --> 00:06:29.449
Rick Smith, Southeastern Section Director: Yeah, put me… put me down.

88
00:06:29.640 --> 00:06:31.370

Andy Gibbs (Secretary): Perfect. Thank you very much.

89
00:06:32.430 --> 00:06:38.510
Erich Moraine (President): Are there any other changes or adjustments that need to be made to that July 16th,

90
00:06:38.630 --> 00:06:39.930
Erich Moraine (President): Set of minutes.

91
00:06:43.640 --> 00:06:46.699
Erich Moraine (President): Okay, hearing nothing else, then I'll ask for a vote.

92
00:06:46.960 --> 00:06:50.409
Erich Moraine (President): To approve, as modified.

93
00:06:50.610 --> 00:06:55.700
Erich Moraine (President): So, again, use the little heart thing, a green check for yes.

94
00:06:56.030 --> 00:06:59.340
Erich Moraine (President): A red X for no, a coffee cup to abstain.

95
00:07:01.860 --> 00:07:02.760
Erich Moraine (President): Right.

96
00:07:03.090 --> 00:07:10.560
Erich Moraine (President): And, we have a unanimous agreement to approve… As modified.

97
00:07:13.270 --> 00:07:19.579
Erich Moraine (President): Okay, next item… is the President's report. Let me…

98
00:07:20.220 --> 00:07:23.940
Erich Moraine (President): Sorry, I forgot to pull that up. Hang on just a second.

99
00:07:28.520 --> 00:07:29.360
Erich Moraine (President): Is that what?

100
00:07:31.650 --> 00:07:36.830

Erich Moraine (President): Word-related… Resident Reports… there we are.

101
00:07:38.590 --> 00:07:42.809
Erich Moraine (President): Yeah, so it's been another busy month in Lake Wobegon,

102
00:07:44.000 --> 00:07:51.960
Erich Moraine (President): The, exciting thing that's coming up is that we have a booth, at the Denver Flame Off that's coming in a couple of weeks.

103
00:07:52.010 --> 00:08:03.230
Erich Moraine (President): And, Don Gossard will be there, representing us. This is in the same area, that we're going to be having the symposium next year.

104
00:08:03.230 --> 00:08:14.690
Erich Moraine (President): And the idea is that we start to develop a presence in the local glassblowing community, and Don will be there to talk about us and to help promote the symposium.

105
00:08:14.710 --> 00:08:27.109
Erich Moraine (President): They are interested, as well, and we have offered to exchange booths. So, they're gonna have a booth, at our symposium next year as well.

106
00:08:27.960 --> 00:08:45.950
Erich Moraine (President): He could use a hand, he will be there on his own, and it would probably be nice to have a second person. Although Garrett is going to be busy, you're part of the competition, as I understand it. So, I don't know if there's… if you have any ideas about who else could be there to help represent us.

107
00:08:45.950 --> 00:08:54.150
Garret Oaks (Rocky Mountain): Oh, I'll be there probably all 3 days. I'll go up Friday, Saturday, and I'll be there Sundays when Don said he was

108
00:08:55.190 --> 00:09:00.429
Garret Oaks (Rocky Mountain): or we're gonna represent. That's gonna be the best day anyway, because that's when it's open to the public.

109
00:09:00.870 --> 00:09:01.830
Garret Oaks (Rocky Mountain): So…

110

00:09:01.830 --> 00:09:02.520
Erich Moraine (President): Okay.

111
00:09:02.740 --> 00:09:03.390
Garret Oaks (Rocky Mountain): Yeah, you're good.

112
00:09:03.950 --> 00:09:09.690
Garret Oaks (Rocky Mountain): I'll definitely be there for help… help and all that. Trying to bring… trying to bring some stuff up from…

113
00:09:10.310 --> 00:09:15.340
Garret Oaks (Rocky Mountain): The springs, as far as, like, scientific… displays, so…

114
00:09:15.860 --> 00:09:22.699
Erich Moraine (President): That sounds great. Yeah, maybe you can connect with Don, because at this point, he does not know that you are able to help him out.

115
00:09:22.900 --> 00:09:23.950
Erich Moraine (President): And that would be good.

116
00:09:23.950 --> 00:09:27.949
Garret Oaks (Rocky Mountain): We, we've, we've connected, so we're good to go, yeah.

117
00:09:27.950 --> 00:09:30.689
Erich Moraine (President): Okay, great.

118
00:09:30.950 --> 00:09:50.019
Erich Moraine (President): Yeah, the other thing… some of this now is a little bit out of date. The hotel contract is set to go, and we'll be voting on that, discussing it a little bit later. The IMI contract is set to go, and we can discuss and vote on that a little bit later. Fire permit for 27 is in process.

119
00:09:50.040 --> 00:10:08.910
Erich Moraine (President): There's been a number of back and forths. The fire marshal has some kind of an assistant helper person, and that's the one that we're in communication with. Everything looks good so far, but it has not been issued yet. So hopefully we will know in the next week or two if they want more information, or if they're good to go.

120
00:10:09.990 --> 00:10:15.219

Erich Moraine (President): But I don't expect any problems, so I think we're set to go.

121
00:10:15.480 --> 00:10:31.340
Erich Moraine (President): Symposium planning, the draft, schedule is still on the website, and you know, we continue to kind of refine and clean that up. I'm gonna get a little more serious about that once we have the hotel contract signed.

122
00:10:31.390 --> 00:10:35.970
Erich Moraine (President): And, we're actually committed to being in that location for that time period.

123
00:10:36.040 --> 00:10:41.330
Erich Moraine (President): But things are good. I have a number of people that I've already gotten commitments from.

124
00:10:41.890 --> 00:10:44.050
Erich Moraine (President): To be part of the,

125
00:10:44.670 --> 00:10:55.810
Erich Moraine (President): part of the setup and teardown team, which I'm, nicknaming as the Wrecking Crew. And so I'm looking forward to that. People are starting to show up and help.

126
00:10:55.950 --> 00:11:01.009
Erich Moraine (President): And in general, things are… are moving along.

127
00:11:01.420 --> 00:11:06.470
Erich Moraine (President): We've got the first of the marketing stuff available. Don put together a poster,

128
00:11:06.620 --> 00:11:09.920
Erich Moraine (President): That we'll be using at the… at the flame-off.

129
00:11:10.170 --> 00:11:26.989
Erich Moraine (President): But, it brings up a bigger question that I need to explore a little bit more. The ASGS doesn't really have a brand in terms of marketing and public visibility. Every time we do something, it's a different font, a different color, a different layout, a different format, a different style.

130
00:11:26.990 --> 00:11:33.999

Erich Moraine (President): And what companies will typically do is figure out what their branding looks like out in the general public.

131
00:11:34.060 --> 00:11:41.640
Erich Moraine (President): And I think that might be something good for us to kind of poke at. It's good to have marketing, and it's also good to be

132
00:11:41.710 --> 00:11:46.730
Erich Moraine (President): To develop some sort of consistency with what that material looks like.

133
00:11:48.590 --> 00:12:01.450
Erich Moraine (President): So, there's no crisis, but I think in the long run, that's something that's worth exploring for us, so that our public presence, our image, is kind of consistent and somewhat stable.

134
00:12:02.620 --> 00:12:11.260
Erich Moraine (President): I'm still chasing down the Wheeler book. We have a possibility to become the publisher for the E.L. Wheeler Scientific Glassblowing book.

135
00:12:11.280 --> 00:12:28.659
Erich Moraine (President): That was signed over to, Salem Community College, by the Wheeler Estate, and they gave permission to a publisher, Igneous Publishing. They ran one, edition of the book.

136
00:12:28.660 --> 00:12:43.670
Erich Moraine (President): And don't seem to have any interest in running any additional ones. So, we're looking into what it would take to become, like, the official place that can publish this book. I think it'll be good for us as a…

137
00:12:44.150 --> 00:12:58.160
Erich Moraine (President): as an industry to have this book in print and available, and it might be good for us as an organization to be able to have that available in our merch store. We can get back to offering that as,

138
00:12:58.250 --> 00:13:06.459
Erich Moraine (President): As gifts, I think it's part of the Memorial Award, and they've been harder to get a hold of, because the book is out of print again.

139
00:13:06.710 --> 00:13:08.369

Erich Moraine (President): So,

140
00:13:08.450 --> 00:13:24.149
Erich Moraine (President): We're working on it, Klaus is trying to track it down. Most people at Salem Community College did not realize that they had the publishing rights, and so he is now trying to track down the original document that, transferred that authority to Salem.

141
00:13:24.150 --> 00:13:33.229
Erich Moraine (President): So that we can figure out… if we can figure out who signed the piece of paper, then we know who to go after to get permission to continue to publish.

142
00:13:33.670 --> 00:13:35.340
Erich Moraine (President): But it's slow going.

143
00:13:35.490 --> 00:13:36.740
Erich Moraine (President): So,

144
00:13:37.770 --> 00:13:56.130
Erich Moraine (President): Along the publishing note, though, Chris Hurley has decided to start a project. He's gonna start… well, he's gonna start with one article and see how that goes, but the plan is, the hope is, to have this be a regular kind of a column, a regular feature in Fusion.

145
00:13:56.310 --> 00:14:12.290
Erich Moraine (President): Where he will interview a senior glassblower, and get kind of their last biography. How did you get started in glass? Where did you go to school? Who did you apprentice under? Where did you go to work? You know,

146
00:14:12.400 --> 00:14:23.929
Erich Moraine (President): a glass story, similar, I don't know if any of you have heard the, public radio used to run a feature called, Storyboard.

147
00:14:24.310 --> 00:14:28.320
Erich Moraine (President): Where you would hear kind of a person's life history.

148
00:14:29.060 --> 00:14:41.809
Erich Moraine (President): And it was a really interesting idea. I'm thrilled that he's willing to do it, because as our members get older and fade away, this history is also fading away.

149
00:14:41.970 --> 00:14:46.420
Erich Moraine (President): And it might be good to kind of capture and collect some of that.

150
00:14:48.320 --> 00:15:06.170
Erich Moraine (President): What's not on the written report, I had a Zoom call this morning with Don Gossett, our home office person, and Jane Hughes, our graphic artist, person that, is in charge of doing all the layout and graphic arts work for Fusion.

151
00:15:06.370 --> 00:15:07.970
Erich Moraine (President): We learned an awful lot.

152
00:15:08.660 --> 00:15:22.789
Erich Moraine (President): The short answer is she is excited and interested in helping to do the transition to digital publication. We are on track for our first edition of Digital Fusion, for the February 27 edition.

153
00:15:22.980 --> 00:15:31.419
Erich Moraine (President): There are a number of things in the current process of how Fusion gets put together and edited that need to be updated.

154
00:15:31.730 --> 00:15:49.360
Erich Moraine (President): So, there are actually segments of this whole process that still involve printing out paper, putting it in envelopes, mailing it around the country, have people do hand markups and things on stuff, so we gotta… we gotta, modernize a little bit. So,

155
00:15:49.560 --> 00:16:04.460
Erich Moraine (President): We're going to schedule some meetings with Marilyn and with Jim Hudson and with you, Rick Smith, to start to kind of review the current process of assembling fusions, and see what we can do.

156
00:16:05.200 --> 00:16:09.770
Erich Moraine (President): To update that just a little bit, so that'll be ongoing.

157
00:16:09.860 --> 00:16:22.960
Erich Moraine (President): I don't know if that's going to be solved or all in place by next month, but, certainly by the month after, because we need to get started, and have our, kind of, our ducks in a row for that first…

158
00:16:23.020 --> 00:16:33.580
Erich Moraine (President): February edition. The good news is that there will be no problem with embedding hyperlinks into articles, as well as into advertisements.

159
00:16:33.710 --> 00:16:39.030
Erich Moraine (President): And it's going to get published in high-resolution format.

160
00:16:39.170 --> 00:16:44.540
Erich Moraine (President): So that means the photos that are gonna now all be in all color.

161
00:16:44.670 --> 00:16:59.749
Erich Moraine (President): all the article photos are going to be color, and those are going to be high resolution, so you're going to be able to zoom in on it, and you'll have a larger image to be able to see. I know with some articles, the pictures sometimes get a little bit smaller.

162
00:16:59.900 --> 00:17:09.760
Erich Moraine (President): And our current printed version, which is halftone black and white, you lose a lot of image quality by doing that to a photograph.

163
00:17:10.089 --> 00:17:23.839
Erich Moraine (President): So that's actually, gonna decrease the amount of time Jane needs, because she has to take our current, high-quality photos and kind of stomp them down to get to this lower quality that we currently need.

164
00:17:23.970 --> 00:17:27.849
Erich Moraine (President): So, this is all positive news on Jane's side.

165
00:17:28.440 --> 00:17:33.889
Erich Moraine (President): But there's going to need to be a fair bit of conversation with the Fusion team to kind of put this in place.

166
00:17:34.530 --> 00:17:42.270
Erich Moraine (President): So, all in all, things are looking… looking good. Any questions from anybody on… on my report?

167
00:17:43.580 --> 00:17:47.010

Erich Moraine (President): move my lights here, I gotta figure out how to do this.

168
00:17:47.470 --> 00:17:52.289
Erich Moraine (President): I got a new computer, and everything is all messed up here. Nathan, yes sir?

169
00:17:52.610 --> 00:17:57.099
Nathan Hart(president elect): With the, Chris Hurley's thing,

170
00:17:57.870 --> 00:18:07.209
Nathan Hart(president elect): it might be… I mean, if he's looking for people to do, like, I mean, an easy way might just be starting with past presidents, and just kind of go down the line of who's…

171
00:18:07.840 --> 00:18:08.900
Nathan Hart(president elect): Still around?

172
00:18:09.550 --> 00:18:21.440
Erich Moraine (President): Yeah, I don't actually have any clue about who he wants to interview. That part he hasn't mentioned anything about. He just said that he's decided he's gonna commit to giving it a try.

173
00:18:21.790 --> 00:18:27.740
Erich Moraine (President): But you might reach out to him. I have no idea how he's gonna pick the people that he wants to interview.

174
00:18:28.880 --> 00:18:32.550
Erich Moraine (President): It's a good point, though. Past presidents are a good jumping-off spot.

175
00:18:33.780 --> 00:18:40.790
Erich Moraine (President): Let me just run over and hit the light switch in the room here and see, I feel like I'm sitting in a closet, it's awful dark.

176
00:18:46.380 --> 00:18:51.510
Erich Moraine (President): All right, that's a little better. Sorry about that. Yeah, other questions?

177
00:18:59.540 --> 00:19:00.470
Erich Moraine (President): Okay.

178

00:19:01.860 --> 00:19:05.390
Erich Moraine (President): Coolio, well, if you have more questions, you know where to find me.

179
00:19:05.640 --> 00:19:19.929
Erich Moraine (President): So, next, I would like to, maybe hand it off to Karen. I know you've been super busy, the last few weeks, but I don't know if you could give us a brief Treasurer's update.

180
00:19:20.950 --> 00:19:36.939
Kevin Moeller (BOD) Treasurer: Yeah, sorry, I apologize, I was pretty much very sick all of July, and just kind of getting back in the swing of things. As Eric talked about the IMI contract and the,

181
00:19:38.400 --> 00:19:43.389
Kevin Moeller (BOD) Treasurer: We have the… Contract for the hotel, for the symposium next year.

182
00:19:43.520 --> 00:19:49.690
Kevin Moeller (BOD) Treasurer: We can… and talk more numbers, I guess, when we go ahead and…

183
00:19:49.810 --> 00:19:54.479
Kevin Moeller (BOD) Treasurer: Finalize everything, but it looks like the IMI contract,

184
00:19:54.940 --> 00:20:04.750
Kevin Moeller (BOD) Treasurer: It is pretty well finalized. I never heard back if we heard anything about the potential 5-year.

185
00:20:05.800 --> 00:20:07.159
Kevin Moeller (BOD) Treasurer: Contract with them or not.

186
00:20:07.440 --> 00:20:18.760
Kevin Moeller (BOD) Treasurer: But, I mean, everything… I really have to say thank you to Eric and Jerry for, kind of taking the reins on that. Again, I apologize, I wasn't…

187
00:20:18.980 --> 00:20:21.069
Kevin Moeller (BOD) Treasurer: Able to do a whole lot on either one.

188
00:20:21.500 --> 00:20:29.760
Kevin Moeller (BOD) Treasurer: As far as I know, everything's kind of status quo, you know, finance-wise.

189
00:20:31.170 --> 00:20:36.640
Kevin Moeller (BOD) Treasurer: Yeah. I apologize, I wish I had more for you right now, but I don't.

190
00:20:36.950 --> 00:20:38.530
Kevin Moeller (BOD) Treasurer: Yeah.

191
00:20:39.510 --> 00:20:40.490
Kevin Moeller (BOD) Treasurer: Sorry.

192
00:20:43.550 --> 00:20:47.419
Kevin Moeller (BOD) Treasurer: If anybody has any questions, you know, that I could…

193
00:20:47.540 --> 00:20:51.690
Kevin Moeller (BOD) Treasurer: get back to you at the next meeting with, please holler them out. But yeah.

194
00:20:56.060 --> 00:21:14.809
Erich Moraine (President): Actually, I have a question. I think we're still working on the Pacific Northwest checking account. I think there were signature cards or something that need to get signed off on. So, as far as I can tell, we're on the way to getting across the finish line, but not quite yet.

195
00:21:14.970 --> 00:21:16.579
Erich Moraine (President): Does that sound right, Kevin?

196
00:21:16.950 --> 00:21:21.830
Kevin Moeller (BOD) Treasurer: I'll have to reach out to Harold and Don and see exactly where they're at with that.

197
00:21:22.210 --> 00:21:25.110
Kevin Moeller (BOD) Treasurer: They haven't… they haven't contacted me about it.

198
00:21:26.180 --> 00:21:34.220
Erich Moraine (President): Okay, yeah, I think we needed a copy, a signed copy of the minutes that authorized,

199
00:21:34.660 --> 00:21:42.440

Erich Moraine (President): the board and the… to, provide the financing for the home office, and so I worked with,

200
00:21:42.710 --> 00:21:54.369
Erich Moraine (President): with Andy to get that put together, and then Jerry signed it, and I think that got off to the home office, and now that has to go to the bank. So, as far as I can tell, they've got all the paperwork they need.

201
00:21:54.510 --> 00:22:03.870
Erich Moraine (President): But Harold still, isn't quite yet on board as having signing authority, which she needs to have. He's the Treasurer of the section.

202
00:22:04.110 --> 00:22:05.340
Erich Moraine (President): So, maybe by…

203
00:22:05.340 --> 00:22:06.669
Kevin Moeller (BOD) Treasurer: And he's not, like…

204
00:22:06.790 --> 00:22:11.900
Kevin Moeller (BOD) Treasurer: necessarily wanting to do it type of thing? Like, hesitant that way, or just can't necessarily get around?

205
00:22:11.900 --> 00:22:25.100
Erich Moraine (President): I'm sorry, he has not yet received approval from the bank, because the bank has not processed our paperwork. The last I spoke with Don, it was in transit, but it wasn't yet finalized by the bank.

206
00:22:25.350 --> 00:22:25.980
Kevin Moeller (BOD) Treasurer: Okay.

207
00:22:26.830 --> 00:22:33.330
Erich Moraine (President): So, no, he is… he is not hesitant at all. He is interested in having signing authority. He needs that.

208
00:22:33.330 --> 00:22:33.910
Kevin Moeller (BOD) Treasurer: Sure.

209
00:22:33.910 --> 00:22:40.420
Erich Moraine (President): Don will also have signing authority, and I'm not sure how that trickles down, if you, as Treasurer

210
00:22:40.640 --> 00:22:45.800
Erich Moraine (President): Also, I'm not sure how that works. I don't know. Probably not.

211
00:22:46.440 --> 00:22:57.229
Kevin Moeller (BOD) Treasurer: Yeah, I mean, unless I'm, you know, signing a signature card or something, they're not gonna just let me have access, so I'll put that down as to something to ask.

212
00:22:58.280 --> 00:22:58.840
Erich Moraine (President): Yeah.

213
00:22:58.840 --> 00:23:00.710
Jerry Cloninger (Executive Secretary): I think they only allow two.

214
00:23:01.150 --> 00:23:02.429
Erich Moraine (President): I'm sorry, go ahead.

215
00:23:02.750 --> 00:23:05.310
Jerry Cloninger (Executive Secretary): I think they only allow 2 signatures.

216
00:23:05.520 --> 00:23:06.219
Erich Moraine (President): Oh, okay.

217
00:23:06.570 --> 00:23:09.819
Jerry Cloninger (Executive Secretary): Could be wrong, but that's the last I remember.

218
00:23:10.510 --> 00:23:29.319
Erich Moraine (President): This is our trial balloon here. The Pacific Northwest is the first section that is wanting the national office to be its bookkeeper, in a sense, and manage its finances. So, we're giving it a shot and trying to work out the bugs with the Pacific Northwest, and if that proves beneficial.

219
00:23:29.330 --> 00:23:33.159
Erich Moraine (President): for the section and for the organization, and if it's working well.

220
00:23:33.200 --> 00:23:38.479
Erich Moraine (President): Then, we can consider offering that option to other sections as well.

221
00:23:39.200 --> 00:23:44.230
Erich Moraine (President): So… Yeah, good. Thank you, Kevin. Hang in there.

222
00:23:44.470 --> 00:23:45.430
Kevin Moeller (BOD) Treasurer: Sorry.

223
00:23:45.430 --> 00:23:48.289
Erich Moraine (President): Life will get better again someday, so…

224
00:23:48.290 --> 00:23:49.699
Kevin Moeller (BOD) Treasurer: Hopefully sooner than later.

225
00:23:49.700 --> 00:23:50.250
Erich Moraine (President): Yeah.

226
00:23:52.560 --> 00:24:08.190
Erich Moraine (President): So now we're on to unfinished business, and thanks to Rick, I got, straightened up a little bit. These are bylaws changes… well, Rick and Jerry, these are bylaws changes that were made 4 months ago.

227
00:24:09.020 --> 00:24:18.809
Erich Moraine (President): on, submission from the Bylaws committee after original conversation and request by the board, so this is the second go-round.

228
00:24:20.620 --> 00:24:23.479
Erich Moraine (President): For both of these bylaws change requests.

229
00:24:23.990 --> 00:24:28.129
Erich Moraine (President): Our bylaws say they have to be voted on twice and approved both times.

230
00:24:28.460 --> 00:24:30.470
Erich Moraine (President): And currently.

231
00:24:31.510 --> 00:24:45.089
Erich Moraine (President): Those votes need to be separated by a period of no less than 4 months. And I jumped the gun and brought all this stuff up last month, and not till we were most of the way through it did Jerry point out, hey, wait a minute, we're a month ahead of time.

232
00:24:45.810 --> 00:24:53.409
Erich Moraine (President): So, in addition to that, there was a languaging change proposed to one by Rick, which I support.

233
00:24:54.030 --> 00:24:56.280
Erich Moraine (President): So, we voted to approve

234
00:24:56.740 --> 00:25:12.089
Erich Moraine (President): I guess we are now going to vote to approve the first two, and we let the other one, expire, and we're going to start with a new bylaws change that, adjusts the language according to Rick.

235
00:25:12.190 --> 00:25:24.330
Erich Moraine (President): So, the first is… President-elect Replacement By-law Change Motion Resolution 04, 16202603R.

236
00:25:25.490 --> 00:25:34.089
Erich Moraine (President): To add the following language to Article 5, Section J, if a president-elect is unable to continue or resigns during their term of office as president-elect.

237
00:25:34.320 --> 00:25:48.119
Erich Moraine (President): The president will present a suitable replacement candidate to the board for a two-thirds majority vote to approve as new president-elect. If approved, they will complete the term of office of the prior president-elect, after which they will assume the office of president.

238
00:25:48.300 --> 00:25:59.980
Erich Moraine (President): If the candidate is not approved, a second candidate is presented by the president for a two-thirds majority vote. If the second candidate is rejected, the executive secretary presents the candidate to the board for a simple majority vote.

239
00:26:00.290 --> 00:26:07.849
Erich Moraine (President): This covers a hole in our bylaws. At present, there is no description for how to replace a president-elect.

240
00:26:08.480 --> 00:26:14.909
Erich Moraine (President): So, I'd ask for a first and a second on this, so that we can discuss it. Rick, first.

241
00:26:15.100 --> 00:26:17.070

Erich Moraine (President): And Kevin Moeller seconds.

242
00:26:17.630 --> 00:26:19.940
Erich Moraine (President): And now we can discuss.

243
00:26:21.240 --> 00:26:22.420
Erich Moraine (President): Rick, yeah.

244
00:26:22.420 --> 00:26:24.850
Rick Smith, Southeastern Section Director: Okay, can I ask Jerry a question?

245
00:26:25.240 --> 00:26:26.059
Erich Moraine (President): Of course you can.

246
00:26:26.230 --> 00:26:35.299
Rick Smith, Southeastern Section Director: Jerry, don't we need to… Vote the second time on changing the time span to 2 months.

247
00:26:35.580 --> 00:26:38.450
Rick Smith, Southeastern Section Director: Before we vote on anything else.

248
00:26:38.680 --> 00:26:42.089
Rick Smith, Southeastern Section Director: To keep it… the other things from being hung up again.

249
00:26:43.200 --> 00:26:57.460
Jerry Cloninger (Executive Secretary): Right now, the two that I think Erich's talking about is… have been sep… this will be the fourth month, so those two can go forward before we bring up the change to make it a two-month window.

250
00:26:58.640 --> 00:27:01.950
Rick Smith, Southeastern Section Director: Okay, I just didn't want to get the cart before the horse.

251
00:27:02.360 --> 00:27:04.619
Rick Smith, Southeastern Section Director: And, be messed up again.

252
00:27:08.900 --> 00:27:22.380

Erich Moraine (President): So, I borrowed this language from the bylaws. This is more or less how the… if a president has to resign during their term, or if a treasurer resigns during their term, this is how we

253
00:27:22.470 --> 00:27:31.700
Erich Moraine (President): appoint a replacement, how we vote a replacement in, and so I kind of copied and pasted language in so that we cover the president-elect position as well.

254
00:27:33.690 --> 00:27:36.100
Erich Moraine (President): Any other conversation that we need on this?

255
00:27:38.290 --> 00:27:44.299
Erich Moraine (President): Then I will call the question to vote on this resolution as submitted.

256
00:27:44.550 --> 00:27:51.049
Erich Moraine (President): So, all in favor, again, use the heart thing, vote with a green check for yes, a red X for no.

257
00:27:51.250 --> 00:27:53.149
Erich Moraine (President): Or a coffee cup for abstaining.

258
00:27:54.870 --> 00:27:58.880
Erich Moraine (President): And it looks like it passes anonymously.

259
00:28:00.590 --> 00:28:02.040
Erich Moraine (President): Thank you, everybody.

260
00:28:04.400 --> 00:28:05.900
Erich Moraine (President): Clear all the feedback.

261
00:28:06.200 --> 00:28:10.810
Erich Moraine (President): So, second one is the waiting period by-law change.

262
00:28:11.100 --> 00:28:17.919
Erich Moraine (President): Motion Resolution 0416202605R.

263
00:28:18.240 --> 00:28:27.819
Erich Moraine (President): make the following change to Article 4, Section 3. The only change in the language is to change the waiting period from 4 months

264
00:28:27.970 --> 00:28:29.230
Erich Moraine (President): to 2 months.

265
00:28:29.880 --> 00:28:39.169
Erich Moraine (President): And I'll read the entire language of the section, but again, the only thing that's changing here is how long we have to wait. The Board of Directors

266
00:28:39.930 --> 00:28:50.050
Erich Moraine (President): shall constitute the governing body of the society, and shall be vested with the full power and authority to put into effect the laws, resolutions, and decisions of the society.

267
00:28:50.130 --> 00:29:04.769
Erich Moraine (President): Upon a review from its bylaw committee and with a three-quarter majority vote at two consecutive Board of Directors meetings, separated by at least four months, the Board of Directors… I'm sorry, it used to be four months, it's now two months.

268
00:29:04.770 --> 00:29:18.080
Erich Moraine (President): The Board of Directors may make, alter, or amend bylaws not in conflict with the law for its own governance or that of the society. Delegate to any executive committee the full powers of the Board of Directors when the board is not in session.

269
00:29:18.150 --> 00:29:33.460
Erich Moraine (President): Fill all offices for the unexpired term thereof, exercise general supervision over receipts and expenditures of the society. Appoint employees and other agents of the society, define their duties, and define the duties of officers other than defined herein.

270
00:29:33.570 --> 00:29:41.719
Erich Moraine (President): Fixed compensation of employees and agents of the society, and do all other acts which it may deem to be in the best interest of the society.

271
00:29:42.750 --> 00:29:47.729
Erich Moraine (President): But I'd like to ask for a motion and a second, so that we can discuss

272
00:29:51.860 --> 00:29:55.680
Erich Moraine (President): Nathan first, and Jill seconds.

273
00:29:56.490 --> 00:30:00.340
Erich Moraine (President): And we're now open for discussion. And Jill is first.

274
00:30:01.690 --> 00:30:03.439
Erich Moraine (President): Please unmute, yeah.

275
00:30:04.740 --> 00:30:22.079
Jill Korgemagi (Great Lakes): Yeah, I think being able to make appropriate changes after we have been discussing it for over 2 months, and changing the language and everyone agreeing on will help make some changes that the society needs to, move forward for a lot of different reasons. For membership.

276
00:30:22.080 --> 00:30:27.310
Jill Korgemagi (Great Lakes): For officers, and so I think it's, a step forward.

277
00:30:29.790 --> 00:30:33.800
Erich Moraine (President): Yeah, thank you. I would… I would tend to agree.

278
00:30:34.180 --> 00:30:37.470
Erich Moraine (President): Any other comments? Any other thoughts? Questions?

279
00:30:43.320 --> 00:30:48.270
Erich Moraine (President): Okay, hearing none, I will call the question and then ask for a vote.

280
00:30:48.400 --> 00:30:53.149
Erich Moraine (President): To approve, this waiting period by-law change as submitted.

281
00:30:53.740 --> 00:30:59.700
Erich Moraine (President): So again, all in favor, vote with a green check. If you're opposed, a red X.

282
00:30:59.920 --> 00:31:03.159
Erich Moraine (President): And a coffee cup is abstention.

283
00:31:05.730 --> 00:31:09.329
Erich Moraine (President): And, we're waiting on Sean.

284
00:31:11.540 --> 00:31:16.439
Erich Moraine (President): Sean votes with a green check, so I think that is a unanimous vote.

285
00:31:17.100 --> 00:31:19.040
Erich Moraine (President): And the motion passes.

286
00:31:20.270 --> 00:31:38.319
Erich Moraine (President): As submitted. Thank you. We can now conduct our business a little bit more quickly. I hope we will still be cautious and prudent in making decisions, but we no longer have to wait 4 months in between changes. We can now do that a little more expeditiously, waiting 2 months.

287
00:31:39.550 --> 00:31:43.869
Erich Moraine (President): So that is it, for the unfinished business from prior meetings.

288
00:31:43.890 --> 00:32:00.110
Erich Moraine (President): And so now, we'll transition into new business. And, with your permission, Rick, I kind of added you in here as kind of, being point on this, which was the old bylaws change that, you suggested some language change on.

289
00:32:00.570 --> 00:32:04.580
Erich Moraine (President): So, if you'd be willing to… to take over here, that would be great.

290
00:32:05.620 --> 00:32:13.769
Rick Smith, Southeastern Section Director: Okay, so, the… The motion, that didn't pass last time

291
00:32:13.890 --> 00:32:19.370
Rick Smith, Southeastern Section Director: Read all membership of the ASGS. Is that pleasure of the Board of Directors?

292
00:32:19.590 --> 00:32:28.109
Rick Smith, Southeastern Section Director: With a two-thirds of majority vote, the board has authority to deny, revoke, not renew, or not reinstate ASGS membership.

293
00:32:28.970 --> 00:32:41.979

Rick Smith, Southeastern Section Director: And there was something… I don't have it written down here about, making it public or whatever. So, my point and the reason the motion failed was there was not,

294
00:32:42.340 --> 00:32:45.170
Rick Smith, Southeastern Section Director: A way to reinstate somebody.

295
00:32:45.610 --> 00:32:58.510
Rick Smith, Southeastern Section Director: And so, this would have to be a new motion, I believe, because it's rewritten. But it's basically the old motion with an addition, so I'll read it again with the addition.

296
00:32:58.740 --> 00:33:14.009
Rick Smith, Southeastern Section Director: All membership of the ASGS is at the pleasure of the Board of Directors. With a two-thirds majority vote, the Board has the authority to deny, revoke, not renew, or not reinstate ASGS membership.

297
00:33:14.810 --> 00:33:27.760
Rick Smith, Southeastern Section Director: However, upon further review and with a two-thirds majority vote, the board has the authority to renew or reinstate said ASGS membership at any time.

298
00:33:28.020 --> 00:33:29.759
Rick Smith, Southeastern Section Director: So that's my motion.

299
00:33:31.400 --> 00:33:33.539
Erich Moraine (President): Do I hear a second for Rick's motion?

300
00:33:35.590 --> 00:33:37.359
Erich Moraine (President): Devin Shields seconds.

301
00:33:37.930 --> 00:33:39.729
Erich Moraine (President): And now we can have discussion.

302
00:33:42.750 --> 00:33:49.839
Erich Moraine (President): So this kind of fills a loophole, kind of, in our structure, because up until this motion,

303
00:33:50.000 --> 00:33:54.110
Erich Moraine (President): If a person is granted membership in the ASGS,

304
00:33:55.270 --> 00:33:58.779

Erich Moraine (President): That membership appears to be for life. There is no way

305
00:33:59.820 --> 00:34:08.969
Erich Moraine (President): to actually cancel a person's membership. Even if they expressly request to have their membership terminated, there's no mechanism to do it.

306
00:34:09.659 --> 00:34:15.080
Erich Moraine (President): Historically, what was done was to allow people's memberships to expire.

307
00:34:15.659 --> 00:34:32.270
Erich Moraine (President): But the way that was managed on the back end, in MembershipWorks and in their records, they were still listed as members, they were just listed as, not current members, because they were not renewing their membership, they were paying their dues.

308
00:34:32.440 --> 00:34:38.910
Erich Moraine (President): However, anybody could go back to being current simply by paying their dues.

309
00:34:40.219 --> 00:34:41.179
Erich Moraine (President): So…

310
00:34:41.330 --> 00:34:49.719
Erich Moraine (President): This gives the board the opportunity that if there is an extreme case, and this happened a couple of years ago, where someone was really

311
00:34:50.010 --> 00:34:58.530
Erich Moraine (President): quite unruly, and started making very unpleasant comments about Board of Directors and about the ASGS in general.

312
00:34:58.690 --> 00:35:02.150
Erich Moraine (President): We have no mechanism to say, this isn't a good place for you.

313
00:35:03.680 --> 00:35:10.849
Erich Moraine (President): It's happened twice within the last 3 years that a member has requested their membership be canceled.

314
00:35:11.380 --> 00:35:15.979

Erich Moraine (President): And we do not have the legal structure to be able to do it.

315
00:35:16.360 --> 00:35:22.740
Erich Moraine (President): So this allows us to follow through on those kinds of situations. This should not be used

316
00:35:23.560 --> 00:35:38.989
Erich Moraine (President): to quiet somebody's voice just because they disagree, right? The ASGS has a history of some folks being somewhat loud and outspoken with their points of view, and I think there needs to be room for all voices at the table.

317
00:35:39.810 --> 00:35:55.359
Erich Moraine (President): That said, you have to be willing to play nice with others as well, and when you start making threatening comments, or potentially disparage or slander the society, we need to have a mechanism of self-protection.

318
00:35:55.470 --> 00:36:00.730
Erich Moraine (President): And this motion would allow us… this bylaws change would allow us to have that.

319
00:36:02.520 --> 00:36:03.829
Erich Moraine (President): Any other thoughts?

320
00:36:05.530 --> 00:36:06.430
Erich Moraine (President): Nathan.

321
00:36:07.670 --> 00:36:12.170
Nathan Hart(president elect): I just have a question about that,

322
00:36:12.380 --> 00:36:18.910
Nathan Hart(president elect): did… it doesn't say anything here. Are we… if they do this and it's approved, do they get a refund of their…

323
00:36:19.360 --> 00:36:30.410
Nathan Hart(president elect): whatever months, like, aren't there, like, you know, if it's a year subscription, you know, signing up for a year, if they do it 6 months in, are we refunding half that year, or are we just saying, you're gone, but we're keeping your money?

324
00:36:31.600 --> 00:36:35.439

Erich Moraine (President): Good question. I don't know. I hadn't really thought about the money side of it.

325
00:36:35.900 --> 00:36:42.020
Erich Moraine (President): maybe that's a conversation to be had if the rule has to be invoked.

326
00:36:42.860 --> 00:36:46.629
Erich Moraine (President): I would imagine that this would be a very rare occasion.

327
00:36:47.620 --> 00:36:58.239
Erich Moraine (President): Alright, in my history with the ASGS, it's only happened once where someone started kind of slandering us in public, and threatening board members.

328
00:36:58.950 --> 00:37:04.450
Erich Moraine (President): And with the other people, the ones that wanted… the two that wanted their memberships terminated.

329
00:37:04.990 --> 00:37:10.099
Erich Moraine (President): Neither of those happened at the end of the year.

330
00:37:10.380 --> 00:37:17.450
Erich Moraine (President): And none of… neither of them asked about finances, they just wanted their membership canceled.

331
00:37:17.650 --> 00:37:19.469
Erich Moraine (President): Andy, you have your hand up.

332
00:37:21.110 --> 00:37:29.069
Andy Gibbs (Secretary): I would personally be fine moving forward with it without explicitly putting that into the bylaw, but if…

333
00:37:29.140 --> 00:37:43.739
Andy Gibbs (Secretary): someone was leaving on bad terms, and they said, well, I want to be prorated for the rest of the year, I would personally lean towards just giving them half their money back, or whatever it may cost, just to prevent problems. Just make sure that there's a paper trail that it happened.

334
00:37:44.280 --> 00:37:44.830
Erich Moraine (President): Yeah.

335
00:37:46.250 --> 00:37:47.719
Erich Moraine (President): Rick, yeah.

336
00:37:50.820 --> 00:37:53.889
Erich Moraine (President): Oh, you were… you've muted again, sorry, buddy.

337
00:37:54.000 --> 00:37:55.300
Erich Moraine (President): Unmute yourself.

338
00:37:55.930 --> 00:38:01.810
Rick Smith, Southeastern Section Director: I believe that could be… details like that could be covered under further review.

339
00:38:02.310 --> 00:38:05.930
Erich Moraine (President): Sure Yeah.

340
00:38:07.650 --> 00:38:15.399
Erich Moraine (President): Yeah, that might need to be a case-by-case decision. If it ever gets to that board point, the board should maybe figure it out in the moment.

341
00:38:17.670 --> 00:38:30.150
Erich Moraine (President): Any other discussion? Any other conversation? If this is voted, and passed today, it, it marinates for 2 months, and we can, we need to bring it up a second time.

342
00:38:30.220 --> 00:38:42.489
Erich Moraine (President): vote on it exactly as the language currently is, and if it passes the second time, then it becomes a bylaws change. So this vote is only the first half of this process.

343
00:38:43.980 --> 00:38:45.940
Erich Moraine (President): Anything else we need to discuss?

344
00:38:49.170 --> 00:38:53.220
Erich Moraine (President): Looks like we are ready for a vote, so then I will ask for a vote.

345
00:38:53.320 --> 00:39:04.280

Erich Moraine (President): A motion to allow revocation and reinstatement of an ASGS membership. The language being, membership in the ASGS is at the pleasure of the Board of Directors.

346
00:39:04.500 --> 00:39:12.839
Erich Moraine (President): With a two-thirds majority vote, the board has the authority to deny, revoke, not renew, or not reinstate ASGS membership.

347
00:39:13.020 --> 00:39:22.369
Erich Moraine (President): Upon further review, and with a two-thirds majority vote, the board has the authority to renew or reinstate said ASGS membership at any time.

348
00:39:24.330 --> 00:39:33.099
Erich Moraine (President): All in favor, signify with a green check. Opposed? Red X, and abstention is a coffee cup.

349
00:39:33.860 --> 00:39:37.370
Erich Moraine (President): And it looks like this passes unanimously.

350
00:39:38.620 --> 00:39:39.340
Erich Moraine (President): Right.

351
00:39:39.680 --> 00:39:41.010
Erich Moraine (President): Thank you, everybody.

352
00:39:41.500 --> 00:39:59.330
Erich Moraine (President): First half is done, and thank you, Rick, for catching my oversight. I think this is really good. We do need to provide a pathway back for someone who has a change of heart, or a willingness to, once again, play nice with others. I think it's appropriate that we give them an opportunity to come back.

353
00:40:01.050 --> 00:40:12.789
Erich Moraine (President): Next item, Jerry, if you're willing, would you talk a little bit about the IMI contract? We need a motion to approve that contract.

354
00:40:14.170 --> 00:40:16.679
Jerry Cloninger (Executive Secretary): Okay, can everybody hear me?

355
00:40:18.140 --> 00:40:18.760
Erich Moraine (President): Yes.

356
00:40:19.200 --> 00:40:29.850
Jerry Cloninger (Executive Secretary): Okay, the… after the, the Zoom meeting where we went through the contract line by line, and…

357
00:40:30.000 --> 00:40:44.900
Jerry Cloninger (Executive Secretary): kept some stuff and removed some stuff. It was redrafted, and it came back, and I… I felt like it was, we could do a little more negotiating in the,

358
00:40:45.160 --> 00:40:51.700
Jerry Cloninger (Executive Secretary): the fee. So, I proposed The fee of…

359
00:40:51.990 --> 00:40:59.020
Jerry Cloninger (Executive Secretary): As it currently read, it was $53,975 for a year.

360
00:40:59.490 --> 00:41:14.109
Jerry Cloninger (Executive Secretary): And, so, I proposed Changing that to $51,000 per year in monthly installments of $4,250 beginning August 1st.

361
00:41:14.360 --> 00:41:18.719
Jerry Cloninger (Executive Secretary): 2026, and ending July 31st, 2029.

362
00:41:19.110 --> 00:41:23.430
Jerry Cloninger (Executive Secretary): There will be an automatic increase of 1.5%

363
00:41:23.910 --> 00:41:29.360
Jerry Cloninger (Executive Secretary): on July 1st, 2027, and July 2028.

364
00:41:29.630 --> 00:41:36.009
Jerry Cloninger (Executive Secretary): This agreement could be extended for an additional 2 years if both parties are in agreement.

365
00:41:36.280 --> 00:41:45.740
Jerry Cloninger (Executive Secretary): Either party could terminate The contract by giving the other party 90 days written notice without penalty.

366
00:41:46.510 --> 00:41:54.570

Jerry Cloninger (Executive Secretary): So, I changed the dollar amount, and added… The cancellation without penalty.

367
00:41:56.300 --> 00:42:13.120
Jerry Cloninger (Executive Secretary): I think everybody has a copy of that, and Eric Gustafson has agreed to this, so I… we just need the board to either say yay or nay, and we can either move forward or go back to the table and negotiate more.

368
00:42:15.300 --> 00:42:24.290
Erich Moraine (President): So, this is the motion as submitted, so we need a second. So, Rick, I'll… I'll use you as second, if you're willing. No, sorry.

369
00:42:24.290 --> 00:42:25.679
Jerry Cloninger (Executive Secretary): I can't make a motion.

370
00:42:26.410 --> 00:42:34.370
Erich Moraine (President): Oh, your executive secretary! That's right. I'm sorry, so Rick makes the motion. How does that sound? And then Phil can second.

371
00:42:35.040 --> 00:42:37.410
Erich Moraine (President): And now we can have conversation.

372
00:42:40.970 --> 00:42:42.600
Erich Moraine (President): Yes, sir, Rick.

373
00:42:43.820 --> 00:42:46.949
Rick Smith, Southeastern Section Director: Jerry, would you recommend taking this?

374
00:42:48.060 --> 00:42:52.010
Rick Smith, Southeastern Section Director: Instead of, waiting and trying to renegotiate.

375
00:42:52.980 --> 00:42:58.119
Jerry Cloninger (Executive Secretary): We had bounced around a couple of times with the dollar amount.

376
00:42:58.240 --> 00:43:03.559
Jerry Cloninger (Executive Secretary): And it was… it came in at, I think,

377
00:43:03.790 --> 00:43:15.090
Jerry Cloninger (Executive Secretary): to start with at around $53,900, and with a 3% per year. And I went back and said, I don't like the 3% per year.

378
00:43:15.340 --> 00:43:17.220
Jerry Cloninger (Executive Secretary): Because that compounds.

379
00:43:17.780 --> 00:43:25.800
Jerry Cloninger (Executive Secretary): So, they came back and said, okay, we'll do it for the $53,975 for 3 years.

380
00:43:26.650 --> 00:43:37.229
Jerry Cloninger (Executive Secretary): So, I said, well, let me think about it. And so that's when I came up with the $51,000 with 1.5% for the subsequent 2 years.

381
00:43:37.340 --> 00:43:48.579
Jerry Cloninger (Executive Secretary): With the ability to extend it for 2 additional years if everybody's in agreement without going back and renegotiating.

382
00:43:49.120 --> 00:43:54.160
Jerry Cloninger (Executive Secretary): you know, Do I like 51,000?

383
00:43:54.350 --> 00:44:00.110
Jerry Cloninger (Executive Secretary): I would rather it be $47,000, but, you know, that's not gonna happen.

384
00:44:00.350 --> 00:44:04.940
Jerry Cloninger (Executive Secretary): And I think this was a good compromise with what they wanted.

385
00:44:07.020 --> 00:44:10.060
Erich Moraine (President): $47,000 is roughly what we are currently paying.

386
00:44:10.060 --> 00:44:10.840
Jerry Cloninger (Executive Secretary): Right.

387
00:44:11.920 --> 00:44:14.509
Erich Moraine (President): But that was negotiated 3 years ago.

388
00:44:14.510 --> 00:44:16.579
Jerry Cloninger (Executive Secretary): Yeah, that's a 3-year-old price.

389
00:44:21.500 --> 00:44:23.680
Erich Moraine (President): So, Jer… oh, I'm sorry, Nathan, go ahead.

390
00:44:24.090 --> 00:44:34.290
Nathan Hart(president elect): Would it be worth it to… I'm a little… I'm not sure how, like, the 3-year, like, with the option of extending it an additional two, if everybody agrees, would it be worth it just to, like.

391
00:44:35.600 --> 00:44:47.929
Nathan Hart(president elect): Ask them, like, propose the 5-year right off the bat, and see what they say about the 5-year, and then go back to the, you know, if they deny that, then go to the 3-year with, like, extending it, or,

392
00:44:50.200 --> 00:44:53.210
Nathan Hart(president elect): Or… cause I just think, like, after, like.

393
00:44:53.500 --> 00:44:58.069
Nathan Hart(president elect): My point of view is kind of just, if we… if we lock it down for the longer time.

394
00:44:58.290 --> 00:45:17.230
Nathan Hart(president elect): you know, kind of like what we talked about, where we just know what we have, and, like, 1.5 seems like a reasonable increase. I mean, it would be nice, I think, if it was just, like, locked in at one rate, because then we could kind of maneuver around that for 5 years, but I mean, at least… I mean, 1.5 seems like

395
00:45:17.340 --> 00:45:21.500
Nathan Hart(president elect): Not much, yeah, I don't.

396
00:45:22.590 --> 00:45:32.319
Jerry Cloninger (Executive Secretary): I don't know, Erich has finally agreed to this, pretty quickly. And… that,

397
00:45:32.650 --> 00:45:36.929
Jerry Cloninger (Executive Secretary): To add an additional 2 years was written in there.

398
00:45:37.120 --> 00:45:47.670

Jerry Cloninger (Executive Secretary): If both parties agree. Now, I can go back and say, we want this for 5 years, and, you know, we're not going to sign it if we don't get it.

399
00:45:48.670 --> 00:45:54.460
Jerry Cloninger (Executive Secretary): It, you know, Erich Gustafson has been

400
00:45:54.800 --> 00:46:02.029
Jerry Cloninger (Executive Secretary): pretty good with negotiating. I negotiated with him 3 years ago, and we went round and around for a week.

401
00:46:02.430 --> 00:46:10.870
Jerry Cloninger (Executive Secretary): Because… We were, like, $42,000 a year, and they wanted to go to 51 then.

402
00:46:11.380 --> 00:46:16.210
Jerry Cloninger (Executive Secretary): And I said, that's not gonna happen. We can't afford it.

403
00:46:16.440 --> 00:46:20.770
Jerry Cloninger (Executive Secretary): So, we negotiated it to 47 and change.

404
00:46:20.930 --> 00:46:24.680
Jerry Cloninger (Executive Secretary): So, I don't know, it's, you know, you guys tell me what you want me to do.

405
00:46:26.150 --> 00:46:28.750
Jerry Cloninger (Executive Secretary): It's typically been a 3-year contract.

406
00:46:30.720 --> 00:46:33.670
Erich Moraine (President): Next is Devin, and then Sean.

407
00:46:35.990 --> 00:46:41.430
Devin Shields (Midwest): I'm kind of… I think 3 years is good. I mean, one, just because…

408
00:46:41.880 --> 00:47:00.300
Devin Shields (Midwest): we gotta figure out our budget and other things, and hopefully it'll look better in 3 years. But, the reason I raised my hand is because I haven't seen this contract before. Is the services that

they're providing, are they the same? Has anything been added, or is there any difference from previous ones?

409
00:47:01.790 --> 00:47:06.610
Jerry Cloninger (Executive Secretary): We, we had a Zoom meeting, what, a couple weeks ago?

410
00:47:07.170 --> 00:47:12.930
Jerry Cloninger (Executive Secretary): And talked about… went through the contract line by line, and looked at

411
00:47:12.960 --> 00:47:29.510
Jerry Cloninger (Executive Secretary): all the items that they provide, and we wound up keeping about probably three-fourths of them, and about 25% were removed. So, yes, we went through it. This was a lot easier than the first one.

412
00:47:29.580 --> 00:47:37.640
Jerry Cloninger (Executive Secretary): Because that was… we were new in that… at that first game, and we had a lot of changes, but I think it's pretty close.

413
00:47:39.250 --> 00:47:50.259
Erich Moraine (President): I could add, the one thing that I had requested that is new in this contract, as far as services go, is that, the Home Office act as our event planner.

414
00:47:51.050 --> 00:47:53.439
Erich Moraine (President): Don is doing that for us.

415
00:47:53.520 --> 00:48:09.469
Erich Moraine (President): With the, 2027 symposium, and he did that at no cost for us, just as a free will gesture. So what that would mean is that, the home office would help us locate a hotel.

416
00:48:09.530 --> 00:48:21.270
Erich Moraine (President): Help us, figure out what amenities are there, help us get the contract from the hotel, help us as much as we would like in terms of negotiation and

417
00:48:21.270 --> 00:48:30.479
Erich Moraine (President): features in that contract. It is still all our choice to make as to what it is we wish to do.

418

00:48:30.630 --> 00:48:34.079
Erich Moraine (President): But we don't need to spend the time chasing around looking.

419
00:48:34.640 --> 00:48:52.229
Erich Moraine (President): for these things, and Don does 10 or so, 10 or 12 conferences a year. He has extensive experience in figuring out how do hotels function, right? So a lot of this used to be done by the position that we call,

420
00:48:52.500 --> 00:48:54.450
Erich Moraine (President): Symposium coordinator.

421
00:48:54.740 --> 00:49:06.060
Erich Moraine (President): And that's kind of fallen on Jerry's shoulders, just because he's the last man standing. It used to be, Ron Baylor. For a while it was, Bob Singer.

422
00:49:06.680 --> 00:49:24.390
Erich Moraine (President): But as folks are kind of aging out of these positions, we're losing skill set as well. You know, the years of having worked as symposium chair, those folks are slowly fading away, and Don can provide that for us on an ongoing basis. And he knows what's happening currently.

423
00:49:24.390 --> 00:49:40.459
Erich Moraine (President): and where we can go and look for things. He can help with marketing, he can help with outreach, he will be managing all of the registration, all of the membership interaction, so the workload for the symposium chair is going to be dramatically lower as a result.

424
00:49:41.260 --> 00:49:43.580
Erich Moraine (President): So I was very happy that that got added.

425
00:49:43.830 --> 00:49:47.330
Erich Moraine (President): Rick, yeah.

426
00:49:49.570 --> 00:49:53.030
Rick Smith, Southeastern Section Director: It sounds like Jerry's done the best he could with it.

427
00:49:53.140 --> 00:49:59.150
Rick Smith, Southeastern Section Director: If… And anybody that's in any kind of business.

428
00:49:59.930 --> 00:50:05.980
Rick Smith, Southeastern Section Director: With inflation like it is, would you commit to 1.5% for 3 years?

429
00:50:06.340 --> 00:50:12.720
Rick Smith, Southeastern Section Director: And… I think it sounds, you know, like the best we're gonna get.

430
00:50:13.090 --> 00:50:26.560
Rick Smith, Southeastern Section Director: I would not commit for 5 years. If… if it were me, I wouldn't do it. And I think 1.5% is very reasonable under the, you know, current

431
00:50:27.040 --> 00:50:29.370
Rick Smith, Southeastern Section Director: financial situation.

432
00:50:29.800 --> 00:50:31.520
Rick Smith, Southeastern Section Director: with, inflation.

433
00:50:33.440 --> 00:50:35.899
Erich Moraine (President): Thank you. Andy, you're next, and then Sean.

434
00:50:37.700 --> 00:50:43.520
Andy Gibbs (Secretary): So, I support passing the contract, I just have a minor housekeeping issue.

435
00:50:43.690 --> 00:50:46.359
Andy Gibbs (Secretary): Let me pull this up real quick.

436
00:50:46.630 --> 00:50:47.919
Andy Gibbs (Secretary): I have this…

437
00:50:48.580 --> 00:51:02.599
Andy Gibbs (Secretary): listed right now from the agenda as motion to approve IMI contract, and I just want to add something about that this is for the national office, for down the line, if someone's going over this stuff, if it's not clear who that is.

438
00:51:03.750 --> 00:51:05.309
Erich Moraine (President): Makes sense to me, yep.

439

00:51:08.350 --> 00:51:12.870
Erich Moraine (President): Sean, you're next, and then the floor is open for whoever else.

440
00:51:13.740 --> 00:51:20.780
Sean Donlon (Northeast): Yes, thanks. I was wondering if you could repeat the clause that gives us the out to cancel the contract, and what that,

441
00:51:20.990 --> 00:51:24.380
Sean Donlon (Northeast): what that was, if you could just repeat it so I could hear it again.

442
00:51:24.860 --> 00:51:25.710
Jerry Cloninger (Executive Secretary): Okay.

443
00:51:25.820 --> 00:51:38.730
Jerry Cloninger (Executive Secretary): Either party Could terminate the contract by giving the other party 90 days Written notice, without penalty.

444
00:51:39.990 --> 00:51:50.000
Jerry Cloninger (Executive Secretary): In other words, if we give them 90 days that we want to terminate, and we… we fulfill that, there is no penalty clause in the contract.

445
00:51:51.730 --> 00:51:58.949
Sean Donlon (Northeast): Okay, great, Jerry, thank you for explaining that. And is that even before the 3 years that we are potentially committing to?

446
00:51:59.760 --> 00:52:07.970
Jerry Cloninger (Executive Secretary): Yes. Anytime during that period, either us or IMI can back out of it with a 90-day notice.

447
00:52:08.850 --> 00:52:09.580
Sean Donlon (Northeast): Okay.

448
00:52:09.580 --> 00:52:32.310
Sean Donlon (Northeast): So from… from what you've shared with the contract, it sounds really good, especially with what other comparative options would most likely be. That 1.5% is really a golden ticket, and the flexibility that they're giving us is exactly what we need right now. I am not a fa… I am not a fan and not in favor of continuing to do

449

00:52:32.310 --> 00:52:42.409
Sean Donlon (Northeast): our symposiums at hotels, indefinitely, and I think we really need to look away from that, but I think that this 3-year contract is kind of a really

450
00:52:42.530 --> 00:52:47.379
Sean Donlon (Northeast): great staple with what you've negotiated, and I just wanted to share my opinion publicly.

451
00:52:49.840 --> 00:52:50.190
Erich Moraine (President): Cool.

452
00:52:50.190 --> 00:52:52.419
Sean Donlon (Northeast): Thank you for the work you've done, so…

453
00:52:53.150 --> 00:52:53.880
Jerry Cloninger (Executive Secretary): Thanks.

454
00:52:53.880 --> 00:52:55.570
Erich Moraine (President): Thank you, Sean. Any other thoughts?

455
00:52:56.100 --> 00:52:57.359
Sean Donlon (Northeast): No, that's it for me.

456
00:53:00.700 --> 00:53:07.609
Erich Moraine (President): Good, yeah, personally, I'm happy, I'm willing to settle for 3 years. I would vote for 5, but I don't have a vote.

457
00:53:07.700 --> 00:53:23.789
Erich Moraine (President): Just to help stabilize things a little bit more. 1.5% inflation, we're way, way beyond 1.5% at this point, so that was my thinking, was that this is a pretty good deal. My preference would have been to lock it in for longer.

458
00:53:23.920 --> 00:53:27.160
Erich Moraine (President): But, whatever. Nathan, you've got your hand up.

459
00:53:27.160 --> 00:53:47.090
Nathan Hart(president elect): Kind of a question for Jerry. Jerry, do you think if you… I mean, you've negotiated with him before, do you think if, like, just asking for that 5 years, if he's gonna be, like, offended by that, or… and, like, would go back to his old thing, or… or… I mean,

would it be worth just asking if other people are in favor of 5 years, or… or… I don't know.

460
00:53:47.610 --> 00:53:49.060
Jerry Cloninger (Executive Secretary): All I can do is ask.

461
00:53:49.520 --> 00:53:50.290
Nathan Hart(president elect): Yeah.

462
00:53:50.500 --> 00:53:53.959
Jerry Cloninger (Executive Secretary): And see what… see what his stance is.

463
00:53:55.400 --> 00:54:01.890
Erich Moraine (President): Yeah, my… I'd be curious to know if we would come back to him and say, well, we would prefer a 5-year contract.

464
00:54:02.040 --> 00:54:09.389
Erich Moraine (President): Under these terms. And if that's not acceptable, then we would be happy to take the 3-year contract.

465
00:54:09.940 --> 00:54:14.640
Erich Moraine (President): That would be my thought, but, again, I don't have a vote.

466
00:54:15.900 --> 00:54:18.310
Erich Moraine (President): Rick, and then Andy.

467
00:54:19.890 --> 00:54:22.589
Rick Smith, Southeastern Section Director: One last thing, and then I'm ready to vote.

468
00:54:22.780 --> 00:54:30.260
Rick Smith, Southeastern Section Director: But, whether it's 3 years or 5 years, there's this 90-day escape clause.

469
00:54:32.000 --> 00:54:40.690
Rick Smith, Southeastern Section Director: So, they could say, yeah, we'll do it 5 years, and then give you 90 days notice, and like, well, you know, we really can't do that.

470
00:54:42.140 --> 00:54:42.940
Erich Moraine (President): That's true.

471
00:54:44.520 --> 00:54:45.790
Erich Moraine (President): Andy?

472
00:54:47.150 --> 00:54:50.450
Andy Gibbs (Secretary): Yeah, I just wanted to clarify a couple things. One,

473
00:54:50.870 --> 00:54:59.030
Andy Gibbs (Secretary): The version that I'm reading… oh, and it just closed, it's… I think it's the older price with the $54,000, so…

474
00:54:59.570 --> 00:55:05.050
Andy Gibbs (Secretary): Jerry, though, you said that what we're voting to approve, it's actually for $51,000, was that correct?

475
00:55:05.430 --> 00:55:06.650
Jerry Cloninger (Executive Secretary): That is correct.

476
00:55:06.960 --> 00:55:21.100
Andy Gibbs (Secretary): Okay, and then, is there anything… any other wording that you want in the motion itself, other than motion to approve national office contract with IMI? And then, obviously, the contract itself is where all the details are for the contract. I mean, I can…

477
00:55:21.380 --> 00:55:30.300
Andy Gibbs (Secretary): we can keep a copy attached to this. But is there anything else that you think needs to go in, the motion that gets printed in Fusion?

478
00:55:31.200 --> 00:55:38.770
Jerry Cloninger (Executive Secretary): Oh… Not that I can think of, other than the fact that it is a 3-year contract.

479
00:55:39.040 --> 00:55:48.339
Jerry Cloninger (Executive Secretary): And, the rate of increase is 1.5% for the next… for the following 2 years.

480
00:55:48.600 --> 00:55:55.679
Andy Gibbs (Secretary): Do you want me to go ahead and phrase it as a motion to approve a 3-year contract,

481
00:55:55.990 --> 00:56:00.930

Andy Gibbs (Secretary): And it's starting at $51,000 with a 1.5% increase.

482
00:56:01.360 --> 00:56:02.649
Andy Gibbs (Secretary): Each year after?

483
00:56:04.060 --> 00:56:21.620
Jerry Cloninger (Executive Secretary): what… let's… my opinion would be to leave it open right now, and let me go back and talk to Eric, and see if he will, extend it for 5. And that's what I wrote in there, that it… if both parties are in agreement, it could be extended.

484
00:56:21.850 --> 00:56:30.850
Andy Gibbs (Secretary): So I can… I'd be happy to leave it where it just says what gets closed in Fusion is motion to approve national office contract with IMI.

485
00:56:30.860 --> 00:56:50.299
Andy Gibbs (Secretary): And then the contract itself is obviously the legal document, and then if there's anything that you want to supplement that with Infusion, you know, I can let Marilyn know, if there's any details. That way, we're not committing to it tonight. But if you want membership to know, I'm sure Marilyn would be happy to include it.

486
00:56:50.550 --> 00:57:10.029
Jerry Cloninger (Executive Secretary): Right. And, you know, it also, if you… if we approve this tonight, it gives me the opportunity to, to go back and see if I can get it extended, because you're allowing me to do it, and if I can't, then I can sign the contract, and we go forward.

487
00:57:10.520 --> 00:57:11.989
Andy Gibbs (Secretary): That all sounds great to me.

488
00:57:14.370 --> 00:57:23.120
Erich Moraine (President): So, help me understand, Jerry, let's say, just for the sake of conversation, you go to Eric, and he says, yeah, I'm willing to do this for 5 years.

489
00:57:24.930 --> 00:57:30.160
Erich Moraine (President): Do we then… does that need to come back to the board for another authorization?

490
00:57:30.460 --> 00:57:32.200
Jerry Cloninger (Executive Secretary): That's what I'm asking for.

491
00:57:32.450 --> 00:57:34.690
Erich Moraine (President): So that you could sign either version.

492
00:57:34.690 --> 00:57:35.390
Jerry Cloninger (Executive Secretary): Right.

493
00:57:35.390 --> 00:57:35.990
Erich Moraine (President): Okay.

494
00:57:38.240 --> 00:57:42.900
Erich Moraine (President): So then we need to figure out how to word this vote. Nathan, your hand is out.

495
00:57:42.900 --> 00:57:45.890
Nathan Hart(president elect): I'll just say to the… to the board, like, I think…

496
00:57:46.290 --> 00:58:00.049
Nathan Hart(president elect): I mean, I've only been here a few years, but I've been through now two of these negotiations, and it seems like, you know, whenever it comes up, there's that bigger initial jump of cost, and so I think just, like, delaying that a couple years

497
00:58:00.320 --> 00:58:03.870
Nathan Hart(president elect): Is beneficial to us.

498
00:58:04.300 --> 00:58:06.550
Nathan Hart(president elect): Yeah.

499
00:58:08.190 --> 00:58:10.589
Jerry Cloninger (Executive Secretary): Like I say, I can go back to him and ask him.

500
00:58:11.560 --> 00:58:13.000
Erich Moraine (President): Devin, you're next.

501
00:58:15.780 --> 00:58:28.650
Devin Shields (Midwest): Does having this, these, board of directors, video minutes on the website hurt our, hurt our negotiating power, because they know exactly what we're thinking.

502
00:58:29.140 --> 00:58:31.279

Andy Gibbs (Secretary): Oh, they won't see this for a while.

503
00:58:32.080 --> 00:58:33.080
Devin Shields (Midwest): Okay.

504
00:58:33.080 --> 00:58:52.790
Erich Moraine (President): They run our QuickBooks for us. They know exactly the position we're in financially, right? And that was actually my biggest concern at the beginning of the year, because they knew that we were going bankrupt, and we cannot afford their contract. So they were patient and tolerant with us.

505
00:58:53.330 --> 00:58:59.839
Erich Moraine (President): So I think, you know, what we have in our favor is that we have been a client of theirs for 6 years already.

506
00:59:00.210 --> 00:59:04.820
Erich Moraine (President): Times are changing, a lot of businesses are on hard times.

507
00:59:05.410 --> 00:59:10.210
Erich Moraine (President): New nonprofits are not starting in the numbers that they used to.

508
00:59:10.300 --> 00:59:28.569
Erich Moraine (President): So, I would suspect that IMI values us as a established customer. We pay our bills. And it is easier for them to maintain us as a customer than it would be for them to lose us and have to go out and find somebody new.

509
00:59:28.580 --> 00:59:30.910
Erich Moraine (President): That would put them in a bit of a bind.

510
00:59:31.480 --> 00:59:34.899
Erich Moraine (President): So I think we've got a little bit of leverage to pull on.

511
00:59:35.960 --> 00:59:44.540
Erich Moraine (President): How much? I don't know, but it's always easier to retain a customer than it is to find a new supplier.

512
00:59:45.150 --> 00:59:45.880
Erich Moraine (President): So…

513
00:59:47.150 --> 00:59:59.970
Erich Moraine (President): Yeah, my preference, and again, I'm not sure how we language this, but if Jerry would have the authority to go back and request an extension to 5 years, and if that's agreed on, then

514
01:00:00.170 --> 01:00:06.850
Erich Moraine (President): we would sign the 5-year version. If Erich does not agree to that, then we would sign the 3-year version.

515
01:00:07.370 --> 01:00:10.919
Erich Moraine (President): But that's a kind of a complicated motion. I'm not sure…

516
01:00:11.070 --> 01:00:13.600
Erich Moraine (President): How we do this, ending.

517
01:00:14.330 --> 01:00:18.020
Andy Gibbs (Secretary): I could just say… oh, sorry, let me pull this back up again.

518
01:00:19.430 --> 01:00:25.619
Andy Gibbs (Secretary): Motion to… Where'd this go? I'm sorry.

519
01:00:27.370 --> 01:00:33.090
Andy Gibbs (Secretary): Motion to approve national office contract with IMI as negotiated by Jerry Cloninger.

520
01:00:35.980 --> 01:00:36.970
Erich Moraine (President): That's an option.

521
01:00:38.680 --> 01:00:44.590
Erich Moraine (President): So initially, earlier in the conversation, just to try to be really fair.

522
01:00:44.810 --> 01:00:52.970
Erich Moraine (President): brawl voices, I heard two people, Devin and Rick, you were both, kind of leaning towards a 3-year rather than a 5-year.

523
01:00:53.400 --> 01:01:00.970
Erich Moraine (President): Would you still… Would you object if Jerry went back to try to negotiate a 5-year version?

524
01:01:01.280 --> 01:01:05.890
Erich Moraine (President): Or would you rather he present… he lead off with just the 3-year, and we leave it at that?

525
01:01:06.360 --> 01:01:08.540
Erich Moraine (President): Devin, you first, and then Rick.

526
01:01:09.870 --> 01:01:16.309
Devin Shields (Midwest): I'm convinced, and I trust that he can, you know, work his magic.

527
01:01:18.540 --> 01:01:20.120
Erich Moraine (President): And Rick, where are you at?

528
01:01:22.260 --> 01:01:32.380
Rick Smith, Southeastern Section Director: Okay, so can I withdraw the motion, or do we need to vote it down and make a new motion? That, the motion should read.

529
01:01:32.670 --> 01:01:39.590
Rick Smith, Southeastern Section Director: The board approves… Whatever contract Jerry can, muster up.

530
01:01:42.420 --> 01:01:44.469
Erich Moraine (President): What is the current language we've got, Indy?

531
01:01:46.720 --> 01:01:49.129
Andy Gibbs (Secretary): I've currently got…

532
01:01:49.400 --> 01:02:08.050
Andy Gibbs (Secretary): Motion to approve national office contract with IMI, which is super open-ended, and I can add the phrasing as negotiated by Jerry Cloninger, or anything else if we want to, but right now, it's really bare bones, it just says that we agree to a contract.

533
01:02:10.400 --> 01:02:11.900
Erich Moraine (President): Devin.

534
01:02:14.040 --> 01:02:19.780
Devin Shields (Midwest): Move to amend to have Jerry, added to the, motion.

535

01:02:21.430 --> 01:02:31.429
Erich Moraine (President): And the other amendment that I had heard was to, add the languaging, the home office contract with IMI, to include the words Home Office for clarification.

536
01:02:31.430 --> 01:02:34.179
Andy Gibbs (Secretary): Yeah, I did… I did go ahead and put that in there.

537
01:02:34.180 --> 01:02:35.240
Erich Moraine (President): Well, I'm national.

538
01:02:35.240 --> 01:02:37.170
Andy Gibbs (Secretary): Yeah, just so it's not ambiguous.

539
01:02:37.370 --> 01:02:39.139
Erich Moraine (President): Okay, and Rick again, yes.

540
01:02:39.460 --> 01:02:45.569
Rick Smith, Southeastern Section Director: This is kind of nitpicking, but a long time ago, the board

541
01:02:45.760 --> 01:02:50.389
Rick Smith, Southeastern Section Director: decided not to call it the Home Office anymore. The National Office.

542
01:02:50.390 --> 01:02:51.550
Erich Moraine (President): National office.

543
01:02:51.770 --> 01:02:53.370
Erich Moraine (President): Works for me, yeah.

544
01:02:53.370 --> 01:02:57.190
Andy Gibbs (Secretary): That's the phrasing that I have, on the official motion.

545
01:02:58.590 --> 01:03:03.580
Erich Moraine (President): So, if you're willing, Andy, read the, motion as amended.

546
01:03:05.530 --> 01:03:19.769

Andy Gibbs (Secretary): Yep, I've got Motion Resolution 0820-202606R. Motion to approve national office contract with IMI as negotiated by Jerry Cloninger. Motion by Rick Smith, seconded by Phillip Sliwoski.

547
01:03:22.810 --> 01:03:24.619
Erich Moraine (President): Okay, any other conversation?

548
01:03:26.040 --> 01:03:28.280
Erich Moraine (President): And I will ask for a vote.

549
01:03:28.590 --> 01:03:36.850
Erich Moraine (President): And again, all in favor, a green check. Opposed, a red X. Abstentions or a coffee cup.

550
01:03:41.500 --> 01:03:43.310
Erich Moraine (President): And we're getting them coming in.

551
01:03:45.690 --> 01:03:49.009
Erich Moraine (President): Let's see… We're still waiting on Sean.

552
01:03:54.540 --> 01:03:59.730
Erich Moraine (President): Sean, if you're around, it'd be good to have you hop in and give us a vote here.

553
01:04:09.460 --> 01:04:15.229
Erich Moraine (President): Hmm… Well,

554
01:04:17.090 --> 01:04:26.029
Erich Moraine (President): Do we conclude the vote and mark Sean as in abstention, then? He's just not casting a vote. I'm guessing he's away from the phone.

555
01:04:26.790 --> 01:04:29.530
Erich Moraine (President): Oh, now he's signed out of the call.

556
01:04:30.730 --> 01:04:38.929
Andy Gibbs (Secretary): I would be happy to follow up with him later to confirm his, specific vote, but regardless of what it is, the motion passes.

557
01:04:39.540 --> 01:04:40.200
Erich Moraine (President): Okay.

558
01:04:40.490 --> 01:04:44.799
Andy Gibbs (Secretary): I'll just need to double-check with him so I can record correctly what the total is.

559
01:04:46.170 --> 01:04:48.909
Erich Moraine (President): I wonder if he had some tech issue or something.

560
01:04:49.050 --> 01:04:50.100
Erich Moraine (President): I don't know.

561
01:04:50.240 --> 01:04:55.640
Erich Moraine (President): But yeah, thank you. If you could follow up and then record his… his preference,

562
01:04:56.090 --> 01:04:57.569
Erich Moraine (President): That would be fine.

563
01:04:58.590 --> 01:05:00.979
Erich Moraine (President): Clear all feedback.

564
01:05:01.110 --> 01:05:04.179
Erich Moraine (President): All right, thank you, we're done with that one.

565
01:05:04.840 --> 01:05:06.420
Jerry Cloninger (Executive Secretary): Can I have just a second?

566
01:05:06.420 --> 01:05:07.529
Erich Moraine (President): Yes, sir, Jerry.

567
01:05:07.530 --> 01:05:12.059
Jerry Cloninger (Executive Secretary): I just want to say that, You know,

568
01:05:14.310 --> 01:05:18.229
Jerry Cloninger (Executive Secretary): $51,000 is a lot of money, especially for our society.

569
01:05:18.430 --> 01:05:26.520
Jerry Cloninger (Executive Secretary): And, I… I know there are people out there that think it's way too expensive, But…

570
01:05:26.680 --> 01:05:33.649
Jerry Cloninger (Executive Secretary): My question to them is find someone that will do it for less, and do a good job.

571
01:05:33.820 --> 01:05:44.119
Jerry Cloninger (Executive Secretary): We have a decent… Partner in this thing with IMI, and we went through,

572
01:05:44.390 --> 01:05:53.659
Jerry Cloninger (Executive Secretary): 3 or 4 months of negotiating and reviewing contracts to begin with and to find IMI.

573
01:05:53.790 --> 01:05:56.679
Jerry Cloninger (Executive Secretary): So, it's not like it's…

574
01:05:57.050 --> 01:05:59.770
Jerry Cloninger (Executive Secretary): Somebody new on the block. They,

575
01:06:00.730 --> 01:06:05.969
Jerry Cloninger (Executive Secretary): We… there was about 6 or 8 of us on that committee, and…

576
01:06:06.070 --> 01:06:12.929
Jerry Cloninger (Executive Secretary): That's probably some of the hardest work we ever did, was reviewing all those contracts and negotiating a price.

577
01:06:13.070 --> 01:06:19.039
Jerry Cloninger (Executive Secretary): So, you know, it all boils down to, yeah, it's expensive, but…

578
01:06:19.200 --> 01:06:22.749
Jerry Cloninger (Executive Secretary): We can't live without somebody doing this job.

579
01:06:23.110 --> 01:06:30.879
Jerry Cloninger (Executive Secretary): So, keep in mind, I will negotiate the best deal I can get with your guidance.

580
01:06:32.680 --> 01:06:39.249
Erich Moraine (President): Yeah, I would support that. I just want to say I would be able to get only half as much done as I am currently doing.

581
01:06:39.510 --> 01:06:48.780
Erich Moraine (President): If I did not have Don, to cover my butt and to offer a little bit of guidance and suggestion and correction, we speak

582
01:06:48.960 --> 01:06:54.559
Erich Moraine (President): A lot. I think I had 3 phone calls with him today, and probably 5 or 6 texts.

583
01:06:54.850 --> 01:07:00.780
Erich Moraine (President): He is a remarkable service for us, and I would be lost without him.

584
01:07:02.740 --> 01:07:07.710
Erich Moraine (President): Sean, we lost you there at the point of taking a vote.

585
01:07:08.130 --> 01:07:24.730
Erich Moraine (President): And I'm wondering, Andy, so the motion is passed unanimously without your voice, brought into the vote. So, if you have a preference about, voting yes or no, or abstaining, this would probably be a fine time.

586
01:07:25.240 --> 01:07:27.659
Erich Moraine (President): Otherwise, Andy will catch you afterwards.

587
01:07:32.490 --> 01:07:34.210
Erich Moraine (President): He votes yes. Alright.

588
01:07:34.210 --> 01:07:35.820
Andy Gibbs (Secretary): Get that recorded.

589
01:07:36.420 --> 01:07:39.650
Erich Moraine (President): Thank you, Sean. Sorry you got tech problems, yeah.

590
01:07:41.610 --> 01:07:43.240
Erich Moraine (President): Okay,

591
01:07:44.970 --> 01:07:56.059
Erich Moraine (President): Thank you. So, again, I would like to hand this off to Jerry, and I'm… I'm available to answer questions as well. I'd like a motion to approve the contract.

592
01:07:56.250 --> 01:08:05.710
Erich Moraine (President): with the Denver Wyndham Tech Center for the 2027 Symposium, and the dates, for the symposium are 6-13 to 6-16.

593
01:08:05.970 --> 01:08:07.500
Erich Moraine (President): Contract as submitted.

594
01:08:08.690 --> 01:08:15.429
Erich Moraine (President): So I'd, I'd ask for a first on that, so we can discuss it, a first and a second.

595
01:08:17.229 --> 01:08:19.879
Erich Moraine (President): Nathan first, and Devin seconds.

596
01:08:20.529 --> 01:08:22.819
Erich Moraine (President): And now we are open for conversation.

597
01:08:27.149 --> 01:08:28.240
Erich Moraine (President): Devin?

598
01:08:29.200 --> 01:08:40.110
Devin Shields (Midwest): I read through some of it, today, and I'm just glad that we have something in there about the fire marshal, so we don't have, you know, big problems where we're committed, so,

599
01:08:40.260 --> 01:08:43.669
Devin Shields (Midwest): I don't understand the full amounts of it, but I'm glad that that's in there.

600
01:08:43.910 --> 01:08:44.609
Erich Moraine (President): Capital.

601
01:08:46.540 --> 01:08:47.500
Jerry Cloninger (Executive Secretary): that,

602
01:08:47.770 --> 01:09:06.379
Jerry Cloninger (Executive Secretary): that turned out to be a pretty good point that, is written in the new contract that they just submitted, or will be submitted, was that, we can cancel up to 90 days before June 1st of next year.

603
01:09:06.720 --> 01:09:10.829

Jerry Cloninger (Executive Secretary): So, that's a heck of a deal if they agree to that.

604
01:09:11.140 --> 01:09:15.850
Jerry Cloninger (Executive Secretary): But I think, you know, and that's based on getting fire marshal approval.

605
01:09:16.149 --> 01:09:20.859
Jerry Cloninger (Executive Secretary): So, and I think we're probably 50, 80%

606
01:09:21.880 --> 01:09:24.979
Jerry Cloninger (Executive Secretary): To that goal of getting that done, so…

607
01:09:25.729 --> 01:09:28.250
Jerry Cloninger (Executive Secretary): Shouldn't be a big issue,

608
01:09:28.660 --> 01:09:33.300
Jerry Cloninger (Executive Secretary): So, anyway, I'll let somebody else talk, and then I can answer other questions.

609
01:09:34.470 --> 01:09:35.659
Erich Moraine (President): Jill, you're next.

610
01:09:36.819 --> 01:09:51.019
Jill Korgemagi (Great Lakes): Yeah, I had the same thought, that it's great that they had that clause in there, but the fire marshal, I think this hotel seems like they want to work with us, and they're flexible, and I think the room rate is, is a reasonable amount.

611
01:09:51.249 --> 01:09:58.589
Jill Korgemagi (Great Lakes): And it looks like it has the space that we need, and the rooms that we need to carry out the schedule that, Erich, you made, so…

612
01:09:58.689 --> 01:09:59.749
Jill Korgemagi (Great Lakes): I think it's good.

613
01:10:02.030 --> 01:10:21.149
Erich Moraine (President): Yeah, I think it's a great deal. This price… this room price is lower than we've had in several years. Our food and beverage budget, our requirement for food and beverage with the hotel, in

exchange for the rooms that we need, is the lowest we've had in many years as well. They are really interested in working with us.

614
01:10:21.760 --> 01:10:22.450
Erich Moraine (President): So…

615
01:10:25.990 --> 01:10:30.289
Erich Moraine (President): Any other questions? Any other discussion?

616
01:10:32.800 --> 01:10:37.439
Jerry Cloninger (Executive Secretary): anybody's got any questions, feel free to ask. I,

617
01:10:37.570 --> 01:10:42.069
Jerry Cloninger (Executive Secretary): We normally get a comp rate of 1 per 40,

618
01:10:42.240 --> 01:10:49.859
Jerry Cloninger (Executive Secretary): Of rooms occupied. So, if we occupy, 160, that would be 4 room nights.

619
01:10:50.090 --> 01:10:56.009
Jerry Cloninger (Executive Secretary): So, what I did, since, you know, we're sort of iffy since we've been off a year.

620
01:10:56.230 --> 01:11:00.440
Jerry Cloninger (Executive Secretary): I put it… they wanted to give us a room

621
01:11:00.670 --> 01:11:09.269
Jerry Cloninger (Executive Secretary): for the duration of the meeting. Well, that's subject to interpretation, and I said, okay, give us 5 nights.

622
01:11:09.640 --> 01:11:11.950
Jerry Cloninger (Executive Secretary): Which will cover the full meeting.

623
01:11:12.250 --> 01:11:15.849
Jerry Cloninger (Executive Secretary): And for somebody coming in early, so…

624
01:11:16.030 --> 01:11:26.070

Jerry Cloninger (Executive Secretary): We'll see what they come back with, that's what's thrown out there, and we're looking at a total of 177 room nights for the week.

625
01:11:26.240 --> 01:11:29.169
Jerry Cloninger (Executive Secretary): Of which, to get the meeting space.

626
01:11:29.300 --> 01:11:35.410
Jerry Cloninger (Executive Secretary): And everything, the way it's set up, we have to pick up at least 142 room nights.

627
01:11:35.550 --> 01:11:37.160
Jerry Cloninger (Executive Secretary): That's 80%.

628
01:11:37.540 --> 01:11:46.429
Jerry Cloninger (Executive Secretary): And we have to meet a $10,000 food and beverage, which should be easy, because when you add the banquet and any breakfast.

629
01:11:46.700 --> 01:11:48.639
Jerry Cloninger (Executive Secretary): You're getting there real quick.

630
01:11:48.760 --> 01:11:50.579
Jerry Cloninger (Executive Secretary): Hotel food is not cheap.

631
01:11:51.150 --> 01:11:55.830
Jerry Cloninger (Executive Secretary): But you can't go… you can't bring it in either, so… They've got you.

632
01:11:56.490 --> 01:12:00.330
Jerry Cloninger (Executive Secretary): So, if anybody's got any questions, you know how to get a hold of me.

633
01:12:00.760 --> 01:12:17.370
Jerry Cloninger (Executive Secretary): And, you know, between what Eric did and with the space and everything, I think we've got plenty of space. We have, two deposits we would have to make based on the contract of,

634
01:12:18.070 --> 01:12:21.000
Jerry Cloninger (Executive Secretary): When we signed the contract, $5,000,

635

01:12:21.290 --> 01:12:25.109
Jerry Cloninger (Executive Secretary): And then, in February, another 5.

636
01:12:25.240 --> 01:12:28.680
Jerry Cloninger (Executive Secretary): The balance will be due at the symposium.

637
01:12:29.900 --> 01:12:32.260
Jerry Cloninger (Executive Secretary): So, that's what we're obligated for.

638
01:12:36.290 --> 01:12:40.190
Erich Moraine (President): Devin, did you, wanna say anything, or not?

639
01:12:40.780 --> 01:12:54.210
Devin Shields (Midwest): I was just gonna ask about the comped one guest room, like, what are we doing with that, or, is that for setup people? But that gets into the nitty-gritty, so it doesn't really matter.

640
01:12:54.210 --> 01:12:58.799
Erich Moraine (President): At this point, it's unassigned. We have no idea. It's a freebie from the hotel.

641
01:12:59.190 --> 01:13:12.890
Jerry Cloninger (Executive Secretary): And, you know, we may need a room for a guest speaker for one night, and may need it for somebody doing a demo another night. Just depends upon how Eric and committee decide to use it.

642
01:13:15.540 --> 01:13:31.319
Erich Moraine (President): Yeah, and we do need to get started eventually here. We need to figure out how are we going to help, like, the setup crew, the wrecking crew. I want to, I want to respect their time and efforts. I want to respect the time and effort of our speakers and our presenters.

643
01:13:31.770 --> 01:13:43.699
Erich Moraine (President): But I don't know what we can afford to spend. I don't know how far we can go on any of this. So I'm a little reluctant at this point in the game to make commitments about what we're gonna do.

644
01:13:43.750 --> 01:13:58.430
Erich Moraine (President): With those free rooms. In days of old, when nights were bold and all the checkbooks were full, there was a

presidential suite, and the president got to stay in there for free. Well, I can tell you those days are over. I'm not interested.

645
01:13:58.680 --> 01:14:01.020
Erich Moraine (President): Nope, Sean is back in. Let me let him in.

646
01:14:01.690 --> 01:14:15.899
Erich Moraine (President): So at this point, those… those rooms that we would have for free, those room nights, we'll need to figure out what makes the most sense, what is for the best benefit of the society to do with those. I have no idea at this point.

647
01:14:16.510 --> 01:14:18.539
Erich Moraine (President): Rick, did you want to make a comment?

648
01:14:20.120 --> 01:14:21.530
Rick Smith, Southeastern Section Director: Yes.

649
01:14:22.440 --> 01:14:27.279
Rick Smith, Southeastern Section Director: I think, in the ads for Fusion, or whatever we put out there.

650
01:14:27.770 --> 01:14:32.650
Rick Smith, Southeastern Section Director: It's imperative that… that we… Explain…

651
01:14:33.030 --> 01:14:35.540
Rick Smith, Southeastern Section Director: That if you don't stay at the hotel.

652
01:14:36.170 --> 01:14:40.629
Rick Smith, Southeastern Section Director: it's bad for the, ASGS. Yep. And…

653
01:14:41.540 --> 01:14:45.120
Rick Smith, Southeastern Section Director: We really need people to stay at the hotel.

654
01:14:45.250 --> 01:14:51.170
Rick Smith, Southeastern Section Director: And I don't… I don't think the majority of the membership realizes…

655
01:14:52.030 --> 01:14:55.570

Rick Smith, Southeastern Section Director: What happens if we don't get a room block filled?

656
01:14:57.540 --> 01:15:03.290
Erich Moraine (President): I think you're spot on, Rick. It gets really expensive really fast if we can't fill our room block.

657
01:15:04.380 --> 01:15:05.340
Erich Moraine (President): Jerry.

658
01:15:05.970 --> 01:15:13.359
Jerry Cloninger (Executive Secretary): Just to give you an example, right now we are committed, I think I've said, 177 room nights for the week.

659
01:15:13.560 --> 01:15:17.779
Jerry Cloninger (Executive Secretary): Of which, we have to meet at least 142.

660
01:15:18.020 --> 01:15:21.680
Jerry Cloninger (Executive Secretary): Now, compare that to 2 years ago in Raleigh.

661
01:15:21.830 --> 01:15:29.070
Jerry Cloninger (Executive Secretary): We had a contract for 415 room nights, and we had to meet 332.

662
01:15:29.420 --> 01:15:36.210
Jerry Cloninger (Executive Secretary): And we were within a few in Raleigh, and I had to go back and renegotiate in…

663
01:15:36.400 --> 01:15:43.250
Jerry Cloninger (Executive Secretary): we picked up enough food to offset most of that, so we were… we were good. But we have…

664
01:15:43.550 --> 01:15:53.420
Jerry Cloninger (Executive Secretary): Cut it way back this year, just because being off a year, and seeing where the economy's at, and trying to negotiate a better rate.

665
01:15:56.120 --> 01:15:58.530
Erich Moraine (President): So what I got out of all of that is we should…

666
01:15:58.690 --> 01:16:04.239

Erich Moraine (President): Chances are very good that we will have no trouble meeting our room block.

667
01:16:09.440 --> 01:16:10.580
Erich Moraine (President): Anything else?

668
01:16:14.850 --> 01:16:25.590
Erich Moraine (President): So then, Jerry's put forward a motion to approve the contract with the Denver Wyndham Tech Hotel Center for 2027, the dates being 6-13 to 6-16.

669
01:16:25.790 --> 01:16:32.080
Erich Moraine (President): I think we're done with conversation. I think it's time to vote to approve that.

670
01:16:34.530 --> 01:16:35.580
Erich Moraine (President): I'm sorry, Jerry?

671
01:16:35.800 --> 01:16:37.550
Jerry Cloninger (Executive Secretary): Somebody needs to make that motion.

672
01:16:37.550 --> 01:16:39.419
Erich Moraine (President): Oh, I was assuming you did.

673
01:16:39.420 --> 01:16:44.030
Andy Gibbs (Secretary): No, I've got it, sir, I've got it reported as Nathan Hart and Devin Shields.

674
01:16:44.030 --> 01:16:44.850
Erich Moraine (President): Okay.

675
01:16:45.850 --> 01:16:48.170
Erich Moraine (President): Sorry, I keep… I keep messing up here.

676
01:16:48.580 --> 01:16:57.190
Erich Moraine (President): Good. So we've got first and seconds? All right. So now, all in favor, again, a green check.

677
01:16:57.290 --> 01:17:01.249
Erich Moraine (President): Opposed, the red X and abstained a coffee cup.

678

01:17:07.270 --> 01:17:11.279
Erich Moraine (President): And we're needing input from, it looks like it passes unanimously.

679
01:17:11.530 --> 01:17:17.320
Erich Moraine (President): Alright, looks like we are on the way, to having a symposium.

680
01:17:18.120 --> 01:17:20.340
Erich Moraine (President): Nice. Thank you.

681
01:17:21.500 --> 01:17:25.130
Erich Moraine (President): Stay tuned, there's more to come, right? Jerry.

682
01:17:25.780 --> 01:17:37.120
Jerry Cloninger (Executive Secretary): I just have a couple of comments for, Kevin, and they involve the bottom line, so to speak. I know that,

683
01:17:37.270 --> 01:17:48.110
Jerry Cloninger (Executive Secretary): When you guys created a budget, you put in a certain amount, for the IMI contract, And… my goal…

684
01:17:48.270 --> 01:17:57.969
Jerry Cloninger (Executive Secretary): to start with was to stay as far below that as I could get, and I hope you are comfortable with that, and with

685
01:17:58.410 --> 01:18:01.170
Jerry Cloninger (Executive Secretary): The way the contract looks for the hotel.

686
01:18:01.490 --> 01:18:08.450
Jerry Cloninger (Executive Secretary): So, I mean, I know we're… it's all money, and that's what we're talking about, and what we gotta do to survive this…

687
01:18:09.560 --> 01:18:12.489
Jerry Cloninger (Executive Secretary): economy that we're in. So,

688
01:18:12.680 --> 01:18:19.840
Jerry Cloninger (Executive Secretary): Any comments you can… you have for me, I would be glad to hear it either in this forum or private, either way.

689
01:18:20.340 --> 01:18:25.490
Kevin Moeller (BOD) Treasurer: Rob, Jerry, I mean, I appreciate all your hard work on everything, you really do, and

690
01:18:25.950 --> 01:18:28.469
Kevin Moeller (BOD) Treasurer: you know, I mean, in one way.

691
01:18:28.700 --> 01:18:36.320
Kevin Moeller (BOD) Treasurer: I mean, I don't want to just say it is what it is, but, I mean, with IMI, you know.

692
01:18:36.450 --> 01:18:48.629
Kevin Moeller (BOD) Treasurer: it kind of is what it is, you know? I mean, they're trying to help us out the best that they can, but they also have to, you know, do what they need to do for their own business as well. So,

693
01:18:49.020 --> 01:18:49.900
Kevin Moeller (BOD) Treasurer: you know.

694
01:18:50.360 --> 01:18:56.269
Kevin Moeller (BOD) Treasurer: you know, nobody's gonna go down in price, that's for sure. You know, and I think that they're…

695
01:18:56.460 --> 01:18:59.170
Kevin Moeller (BOD) Treasurer: Keeping it manageable for us.

696
01:18:59.310 --> 01:19:04.989
Kevin Moeller (BOD) Treasurer: You know, this year, or the next few years, or a couple years at least.

697
01:19:05.180 --> 01:19:10.980
Kevin Moeller (BOD) Treasurer: is really gonna be telling, you know, where we're going, obviously. But with the budget.

698
01:19:11.230 --> 01:19:25.019
Kevin Moeller (BOD) Treasurer: At least we know or have an idea of, you know, if we're in the red, if we're in the black, and by how much, where before, it just seemed like each year was just kind of up in arms, you know, nobody knew what was going on, really.

699
01:19:25.090 --> 01:19:36.969

Kevin Moeller (BOD) Treasurer: They're just kind of spending money and hoping that there was going to be some money left, and if there wasn't, they just take it out of the savings. We know what we have in savings, we at least have an idea of where our budget is going to be.

700
01:19:37.120 --> 01:19:44.990
Kevin Moeller (BOD) Treasurer: And at least that can give us an idea of, well, if we're not in the black.

701
01:19:45.670 --> 01:20:03.950
Kevin Moeller (BOD) Treasurer: you know, and if we're $3,000 in the red, well, we have enough money in our savings to, you know, sustain at a loss like that for several years. Where before, you know, $20,000 to $30,000 a year in the red, you know, we only have probably 3 years at that rate.

702
01:20:04.110 --> 01:20:10.769
Kevin Moeller (BOD) Treasurer: Where minimum now, we've knocked that down to probably under $5,000.

703
01:20:11.090 --> 01:20:27.640
Kevin Moeller (BOD) Treasurer: I mean, we're closer to the, you know, zero mark, but, you know, with these contracts now, you know, I can, again, go back and look at things and say, okay, well, this is where we're gonna be. At least we have more time to bide

704
01:20:27.640 --> 01:20:36.360
Kevin Moeller (BOD) Treasurer: and figure things out, as opposed to a couple years. Maybe we'll have 5 years, or 6 years, at least, right now, with the way things are. So,

705
01:20:37.000 --> 01:20:41.109
Kevin Moeller (BOD) Treasurer: you know, you're doing the best that you can with it, and again, I…

706
01:20:41.380 --> 01:20:45.259
Kevin Moeller (BOD) Treasurer: Appreciate all your hard work, and, and,

707
01:20:45.740 --> 01:20:52.210
Kevin Moeller (BOD) Treasurer: you know, and that was kind of where I was going back and forth with the IMI contract between the 3- and 5-year question.

708
01:20:52.470 --> 01:21:11.149
Kevin Moeller (BOD) Treasurer: you know, 5 years, you know, in the long run would be great, but at the rates, but, you know, where are we gonna

be in 5 years? Where are we gonna be in 3 years? That's where I was always bouncing back and forth. So, I'll try and take another look at these with the new numbers.

709
01:21:11.190 --> 01:21:13.620
Kevin Moeller (BOD) Treasurer: Kind of plug them into the budget and see where we're at.

710
01:21:16.010 --> 01:21:16.870
Jerry Cloninger (Executive Secretary): Thank you.

711
01:21:20.120 --> 01:21:23.070
Erich Moraine (President): Alright. One last item.

712
01:21:24.130 --> 01:21:26.319
Erich Moraine (President): I would like to,

713
01:21:26.430 --> 01:21:32.930
Erich Moraine (President): request a motion to use, this app called Line Upper for the 2027 Symposium.

714
01:21:34.850 --> 01:21:51.280
Erich Moraine (President): I did an interview with Don and one of the reps from the company. Don and I looked at 3 different apps, and this was the one… this was the most affordable one, and it seemed to fit our needs the best.

715
01:21:51.430 --> 01:22:10.579
Erich Moraine (President): And what it would allow, us to do if we use this for the symposium. So we're talking about somewhere around between $1,000 and 1,500 would be the cost, and that's based on the number of registrants for the symposium. So the number is a little fuzzy.

716
01:22:11.230 --> 01:22:17.680
Erich Moraine (President): But, at 1500, I think that gives us room for 200 registrants.

717
01:22:17.890 --> 01:22:28.510
Erich Moraine (President): So, I doubt we're gonna exceed that. This is a website that you get a login to, and so you can use it on your phone. You don't have to download an app.

718
01:22:28.940 --> 01:22:32.479

Erich Moraine (President): You can use it on your phone, you can use it off your desktop.

719
01:22:32.580 --> 01:22:39.049
Erich Moraine (President): And, once we… so we can build and load the schedule for the symposium and all the events into it.

720
01:22:39.180 --> 01:22:58.110
Erich Moraine (President): You can sign up and register through that same app, so it's going to work really well on a cell phone. They are primarily focused for working with mobile stuff. They're recognizing that, you know, the folks that are living out of their cell phones are a lot more

721
01:22:58.300 --> 01:23:01.439
Erich Moraine (President): Than, than the rest of us. Devin?

722
01:23:01.760 --> 01:23:02.580
Erich Moraine (President): Question.

723
01:23:02.940 --> 01:23:17.510
Devin Shields (Midwest): Yeah, well, that… that cost us for the event of the symposium, it's just, like, a one-time thing. Does that… does that come with someone to help manage it and work with integration, or is that kind of just, like, just for the software?

724
01:23:18.170 --> 01:23:21.929
Erich Moraine (President): No, that is unlimited integration support and tech support.

725
01:23:23.580 --> 01:23:43.249
Erich Moraine (President): And it… from what… Don… so, I sent you a link a while ago, and you… if you wanted to, you could look at some of the examples that they have of organizations that have made use of it. It seems to be pretty easy to deploy this. Don thought it would take him a couple hours to get it set up for us, and that's all.

726
01:23:43.270 --> 01:23:46.780
Erich Moraine (President): It seems to integrate really well with MembershipWorks.

727
01:23:46.910 --> 01:23:59.130
Erich Moraine (President): which is our kind of permanent record-keeping system. We don't want to abandon that. But this is going to allow people

to have their schedule for what it is you've signed up for at the symposium.

728
01:23:59.130 --> 01:24:07.049
Erich Moraine (President): It shows up right there on your phone. Oh, it's Tuesday morning, here's where you're supposed to be at 9 o'clock, here's the room you're supposed to be in.

729
01:24:07.060 --> 01:24:11.900
Erich Moraine (President): Right? You can also see the entire schedule for the rest of the symposium.

730
01:24:13.060 --> 01:24:23.109
Erich Moraine (President): From the back end of it, the organizers will be able to send either messages or, like, text messages or emails to individuals.

731
01:24:23.130 --> 01:24:42.210
Erich Moraine (President): based on grouping. So, if Seminar 2 on how to make a brown beer bottle in the flossy room is rescheduled, we can send a message to everybody who signed up for that. It's no longer in the flossy room, it's in the brushy room, and it's at 3 o'clock instead of 9 o'clock.

732
01:24:42.350 --> 01:24:46.159
Erich Moraine (President): So it'll be really easy to stay in touch with the people that are signed up.

733
01:24:46.480 --> 01:24:55.250
Erich Moraine (President): It will also give you an opportunity to direct message, but not using your phone number or personal contact information.

734
01:24:55.450 --> 01:25:03.250
Erich Moraine (President): So, you can have a chance to chat or connect with anybody else at the event if you would like more connection.

735
01:25:03.950 --> 01:25:14.970
Erich Moraine (President): And you don't have to disclose personal information. But you can say, hey, you know, we chatted at the Chem Glass booth, and I'm in the lobby right now, and I had another question, can you come talk to me?

736
01:25:15.080 --> 01:25:19.340
Erich Moraine (President): Right? Something like that. Exhibitors will have the same ability.

737
01:25:20.290 --> 01:25:30.670
Erich Moraine (President): So I'm believing that it's going to be a real asset to our exhibitors to be able to have access in a better way to their potential clientele.

738
01:25:30.690 --> 01:25:43.459
Erich Moraine (President): I would love to give this a try, so that we can kind of migrate away from papers, and migrate away from a published schedule that is kind of oftentimes out of date as soon as it gets printed.

739
01:25:43.630 --> 01:25:49.379
Erich Moraine (President): We're gonna fold the cost of this into the overhead of the symposium.

740
01:25:49.530 --> 01:25:56.509
Erich Moraine (President): So it's not a home office expense. We'll have to distribute this over the cost of the… of the event.

741
01:25:58.330 --> 01:25:59.810
Erich Moraine (President): Any other questions?

742
01:26:05.710 --> 01:26:06.580
Erich Moraine (President): Okay.

743
01:26:06.740 --> 01:26:09.730
Erich Moraine (President): Andy? Yes, sir?

744
01:26:10.170 --> 01:26:26.889
Andy Gibbs (Secretary): Just more housekeeping about how you want to phrase this. Right now I've just got motion to approve Line Upper Event App for 2027 Symposium. I'm not sure if it's clear that that's saying that we're approving a purchase or a subscription or something. Is there…

745
01:26:27.770 --> 01:26:29.949
Andy Gibbs (Secretary): Any clarifications we can add to that?

746
01:26:32.790 --> 01:26:48.350
Erich Moraine (President): Yeah, so I'm not quite sure how to phrase it. I think it is… so, they are kind of a subscription-based service, but we're only doing one event, so what they're pricing for us is that event.

747

01:26:48.430 --> 01:26:53.209
Andy Gibbs (Secretary): Do you want to maybe say something about, like, improve expenses for a lineup or app?

748
01:26:53.350 --> 01:26:57.150
Andy Gibbs (Secretary): Or… I don't know if purchase is really the right word.

749
01:26:57.530 --> 01:26:59.219
Erich Moraine (President): I'm not quite sure either.

750
01:26:59.220 --> 01:27:16.550
Andy Gibbs (Secretary): And then, I… sometimes we put a number on this stuff, you know, like, we'd want to put in a little bit of a buffer, like, if you're expecting $1,500, I'd maybe put a little bit of buffer so there's extra room in case of some unforeseen consequence. Or do you just want to say that we're approving it and leave it at that?

751
01:27:21.070 --> 01:27:29.089
Erich Moraine (President): That would… I think it'd be my preference to not put in a dollar amount, but if that, would stand in the way of someone.

752
01:27:29.750 --> 01:27:30.290
Andy Gibbs (Secretary): Right.

753
01:27:30.290 --> 01:27:37.180
Erich Moraine (President): proving it, I'm happy to include a dollar amount. I do… I guess I like your idea of adding a little bit of a buffer, just in case.

754
01:27:37.340 --> 01:27:44.060
Erich Moraine (President): But, seeing as it's a little bit fluid yet, like I said, it's… from what I'm…

755
01:27:44.760 --> 01:27:49.380
Erich Moraine (President): the numbers I'm running were going to be between 1,000 and 1,500 is where we're going to come in.

756
01:27:49.850 --> 01:27:50.289
Andy Gibbs (Secretary): 8 miles.

757
01:27:50.290 --> 01:27:51.339
Erich Moraine (President): sad, I'm not sure.

758
01:27:51.340 --> 01:28:01.710
Andy Gibbs (Secretary): if we were to put a number on it, I'm fine leaving it open as well, but if we did put a number on it, I'd say, like, maybe not to exceed 2,000, just so you've got some extra room to work with.

759
01:28:03.000 --> 01:28:08.230
Erich Moraine (President): I'm open to suggestion. What should we do here in terms of the languaging on this?

760
01:28:08.650 --> 01:28:09.999
Erich Moraine (President): Who's got a thought?

761
01:28:10.190 --> 01:28:11.010
Erich Moraine (President): Devin.

762
01:28:11.890 --> 01:28:26.849
Devin Shields (Midwest): We could just, request a motion to use a line upper for the sole event of the 2020 symposium up to $2,000, or not to exceed $2,000. And if it does, then we come talk to the board.

763
01:28:28.080 --> 01:28:29.179
Erich Moraine (President): That works for me.

764
01:28:30.220 --> 01:28:31.400
Erich Moraine (President): Does that seem alright?

765
01:28:33.190 --> 01:28:40.649
Erich Moraine (President): I'm seeing a couple of nods. And if you could, adjust the motion, and then maybe read it once more, then I'll ask for a vote.

766
01:28:41.010 --> 01:28:42.720
Andy Gibbs (Secretary): Yeah, give me just a second here.

767
01:28:47.990 --> 01:28:53.880
Erich Moraine (President): While he's making adjustments, I just want to thank you. This might be the biggest agenda this board has ever managed.

768
01:28:54.650 --> 01:29:02.919
Erich Moraine (President): two bylaws changes, two contracts, and I think we're on the third motion now. You folks are busy.

769
01:29:03.040 --> 01:29:08.239
Erich Moraine (President): Thank you very much for paying attention, thanks for… for being willing to help out.

770
01:29:12.850 --> 01:29:23.449
Andy Gibbs (Secretary): Okay, so what I've got right now is motion to approve purchase of Line Upper Event App for 2027 Symposium, not to exceed $2,000.

771
01:29:24.640 --> 01:29:31.679
Andy Gibbs (Secretary): Is there any revisions or edits anyone thinks needs to go into that before we start voting?

772
01:29:35.040 --> 01:29:41.100
Erich Moraine (President): Looks like, nobody's doing anything, so I will, I'll ask for a vote.

773
01:29:41.800 --> 01:29:46.480
Erich Moraine (President): And again, a green circle for yes, a red X for no, and a coffee cup for abstain.

774
01:29:49.770 --> 01:29:51.110
Jerry Cloninger (Executive Secretary): Who made the motion?

775
01:29:54.070 --> 01:29:54.460
Erich Moraine (President): a good catch.

776
01:29:54.460 --> 01:29:55.419
Andy Gibbs (Secretary): Thank you, Jerry.

777
01:29:55.620 --> 01:29:59.540
Erich Moraine (President): I requested, I don't know… oh, Devin… Devin, no.

778
01:30:00.230 --> 01:30:07.450
Erich Moraine (President): We can't do that retroactively, huh? Jerry? Okay, so Devin's asking to make the motion, and then we need a second for it.

779
01:30:07.450 --> 01:30:09.029
Andy Gibbs (Secretary): I'll make… I'll second that.

780
01:30:09.450 --> 01:30:11.079
Erich Moraine (President): Annual second, okay.

781
01:30:11.080 --> 01:30:11.810
Jerry Cloninger (Executive Secretary): Okay.

782
01:30:13.870 --> 01:30:17.910
Erich Moraine (President): And then, it looks like it's a unanimous vote in approval.

783
01:30:18.140 --> 01:30:19.010
Erich Moraine (President): Thank you.

784
01:30:22.190 --> 01:30:28.199
Erich Moraine (President): Alright, assuming that there's nothing else we need to do tonight, I would…

785
01:30:28.360 --> 01:30:30.779
Erich Moraine (President): Request a motion to end the meeting.

786
01:30:32.640 --> 01:30:35.999
Erich Moraine (President): Nathan first, and Phillip second.

787
01:30:36.430 --> 01:30:39.479
Erich Moraine (President): Anything else we need to do before we say goodnight?

788
01:30:43.030 --> 01:30:45.139
Erich Moraine (President): Alrighty, I will ask for vote.

789
01:30:45.250 --> 01:30:47.389
Erich Moraine (President): To close tonight's meeting, then.

790
01:30:57.900 --> 01:30:59.180
Erich Moraine (President): Little by little.

791
01:30:59.930 --> 01:31:03.009
Erich Moraine (President): All right, it's unanimous. I think we're done for tonight.

792
01:31:04.530 --> 01:31:11.119

Erich Moraine (President): Awesome. Thank you, everybody. This was a full schedule. I hope,

793
01:31:11.320 --> 01:31:23.569
Erich Moraine (President): I hope you can all sleep well tonight. I am happy and relieved. I'm pleased this board is, I think, is kicking butt and taking numbers. We're getting the work done that needs to be done.

794
01:31:23.570 --> 01:31:29.159
Andy Gibbs (Secretary): Yeah, Erich, I think this is the most motions passed in one night since moving to this monthly format.

795
01:31:29.450 --> 01:31:46.479
Erich Moraine (President): Absolutely. This is a really full agenda, and thank you all. We're not quite out of the woods yet, but I can see daylight in front of us. We are moving in the right direction, and we're moving, at a substantial pace. I think this is really good news for the future of the society.

796
01:31:46.980 --> 01:31:49.069
Erich Moraine (President): So… Thank you all.

797
01:31:50.360 --> 01:31:54.320
Erich Moraine (President): Enjoy the rest of the night. I'm gonna go ahead and stop the recording now.

798
01:31:55.460 --> 01:31:57.900
Kevin Moeller (BOD) Treasurer: Eric, if you have one second, I just gotta.