WEBVTT

1
00:00:36.700 --> 00:00:40.799
Erich Moraine (President): Recording in progress. Okay, I think we're set to go.

2
00:00:42.240 --> 00:00:43.750
Andy Gibbs (Secretary): Alright, President?

3
00:00:44.510 --> 00:00:45.400
Erich Moraine (President): Present.

4
00:00:46.280 --> 00:00:47.540
Andy Gibbs (Secretary): President-elect.

5
00:00:49.240 --> 00:00:51.720
Erich Moraine (President): He is here by proxy.

6
00:00:51.720 --> 00:00:53.350
Andy Gibbs (Secretary): Joe, you're proxy for that, right?

7
00:01:01.740 --> 00:01:08.029
Erich Moraine (President): I think… I think that's correct, that Jill has, has, as Nathan's proxy.

8
00:01:08.300 --> 00:01:09.040
Andy Gibbs (Secretary): Yeah.

9
00:01:10.130 --> 00:01:13.400
Andy Gibbs (Secretary): Alright, Treasurer, I am Proxy.

10
00:01:13.630 --> 00:01:15.579
Andy Gibbs (Secretary): Secretary, I am present.

11
00:01:15.940 --> 00:01:17.699
Andy Gibbs (Secretary): Executive Secretary?

12
00:01:17.700 --> 00:01:18.490
Jerry Cloninger (Executive Secretary): Present.

13
00:01:19.900 --> 00:01:21.380

Andy Gibbs (Secretary): Canadian section?

14
00:01:22.440 --> 00:01:24.230
Andy Gibbs (Secretary): I don't see Craig here.

15
00:01:24.710 --> 00:01:25.500
Erich Moraine (President): Crickets.

16
00:01:26.490 --> 00:01:29.270
Andy Gibbs (Secretary): Mark that as absent. Delaware Valley?

17
00:01:29.940 --> 00:01:31.549
Dan Walker (Del Val Section): Dan Walker present.

18
00:01:32.330 --> 00:01:35.320
Andy Gibbs (Secretary): The exhibitor section I'm going to assume is absent.

19
00:01:36.550 --> 00:01:37.310
Erich Moraine (President): Correct.

20
00:01:37.470 --> 00:01:38.900
Andy Gibbs (Secretary): Great Lakes?

21
00:01:40.520 --> 00:01:42.399
Jill Korgemagi (Great Lakes): Jill Korggemege-Clark present.

22
00:01:42.840 --> 00:01:45.979
Andy Gibbs (Secretary): And, Jill, you said you had proxy for,

23
00:01:45.980 --> 00:01:46.300
Jill Korgemagi (Great Lakes): They.

24
00:01:46.300 --> 00:01:46.890
Andy Gibbs (Secretary): Ethan, was that…

25
00:01:46.890 --> 00:01:48.140
Jill Korgemagi (Great Lakes): As an elect. Yep.

26
00:01:48.140 --> 00:01:48.710
Andy Gibbs (Secretary): Okay.

27
00:01:48.930 --> 00:01:50.639
Andy Gibbs (Secretary): Midwest?

28
00:01:51.630 --> 00:01:53.300
Devin Shields (Midwest): Devin Shields present.

29
00:01:54.250 --> 00:01:55.350
Andy Gibbs (Secretary): Northeast.

30
00:01:57.260 --> 00:01:58.460
Andy Gibbs (Secretary): Oh.

31
00:01:58.460 --> 00:02:04.570
Erich Moraine (President): Dawn was trying to hand that off to Patrick, but apparently that didn't happen, so they are

32
00:02:04.770 --> 00:02:06.740
Erich Moraine (President): Apparently not represented here.

33
00:02:07.910 --> 00:02:08.610
Andy Gibbs (Secretary): Yeah.

34
00:02:09.479 --> 00:02:13.019
Andy Gibbs (Secretary): Pacific Northwest?

35
00:02:14.360 --> 00:02:15.949
Harold Lasswell PNW: Harold Lasswell is here.

36
00:02:17.120 --> 00:02:18.100
Andy Gibbs (Secretary): Rocky Mountain?

37
00:02:18.580 --> 00:02:22.810
Garret Oaks (Rocky Mountain): Garrett Oaks present.

38
00:02:22.810 --> 00:02:25.700
Andy Gibbs (Secretary): California I've got as absent for now.

39
00:02:28.160 --> 00:02:30.070
Andy Gibbs (Secretary): Southeast section.

40
00:02:31.130 --> 00:02:32.379
Risk Smith, Southeastern Section Director: Rick Smith here.

41
00:02:33.400 --> 00:02:36.690
Andy Gibbs (Secretary): Southwest. Harold, you said you're a proxy for that, right?

42
00:02:36.690 --> 00:02:38.450
Harold Lasswell PNW: That's correct for Randall.

43
00:02:38.740 --> 00:02:43.450
Andy Gibbs (Secretary): And then I've got Kyle Meyer as a guest. Do we have any other guests tonight?

44
00:02:45.120 --> 00:02:46.689
Andy Gibbs (Secretary): I'm not seeing anyone.

45
00:02:46.690 --> 00:02:51.210
Erich Moraine (President): Actually, Don Gossard, home office, is here.

46
00:02:52.410 --> 00:02:53.750
Andy Gibbs (Secretary): I will note that down.

47
00:03:00.180 --> 00:03:01.760
Andy Gibbs (Secretary): Okay, we have a quorum.

48
00:03:06.240 --> 00:03:08.310
Erich Moraine (President): Excellent, let me just quick finish.

49
00:03:08.810 --> 00:03:10.740
Erich Moraine (President): Another rename here…

50
00:03:20.760 --> 00:03:35.510
Erich Moraine (President): Awesome. Excellent. So we have a quorum. I'd ask for a motion to approve or amend the agenda. I sent out, updated one this afternoon that added one additional item.

51
00:03:35.940 --> 00:03:40.410
Erich Moraine (President): Around the executors… I'm sorry, around the exhibitors group.

52

00:03:40.540 --> 00:03:44.379
Erich Moraine (President): wanting to go inactive. Otherwise, the…

53
00:03:45.060 --> 00:03:50.800
Erich Moraine (President): The agenda is as it was sent out last night. So I'd ask for a first and a second.

54
00:03:52.400 --> 00:03:54.810
Erich Moraine (President): Jill first and Harold seconds.

55
00:03:59.180 --> 00:04:04.990
Erich Moraine (President): And any conversation about the agenda? Anything else that needs to get added or adjusted?

56
00:04:09.240 --> 00:04:13.980
Erich Moraine (President): Alright, seeing nothing else, I'd ask you to use your,

57
00:04:14.680 --> 00:04:21.519
Erich Moraine (President): React buttons, a green circle for approve, a red X for no, a coffee cup for abstain.

58
00:04:23.130 --> 00:04:28.859
Erich Moraine (President): And then I don't know how it works for those of you that are proxy for somebody.

59
00:04:29.080 --> 00:04:30.409
Erich Moraine (President): You have to vote.

60
00:04:30.950 --> 00:04:38.310
Erich Moraine (President): Once with your, there we go. Yeah, the double thumbs up. It looks like it passes unanimously.

61
00:04:38.990 --> 00:04:43.519
Erich Moraine (President): So… Good, thank you for that.

62
00:04:45.410 --> 00:04:53.269
Erich Moraine (President): The next is, I'd ask for a motion and a second to approve or amend, last month's board meetings. Is there a first and a second?

63
00:05:00.190 --> 00:05:02.630
Erich Moraine (President): Harold first, and Jill seconds.

64
00:05:04.210 --> 00:05:04.960
Erich Moraine (President): All right.

65
00:05:06.170 --> 00:05:16.559
Erich Moraine (President): I've had a really busy afternoon here, so I did not actually get to check my mail. Did that, did last month's agenda get sent out? Have you had a chance to look at it?

66
00:05:16.740 --> 00:05:19.980
Erich Moraine (President): Do we need to make any adjustments or changes?

67
00:05:22.570 --> 00:05:24.500
Erich Moraine (President): Alright, so…

68
00:05:24.910 --> 00:05:33.950
Erich Moraine (President): Then I would again ask you to vote to approve by using the react button, green circle for yes, red X for no, coffee cup for abstain.

69
00:05:34.550 --> 00:05:39.150
Erich Moraine (President): And then if you're a proxy, hold up a hand for the next person as well.

70
00:05:39.480 --> 00:05:42.230
Erich Moraine (President): Alright, it looks like…

71
00:05:42.340 --> 00:05:48.789
Erich Moraine (President): We've approved… The agenda, the minutes, I'm sorry, from last month.

72
00:05:52.130 --> 00:05:56.410
Erich Moraine (President): Good. President's Report. It's been another…

73
00:05:56.530 --> 00:06:04.210
Erich Moraine (President): Super busy month. I kept track of my hours this time. I'm at about 55 hours since last month's meeting.

74
00:06:04.880 --> 00:06:06.579
Erich Moraine (President): There's a lot going on.

75
00:06:06.720 --> 00:06:18.859

Erich Moraine (President): We're doing good, but I really appreciate your willingness to participate and keep this all up and running. The first item is the exhibitors group.

76
00:06:19.170 --> 00:06:27.499
Erich Moraine (President): Don has had a chance to talk with him, so has Dennis, and we've spoken to Dave Sertum, and he sent me an email this afternoon.

77
00:06:27.840 --> 00:06:45.030
Erich Moraine (President): suggesting that for the foreseeable future, they go inactive. And so you've seen that email. There's just not enough activity, there's not enough interest. Dave is doubling up as secretary and treasurer, and they can't get anybody else involved.

78
00:06:45.030 --> 00:06:57.980
Erich Moraine (President): There were a couple of folks from F&D that were interested in participating. I remember the two people talking about it at the Salem Symposium.

79
00:06:58.370 --> 00:07:07.569
Erich Moraine (President): But one of them needed to join the society and become an associate and there's a three-year wait list or something. So I don't know where they're at.

80
00:07:07.870 --> 00:07:09.540
Erich Moraine (President): So, for the time being.

81
00:07:09.770 --> 00:07:21.509
Erich Moraine (President): That'll be the first item for business, is that we'll vote to declare the exhibitors group inactive until they present a section director and would like to become active again.

82
00:07:22.050 --> 00:07:27.270
Erich Moraine (President): I've put together a symposium planning committee of 10 people.

83
00:07:27.950 --> 00:07:43.979
Erich Moraine (President): Some of them are on the call tonight. Harold, is part of that group, and Nathan is part of that group, and so am I. And this is an attempt to help with the planning and execution of next year, but also to start building a training pipeline.

84
00:07:43.980 --> 00:08:00.610

Erich Moraine (President): Because we seem to have kind of lost the ability to mentor folks in how to be chairs, and how to kind of plan and organize the committee. So, there's been a couple initial emails sent, but we haven't really gotten down to business yet. We're still trying to

85
00:08:00.710 --> 00:08:07.880
Erich Moraine (President): Lauren, how the group functions, and it'll, it's gonna be good in the long run, because we have to…

86
00:08:08.020 --> 00:08:13.480
Erich Moraine (President): I have a way of teaching people how to run symposia. We've kind of lost the ability to do that.

87
00:08:16.130 --> 00:08:26.949
Erich Moraine (President): And I got one more, Eamon King is potentially interested as well, so I'm emailing back and forth with him right now to see if he's actually willing to hop on and get involved.

88
00:08:28.950 --> 00:08:44.239
Erich Moraine (President): So, then there's, Kyle Meyer is on, and Klaus Perez is on, Harold Lasswell, Nathan, myself, Carolyn Reiner, Sean Donlan, Chris Hurley,

89
00:08:44.960 --> 00:08:46.919
Erich Moraine (President): Demon King, if he's willing.

90
00:08:48.420 --> 00:08:52.560
Erich Moraine (President): And I'm trying to remember, I must be missing somebody because that's only 9.

91
00:08:53.140 --> 00:09:10.190
Erich Moraine (President): But anyway, there is interest and enthusiasm. A lot of these folks don't have the experience they need, but with Don's guidance and with some counseling and advice from the old school folks, Jerry and Ron Beeler and Bob Singer, I think we're in really good

92
00:09:10.320 --> 00:09:16.450
Erich Moraine (President): position to kind of regain the ability to generate and manage Symposia.

93
00:09:18.150 --> 00:09:31.330
Erich Moraine (President): There are some changes to the Alan Brown and the Joseph Gregor workshops after a lot of conversations this month and at least for the Alan Brown going back to last June.

94
00:09:31.330 --> 00:09:42.559
Erich Moraine (President): Both Kevin Teafford and Chris Bach are retiring and they are going to be replaced by Kyle Meyer who will be stepping in at the Allen Brown.

95
00:09:42.600 --> 00:09:45.670
Erich Moraine (President): And Klaus Paris, who will be stepping in at the Joe Greger.

96
00:09:45.860 --> 00:10:00.839
Erich Moraine (President): They are both going to continue to be involved. Kevin is going to be one of the instructors for the Ellen Brown for the coming year, and we're still trying to figure out exactly how and where Chris wants to fit in, Chris Bach, but they're going to continue to be involved.

97
00:10:02.290 --> 00:10:21.049
Erich Moraine (President): And I noticed kind of a gap in our programming, and so we've created another permanent kind of standing workshop, the Intro to Flameworking. We'll give it a test run in Denver next June, and the originating instructor there is going to be Harold Lasswell. He's agreed to step in.

98
00:10:21.130 --> 00:10:34.319
Erich Moraine (President): And we'll see, we gotta start building this stuff out, and that's part of what the planning committee has to do, is figure out how many TAs do you need, and what equipment, and we'll get it up and running. But then we'll have a full spectrum

99
00:10:34.320 --> 00:10:43.619
Erich Moraine (President): of courses that people can take. There'll be an intro, like, I don't know which end of the torch the flame comes out of, right? And then there's the Gregor.

100
00:10:43.620 --> 00:10:53.610
Erich Moraine (President): Which will be for people that have some experience but limited, and then the Ellen Brown for people that are already reasonably skilled and want to just up their game.

101
00:10:54.360 --> 00:10:59.160
Erich Moraine (President): So I'm really quite excited that we have kind of a full slate,

102
00:10:59.520 --> 00:11:03.129
Erich Moraine (President): That'll be a really nice thing to do.

103
00:11:04.710 --> 00:11:16.140
Erich Moraine (President): I learned a bunch in the last month about membership and membership categories, and what members are interested in or not interested in, and we started this conversation last month about

104
00:11:16.140 --> 00:11:34.170
Erich Moraine (President): Potentially restructuring the student membership, and it was a good conversation that kind of showed how the student membership and the junior membership are kind of bumping up against each other, or in some ways maybe overlapping, when we talked about apprenticeships, and we talked about a need for scholarship.

105
00:11:34.350 --> 00:11:35.300
Erich Moraine (President): So…

106
00:11:35.410 --> 00:11:44.880
Erich Moraine (President): I've lost track of how many phone calls I've made, but what I hear back consistently is that what people would prefer is a single unified membership.

107
00:11:45.480 --> 00:11:49.809
Erich Moraine (President): Instead of lots of smaller categories.

108
00:11:49.940 --> 00:12:04.929
Erich Moraine (President): The devil is in the details there, and so what I'm gonna work on… I ran out of time. We provide benefits based on the category of membership that you are in right now.

109
00:12:05.240 --> 00:12:10.509
Erich Moraine (President): So, if we get rid of membership categories, and we just have member.

110
00:12:10.650 --> 00:12:22.370
Erich Moraine (President): Then we have to look at the description for what qualifies you to be a student, what qualifies you to be a junior, what qualifies you to be a regular.

111
00:12:23.280 --> 00:12:28.600
Erich Moraine (President): And transfer those descriptions over to the benefits that are.

112
00:12:29.490 --> 00:12:32.499
Erich Moraine (President): Given to that membership category.

113
00:12:33.800 --> 00:12:39.950
Erich Moraine (President): For example, the student, you know, if you are a current student,

114
00:12:40.600 --> 00:12:48.169
Erich Moraine (President): And actively enrolled in an accredited Scientific Glassblowing Program, which is what the bylaws currently say.

115
00:12:48.470 --> 00:13:02.940
Erich Moraine (President): then as a regular member, you would be entitled to the student discount rate, which is currently set at $33. And you would have access to that rate for 2 years, at which point you would continue to be a member.

116
00:13:03.070 --> 00:13:12.449
Erich Moraine (President): And unless we change the bylaws, which we haven't yet, unless we change the bylaws, your, your dues would go up to $127, which is what the regular rate is.

117
00:13:13.410 --> 00:13:19.350
Erich Moraine (President): So what I think I would prefer to try to do is do that kind of restructuring first.

118
00:13:19.700 --> 00:13:27.990
Erich Moraine (President): And then we can look at what kinds of qualifications do we want to put on certain benefit categories.

119
00:13:29.650 --> 00:13:38.729
Erich Moraine (President): So, we kind of do the transition in two stages, and the first step would be to create a regular member that is one size fits all.

120
00:13:39.440 --> 00:13:55.080
Erich Moraine (President): And then afterwards, once that's in place, then we can look at, well, what would we like… do we want to keep the student membership requirement the same as it has been, or would we like to adjust the benefits that are given to someone that meets those criteria?

121
00:13:55.490 --> 00:13:58.010
Erich Moraine (President): And we can do that kind of as a second stage.

122
00:13:59.710 --> 00:14:12.859

Erich Moraine (President): I'll send an email out with a description of it, but the short answer is, for the time being, this needs a little more conversation and a little more backstory, and rate adjustments in terms of what members

123
00:14:12.860 --> 00:14:22.220
Erich Moraine (President): pay for various categories that has to be voted on at an annual meeting for membership. So there's no chance to make any of those adjustments.

124
00:14:22.270 --> 00:14:25.270
Erich Moraine (President): For the 2027 membership year.

125
00:14:25.340 --> 00:14:42.579
Erich Moraine (President): we're kind of locked in for 27 to doing it the way we have been in 26. And maybe by the time we get to the annual meeting next June, it's possible that there's stuff in place that could use a vote of the membership, or maybe not.

126
00:14:42.710 --> 00:14:47.820
Erich Moraine (President): But it's kind of bumped back onto the back burner for the time being.

127
00:14:50.190 --> 00:15:07.310
Erich Moraine (President): What is next here? The website. We've put a ton of work between Don and myself. I don't know how many hours you've put in, Don, but I put in a pile. I don't know if you've had a chance… has anybody had a chance to go and look at the new front page of the website?

128
00:15:07.360 --> 00:15:10.210
Erich Moraine (President): There's a bunch of,

129
00:15:10.310 --> 00:15:15.750
Erich Moraine (President): Upgrades there. And one of the big ones is gonna be…

130
00:15:16.320 --> 00:15:34.510
Erich Moraine (President): that advertisers and sponsors now have their logos down the left-hand side. And as I said in my report, right now that's static, and it does not include everyone. There wasn't enough room. By next month, I'll have that set so that it's a scrolling… a slowly scrolling list.

131
00:15:34.650 --> 00:15:53.070

Erich Moraine (President): of all the, advertisers, exhibitors, sponsors. That's something that the exhibitors group has been asking for forever. And so now we've got it. I have rebuilt the membership… the member spotlight so that it can now be managed, by a volunteer.

132
00:15:53.310 --> 00:16:10.869
Erich Moraine (President): And I've built a nice, two-page-long set of instructions for how to load new member spotlights, and get that up and functional. So it doesn't look all that different on the new page, but what's going on behind the scenes is different.

133
00:16:11.080 --> 00:16:15.269
Erich Moraine (President): And I'm working with Matt Moitzheim and Tifa Hunt.

134
00:16:15.280 --> 00:16:29.109
Erich Moraine (President): But somehow between one or the other, or both of them, they're gonna help Celeste and the membership committee keep that stuff up to date. Don suggested we do updates on a quarterly basis, and kind of link

135
00:16:29.110 --> 00:16:40.360
Erich Moraine (President): the member spotlight refresh to the next issue of Fusion when that comes out. So I like that idea. So every three months, we'll see some new faces rolling through there.

136
00:16:40.980 --> 00:16:48.809
Erich Moraine (President): The center of the home page has a new column, which I've called Glass in the News.

137
00:16:48.960 --> 00:16:51.159
Erich Moraine (President): And what I put up there now

138
00:16:51.860 --> 00:16:54.060
Erich Moraine (President): It's a video that I found

139
00:16:54.120 --> 00:17:01.039
Erich Moraine (President): from, like, 80 years ago or something, of furnace workers building a device called a KIPP apparatus.

140
00:17:01.080 --> 00:17:19.539
Erich Moraine (President): And then I gave a little bit of a description of it, and also a Wikipedia link to it. It's a device that's kind of museum-grade now, but it used to be really, really essential in a

chemistry lab. And I'd like to keep that going, and maybe do a new one every month.

141
00:17:19.560 --> 00:17:27.009
Erich Moraine (President): And have the focus continue to be either scientific technique or a scientific object.

142
00:17:27.560 --> 00:17:38.019
Erich Moraine (President): We've got all these devices with names on them, an Allen condenser, a West condenser, a Graham condenser. Well, who are these people? Where did they come from? Where did those histories come from?

143
00:17:38.090 --> 00:17:52.540
Erich Moraine (President): Maybe there's a video somewhere that we can scrape that will show the construction of the device. In that way, promote our craft, promote our trade, and then also use it as a spot for recruiting participation and membership.

144
00:17:52.710 --> 00:18:05.340
Erich Moraine (President): At Don's suggestion, we've got a new column added to the annealer. So when a member spotlight ages out, I'm hoping we can refresh that on a monthly basis.

145
00:18:05.440 --> 00:18:10.009
Erich Moraine (President): All the old ones will go into the member spotlight archives on the annealer.

146
00:18:10.400 --> 00:18:18.210
Erich Moraine (President): And so, when you're bored to tears one night, you can sit down there and slowly scroll through all of the past issues of the Member Spotlight.

147
00:18:18.790 --> 00:18:25.760
Erich Moraine (President): Or for somebody new coming on board, there's an opportunity to read all of the, all of the historical stuff.

148
00:18:25.800 --> 00:18:40.429
Erich Moraine (President): I'm hoping that it's gonna be something that's gonna catch people's attention long enough that they stick to the page, and we can start looking at the Google Analytics to see how long they land at the homepage, and if there's a shift

149
00:18:40.430 --> 00:18:48.740

Erich Moraine (President): In duration. What we need is people to stick around long enough, to get interested in other things that are on the website.

150
00:18:50.760 --> 00:18:57.689
Erich Moraine (President): This front page rebuild was the last big piece waiting in the website rebuild.

151
00:18:58.110 --> 00:19:08.870
Erich Moraine (President): There are still a couple of small spots. Some of the calculators are broken. We need to go back and rebuild those. But for the most part, things are up and functional.

152
00:19:08.870 --> 00:19:19.950
Erich Moraine (President): And so we have managed to do an end run around paying a professional web developer somewhere between $5,000 and $10,000 to build us a functional website.

153
00:19:21.240 --> 00:19:30.959
Erich Moraine (President): I'm pretty happy with what we have. It can certainly look snappier and a little bit fresher in that regard. The aesthetics are a little bit dated.

154
00:19:31.110 --> 00:19:32.910
Erich Moraine (President): But it's really pretty functional.

155
00:19:33.110 --> 00:19:40.840
Erich Moraine (President): So I'm hoping that once we get a balanced budget again, and we're starting to put money in the bank instead of drawing out of the bank.

156
00:19:40.980 --> 00:19:46.509
Erich Moraine (President): Then we can pick up this project of paying somebody to build a website from scratch.

157
00:19:46.710 --> 00:19:47.970
Erich Moraine (President): And in the meantime.

158
00:19:48.460 --> 00:19:53.910
Erich Moraine (President): We've got a website we can afford, and hopefully it's going to function and do a good job for us.

159
00:19:56.130 --> 00:20:06.080

Erich Moraine (President): Conference center location. Don has done a super job of finding venues. We were actually on a Zoom call again this morning with our, kind of first choice

160
00:20:06.100 --> 00:20:18.660
Erich Moraine (President): social capital, Arvada. And we'll have more to talk about that, later in the meeting when we… we bring up that subject area. But I'm really stoked about it. It… I feel like we've… we're gonna…

161
00:20:20.090 --> 00:20:21.260
Erich Moraine (President): We're gonna…

162
00:20:21.830 --> 00:20:36.910
Erich Moraine (President): meet everybody's needs. It's going to be cheaper to attend, and have more activities to do, and be more available to the local community, and still give you an option of staying in a fancy high-end hotel.

163
00:20:37.570 --> 00:20:39.680
Erich Moraine (President): So, I'm pretty hopeful.

164
00:20:39.720 --> 00:20:48.550
Erich Moraine (President): We are also, Don has built a really nice spreadsheet with some calculated form fields.

165
00:20:48.550 --> 00:21:06.089
Erich Moraine (President): So that we can start to experiment a little bit with some of the pricing and numbers on things. I'm really hopeful that we're going to be able to start, offering some kind of honoraria or recognition for the people that are doing presentations or that are working at the symposium.

166
00:21:06.330 --> 00:21:21.899
Erich Moraine (President): We've burnt out a very large list of volunteers. I think one way to help slow down the burnout rate is to give them some acknowledgment, compensate in some way or offer some honorarium of some sort.

167
00:21:21.980 --> 00:21:30.849
Erich Moraine (President): I don't know how much money we're going to have available, but with Don's spreadsheet, it's going to be very easy to plug in numbers, and we kind of balance things out left and right.

168
00:21:30.970 --> 00:21:31.730
Erich Moraine (President): Umm.

169
00:21:32.440 --> 00:21:43.280
Erich Moraine (President): And we'll see where we can… we can end up there. One of the other things, that I… I'm gonna propose here later in the… in the meeting is that we adjust the…

170
00:21:43.280 --> 00:21:52.929
Erich Moraine (President): the fee for exhibit booths. In cleaning up my room, I found a board packet from 2006.

171
00:21:53.160 --> 00:22:02.320
Erich Moraine (President): And one of the motions in that board packet was to, set the, booth fee at $625 in 2006.

172
00:22:02.760 --> 00:22:05.879
Erich Moraine (President): So, if we would have kept track with the cost of inflation.

173
00:22:06.580 --> 00:22:11.739
Erich Moraine (President): Booth fee, for next year would be $1,100.

174
00:22:12.350 --> 00:22:16.380
Erich Moraine (President): 2 years ago, we were at, I think, 850.

175
00:22:16.490 --> 00:22:32.459
Erich Moraine (President): So, what Don is proposing and what I, support is that we're looking for about $1,000 for a booth fee for next year, which is still short of keeping up with the cost of inflation, but it puts us a little bit closer to parity with what we used to have.

176
00:22:34.530 --> 00:22:41.669
Erich Moraine (President): I think that's it, I think that's it. Questions? Feedback?

177
00:22:47.170 --> 00:22:48.190
Erich Moraine (President): Okay.

178
00:22:48.510 --> 00:22:52.320
Erich Moraine (President): Good, well, if there are more questions, you know where to find me.

179
00:22:52.870 --> 00:22:54.590
Erich Moraine (President): Thank you.

180
00:22:54.700 --> 00:23:00.010
Erich Moraine (President): Next is the Treasurer's Update, and

181
00:23:01.230 --> 00:23:15.919
Erich Moraine (President): Kevin is not able to make it. Like I said, he's at parent-teacher conferences tonight. He did send out the treasurer's update, and the short answer is that we're on track with what we have historically done.

182
00:23:15.920 --> 00:23:21.739
Erich Moraine (President): We're currently running about a $23,000 budget deficit for 2026.

183
00:23:21.780 --> 00:23:33.429
Erich Moraine (President): Hopefully that's not gonna get a whole lot worse. We still have, another quarter, but we have historically had a loss of about $25,000 a year,

184
00:23:33.510 --> 00:23:44.079
Erich Moraine (President): looking at the last 10 years or so. So in that sense, there's not a whole lot that's all that different here. Kevin does say

185
00:23:44.840 --> 00:23:52.930
Erich Moraine (President): That, if, if Fusion going to print on demand were already in place.

186
00:23:53.390 --> 00:23:58.710
Erich Moraine (President): We would have a net positive cash flow of $10,000 at this point.

187
00:23:58.840 --> 00:24:02.280
Erich Moraine (President): Instead of the deficit that we're currently running.

188
00:24:02.410 --> 00:24:07.090
Erich Moraine (President): So that bodes well, for next year.

189
00:24:07.540 --> 00:24:16.880
Erich Moraine (President): But that won't really kick in till January of 27. That's when we switch over to print-on-demand. The February 27 issue will be the first one.

190
00:24:17.410 --> 00:24:26.610
Erich Moraine (President): I know that Kevin is available for phone calls and emails if you have any other specific questions around expenses or income.

191
00:24:26.710 --> 00:24:31.899
Erich Moraine (President): I don't know if there's anything I can help with, but you're welcome to ask.

192
00:24:32.040 --> 00:24:34.420
Erich Moraine (President): Any other questions about Kevin's report?

193
00:24:39.380 --> 00:24:40.159
Erich Moraine (President): All right.

194
00:24:40.550 --> 00:24:42.579
Erich Moraine (President): Fair enough. Thank you.

195
00:24:44.140 --> 00:24:52.820
Erich Moraine (President): I don't see any unfinished business. This is the second month in a row that we seem to be doing good at getting our work done.

196
00:24:53.090 --> 00:25:05.119
Erich Moraine (President): The first item, I'd ask for a motion, to declare the exhibitors group inactive until reactivation is requested. I would need a first and a second, and then we can discuss.

197
00:25:06.370 --> 00:25:07.529
Devin Shields (Midwest): Alright, first.

198
00:25:08.160 --> 00:25:09.860
Erich Moraine (President): Devin is first.

199
00:25:10.680 --> 00:25:15.049
Erich Moraine (President): And do I have a second so that we can have conversation? Dan Walker is second.

200
00:25:17.080 --> 00:25:32.290
Erich Moraine (President): Okay, so any additional conversation? I shared with you the email that Dave Surdom had sent. Don, I don't know if in your conversation with him, he discussed the exhibitors group

201
00:25:32.510 --> 00:25:36.120
Erich Moraine (President): And going inactive, is there anything else you'd have to contribute to that?

202
00:25:36.610 --> 00:25:39.860
Don Gossard (Home Office Manager) (Guest): No, you covered pretty much everything that we talked about as far as that goes.

203
00:25:40.360 --> 00:25:41.010
Erich Moraine (President): Okay.

204
00:25:42.120 --> 00:25:45.359
Erich Moraine (President): Any other concerns or questions? Other conversation?

205
00:25:49.150 --> 00:25:56.929
Erich Moraine (President): Yeah, it feels kind of sad, but it's the reality of it. There doesn't seem to be anybody willing to step up and do the work.

206
00:25:56.990 --> 00:26:09.730
Erich Moraine (President): And because we do struggle with meeting quorum, I think it's appropriate, to have the section be inactive until they can, find a section director, and

207
00:26:10.520 --> 00:26:12.190
Erich Moraine (President): Go back to being functional.

208
00:26:12.300 --> 00:26:13.970
Erich Moraine (President): Andy, you have a question?

209
00:26:14.950 --> 00:26:19.390
Andy Gibbs (Secretary): Yeah, you know, besides,

210
00:26:21.920 --> 00:26:26.909
Andy Gibbs (Secretary): The two people you've already mentioned, how many exhibitors are active in this section?

211
00:26:27.100 --> 00:26:31.310
Andy Gibbs (Secretary): Do you know, what the mechanism might look like?

212
00:26:31.620 --> 00:26:34.120

Andy Gibbs (Secretary): For them requesting reactivation?

213
00:26:34.320 --> 00:26:39.130
Andy Gibbs (Secretary): Not that I mean, I'm I'm on board with declaring them inactive. I was just curious.

214
00:26:39.400 --> 00:26:42.159
Andy Gibbs (Secretary): What you think the outlook is for the section?

215
00:26:44.290 --> 00:26:46.990
Don Gossard (Home Office Manager) (Guest): When I spoke with him, he guessed that there was 12.

216
00:26:48.240 --> 00:26:49.440
Don Gossard (Home Office Manager) (Guest): Around 12.

217
00:26:52.350 --> 00:27:05.389
Erich Moraine (President): So, the mechanism would be that they, as a group, would need to decide they would like to become active again, and then they would have to identify someone who would qualify to be Section Director, and put that name forward.

218
00:27:05.390 --> 00:27:16.760
Erich Moraine (President): The mechanism looks like Dave, who's the only current officer of the section, I suggested he send an email to the current president of the board.

219
00:27:16.840 --> 00:27:21.550
Erich Moraine (President): Requesting that the section… that the exhibitors section be reactivated.

220
00:27:21.660 --> 00:27:37.230
Erich Moraine (President): And then, that would get immediately added to the next board meeting agenda, and discussed and voted on. I suggested to Dave, I don't see any reason why we wouldn't want to reactivate if the section would like to become active again.

221
00:27:38.100 --> 00:27:39.480
Erich Moraine (President): Devin, a question.

222
00:27:39.650 --> 00:27:45.100
Devin Shields (Midwest): So if there's 12 members in that section, and there's issues with…

223
00:27:45.210 --> 00:28:01.930
Devin Shields (Midwest): not being, the right category of member, or, so many years, can we help the… can we, can we as the board help them, the… somebody who wants to be able to do it, but isn't eligible? Is there a pathway to help?

224
00:28:05.350 --> 00:28:06.299
Devin Shields (Midwest): Or does…

225
00:28:06.300 --> 00:28:17.150
Erich Moraine (President): We need to be the current definition, the current requirement for section director is that you be a regular member in good standing for at least three years.

226
00:28:17.290 --> 00:28:36.569
Erich Moraine (President): So that means you've paid your dues, and you're qualified as a regular member. As an associate or a junior, if you've been an associate or a junior for 3 years, help me if I get this wrong, Jerry, if you've been an associate or a junior or an artistic for 3 years, you can petition the board

227
00:28:37.010 --> 00:28:51.869
Erich Moraine (President): For a reclassification, at which point they would use those 3 years, and you would get that flipped over into becoming a regular member, and now you would… you would show as a regular member with 3 years,

228
00:28:52.020 --> 00:28:55.610
Erich Moraine (President): of the association membership. Is that correct, Sherry?

229
00:28:56.140 --> 00:28:58.490
Jerry Cloninger (Executive Secretary): Pretty much, yeah, it's,

230
00:28:58.690 --> 00:29:03.290
Jerry Cloninger (Executive Secretary): Based on interpretation of… for the good of the society.

231
00:29:04.690 --> 00:29:05.390
Erich Moraine (President): Right.

232
00:29:05.500 --> 00:29:07.359
Erich Moraine (President): So, the, the…

233
00:29:07.450 --> 00:29:25.719
Erich Moraine (President): I was in the meeting at Salem where the two folks from F&D volunteered to do the job, but at that point, they wanted to share the position, and neither of them was a regular member, only one of them was an associate member.

234
00:29:25.720 --> 00:29:28.690
Erich Moraine (President): So there were a number of things going against him.

235
00:29:29.030 --> 00:29:39.949
Erich Moraine (President): The other one that was not a member since then has joined, so she's become an associate member, and I kind of lost track of the timing. This might be

236
00:29:40.480 --> 00:29:50.120
Erich Moraine (President): Her second year now is an associate member, so next, in 27, she'd be 3 years, and at that point would be eligible for reclassification.

237
00:29:50.760 --> 00:29:58.580
Erich Moraine (President): I'm not quite understanding… you can't share a board seat, right? It needs one person, one name assigned to it.

238
00:29:58.580 --> 00:30:12.720
Erich Moraine (President): So if the two of them wanted to do the job, one would have to identify as the section director and the other could be an alternate director, for example. So I don't know where they're at and in terms of their interest, if they're still willing or not.

239
00:30:12.720 --> 00:30:18.890
Erich Moraine (President): And in some regards, I would kind of leave that up to Dave, and the exhibitors group.

240
00:30:18.940 --> 00:30:27.010
Erich Moraine (President): to decide how they want to conduct their business. In theory, another regular member.

241
00:30:27.370 --> 00:30:33.130
Erich Moraine (President): Could step in and identify themselves as being willing to be,

242
00:30:34.120 --> 00:30:40.850

Erich Moraine (President): Director of the Exhibitors Group section, if they want to become a member of the Exhibitors Group.

243
00:30:41.150 --> 00:30:44.709
Erich Moraine (President): It costs 100 bucks a year to be a member of the exhibitors group.

244
00:30:44.970 --> 00:30:49.400
Erich Moraine (President): As far as I know, that's the only condition for admission.

245
00:30:50.560 --> 00:30:53.150
Erich Moraine (President): Is that you, you join the group.

246
00:30:53.940 --> 00:30:54.950
Erich Moraine (President): So…

247
00:30:55.090 --> 00:31:04.740
Erich Moraine (President): It's worth reaching out, I guess. I hadn't really thought about that. You could certainly ask them. They seem to be kind of running out of steam, and I'm not exactly sure

248
00:31:05.640 --> 00:31:12.499
Erich Moraine (President): Why? But, I… I'm happy to talk to him.

249
00:31:12.680 --> 00:31:15.860
Erich Moraine (President): So… Yeah.

250
00:31:19.120 --> 00:31:21.019
Erich Moraine (President): Andy, you have a question.

251
00:31:21.830 --> 00:31:27.550
Andy Gibbs (Secretary): Yeah, I was just gonna comment, if we are interested in them.

252
00:31:28.100 --> 00:31:38.810
Andy Gibbs (Secretary): reactivating the section at some point in the near future. Just throwing out there that we might want to encourage them to still get together, like at the symposium, for example, even though it's not

253
00:31:38.810 --> 00:31:55.050

Andy Gibbs (Secretary): a currently active section, because I'm… I'm honestly not that familiar with how the exhibitor section operates, but I was under the vague impression that the symposium's the only time that they really get together, and if they're not officially a section, but we don't want that to

254
00:31:55.110 --> 00:31:59.969
Andy Gibbs (Secretary): kind of become the de facto standard. We might want to still say, like, hey, you know.

255
00:32:00.350 --> 00:32:11.610
Andy Gibbs (Secretary): Still, maybe take an hour to get together, and just see if there's any issues that you guys want to bring up to the board, and if you guys have any ideas about a new director, for example.

256
00:32:13.310 --> 00:32:16.570
Erich Moraine (President): Yeah, it seems quite reasonable. Yeah. Jerry, question?

257
00:32:16.800 --> 00:32:28.690
Jerry Cloninger (Executive Secretary): I agree 100% that we should encourage them to keep meeting. And I have always attended their meeting, usually at their request.

258
00:32:28.870 --> 00:32:35.420
Jerry Cloninger (Executive Secretary): So as you know, to so that I can provide answers to their questions.

259
00:32:35.650 --> 00:32:41.200
Jerry Cloninger (Executive Secretary): on where the society is, so forth. But yeah, I would encourage

260
00:32:41.980 --> 00:32:46.519
Jerry Cloninger (Executive Secretary): Them to keep their meeting going, because, you know, they…

261
00:32:46.700 --> 00:32:53.389
Jerry Cloninger (Executive Secretary): have things that they need to talk among themselves and about what's important to them.

262
00:32:57.000 --> 00:33:01.709
Erich Moraine (President): Yeah, good. I'd be happy to pass that message back, Rick and then Jill.

263

00:33:03.670 --> 00:33:07.230
Risk Smith, Southeastern Section Director: Try to give you some historical perspective.

264
00:33:07.520 --> 00:33:11.560
Risk Smith, Southeastern Section Director: There used to not be an exhibitors section at all.

265
00:33:11.840 --> 00:33:17.129
Risk Smith, Southeastern Section Director: And, they thought That they should have a vote on the board.

266
00:33:17.420 --> 00:33:21.969
Risk Smith, Southeastern Section Director: So the exhibitors section was created for that purpose.

267
00:33:22.370 --> 00:33:26.229
Risk Smith, Southeastern Section Director: And they've always met… After the,

268
00:33:26.810 --> 00:33:30.900
Risk Smith, Southeastern Section Director: I believe after the symposium, while they're all together.

269
00:33:31.290 --> 00:33:38.290
Risk Smith, Southeastern Section Director: And… Usually, the exhibits chair Of.

270
00:33:38.550 --> 00:33:40.050
Risk Smith, Southeastern Section Director: Is at the meeting.

271
00:33:40.440 --> 00:33:47.570
Risk Smith, Southeastern Section Director: to see what their issues are with the symposium and all their gripes and all. So

272
00:33:48.030 --> 00:33:55.130
Risk Smith, Southeastern Section Director: That's kind of kind of the background of why it was formed. They didn't feel like they had a voice.

273
00:33:55.420 --> 00:34:01.160
Risk Smith, Southeastern Section Director: in the ASGS, and that created A director for them.

274

00:34:04.120 --> 00:34:05.939
Erich Moraine (President): That's helpful to know, thank you.

275
00:34:06.090 --> 00:34:14.500
Erich Moraine (President): yeah Jill, you're up next. Is that a cat or dog behind you that needs attention? Who was that?

276
00:34:15.040 --> 00:34:22.449
Jill Korgemagi (Great Lakes): It's my dog, but yeah, he's smaller than a cat. Sorry, he was grumbling at the door for, like, 10 minutes.

277
00:34:23.429 --> 00:34:43.169
Jill Korgemagi (Great Lakes): My question was… but then Rick sort of, was giving some history on the exhibitor section. Is there representation in order just to voice their concerns for the symposium? And it sounds like yes, but I was wondering.

278
00:34:44.310 --> 00:34:52.269
Jill Korgemagi (Great Lakes): what their… Concerns are in the past couple of years of why people are not as.

279
00:34:52.389 --> 00:35:01.759
Jill Korgemagi (Great Lakes): involved. I guess, is it just symposium-related, or how they're being advertised? I know you're talking about the advertising on the website.

280
00:35:01.960 --> 00:35:10.309
Jill Korgemagi (Great Lakes): I just wonder the decline, or Jerry, do you have any… Information from past meetings.

281
00:35:12.140 --> 00:35:14.099
Erich Moraine (President): Rick next and then Jerry.

282
00:35:17.970 --> 00:35:19.749
Risk Smith, Southeastern Section Director: I pushed the wrong button, sorry.

283
00:35:22.230 --> 00:35:25.490
Risk Smith, Southeastern Section Director: I think the Zoom symposium.

284
00:35:26.990 --> 00:35:30.030
Risk Smith, Southeastern Section Director: had, you know, The.

285

00:35:30.170 --> 00:35:32.399
Risk Smith, Southeastern Section Director: They weren't at the symposium.

286
00:35:32.600 --> 00:35:37.350
Risk Smith, Southeastern Section Director: So they did meet, and I think the Zoom Symposium might have,

287
00:35:37.580 --> 00:35:39.590
Risk Smith, Southeastern Section Director: Kind of tarnished it a little bit.

288
00:35:44.560 --> 00:35:45.480
Erich Moraine (President): Jerry.

289
00:35:45.690 --> 00:35:47.149
Erich Moraine (President): Did you have something there?

290
00:35:47.150 --> 00:35:51.650
Jerry Cloninger (Executive Secretary): Just to say that, you know, it was…

291
00:35:51.780 --> 00:35:55.180
Jerry Cloninger (Executive Secretary): We've made a lot of changes in our program

292
00:35:55.310 --> 00:35:58.180
Jerry Cloninger (Executive Secretary): Based on some of their suggestions.

293
00:35:58.500 --> 00:36:01.630
Jerry Cloninger (Executive Secretary): You know, they spend a lot of money

294
00:36:01.900 --> 00:36:09.800
Jerry Cloninger (Executive Secretary): And the booth rate is a minor portion of that. It's people's time away from work.

295
00:36:10.050 --> 00:36:14.770
Jerry Cloninger (Executive Secretary): Travel and stuff like that, that cost them money, and they…

296
00:36:15.230 --> 00:36:29.720

Jerry Cloninger (Executive Secretary): They got together and come up with some suggestions for adjusting the timeframe of the exhibit hours, etc, and… and part of this.

297
00:36:29.880 --> 00:36:43.640
Jerry Cloninger (Executive Secretary): reception in the exhibit hall came from them. So they've made several good suggestions and ways to improve. And you know, it's just

298
00:36:44.180 --> 00:36:47.329
Jerry Cloninger (Executive Secretary): Like, they have sort of hit a stagnant point.

299
00:36:50.210 --> 00:36:50.860
Jill Korgemagi (Great Lakes): Okay.

300
00:36:52.360 --> 00:36:53.290
Jill Korgemagi (Great Lakes): Thank you, Jerry.

301
00:36:53.290 --> 00:36:53.870
Erich Moraine (President): Sure.

302
00:36:56.120 --> 00:37:02.880
Erich Moraine (President): So, I would like to, call for a vote to approve the request from Dave Surdom

303
00:37:03.700 --> 00:37:09.509
Erich Moraine (President): Yet the exhibitors group go inactive until they request to be reactivated.

304
00:37:09.890 --> 00:37:17.919
Erich Moraine (President): So, use your react buttons, and again, green circle for yes, red X for no, coffee cup for abstention.

305
00:37:18.160 --> 00:37:22.439
Erich Moraine (President): And if you are voting proxy, then also show your proxy's vote.

306
00:37:22.700 --> 00:37:24.159
Erich Moraine (President): One way or the other.

307
00:37:25.300 --> 00:37:26.110
Erich Moraine (President): And.

308
00:37:26.630 --> 00:37:35.429
Erich Moraine (President): I'm seeing everybody's vote except Rick. I haven't seen… Rick is voting yes, so it looks like it's a unanimous approval.

309
00:37:35.660 --> 00:37:42.640
Erich Moraine (President): To approve the request that the exhibitors group is inactive until they, request to be reactivated.

310
00:37:42.930 --> 00:37:44.059
Erich Moraine (President): Thank you everybody.

311
00:37:45.480 --> 00:37:47.429
Erich Moraine (President): Let me take down your votes.

312
00:37:49.260 --> 00:37:49.980
Erich Moraine (President): Okay.

313
00:37:51.540 --> 00:37:52.900
Erich Moraine (President): Next item.

314
00:37:53.290 --> 00:38:00.209
Erich Moraine (President): Request for a motion to approve the social capital venue for next year's symposium.

315
00:38:00.340 --> 00:38:09.139
Erich Moraine (President): And proceed with negotiating a final contract and fees. So I'd ask for a first and a second, and then we can discuss.

316
00:38:11.010 --> 00:38:12.550
Erich Moraine (President): Harold first.

317
00:38:18.120 --> 00:38:21.009
Erich Moraine (President): And Jill Korgemagi-Clark seconds.

318
00:38:21.620 --> 00:38:31.389
Erich Moraine (President): And I would like to invite Don into the picture. I'd also hope to have Nathan on board, but he's busy rooting for his Dodgers, who I'm quite sure are losing at this point.

319
00:38:31.530 --> 00:38:39.789

Erich Moraine (President): But Don's done the bulk of the lifting in terms of finding these venues and helping us to sort through,

320
00:38:39.920 --> 00:38:47.800
Erich Moraine (President): contracts and negotiations. So, I don't know, Don, if you're willing to do a little bit of a presentation on social capital?

321
00:38:48.900 --> 00:38:49.550
Don Gossard (Home Office Manager) (Guest): Absolutely.

322
00:38:51.270 --> 00:38:54.119
Don Gossard (Home Office Manager) (Guest): So I'll put some numbers together here, and I'm going to share the screen.

323
00:38:59.820 --> 00:39:01.400
Don Gossard (Home Office Manager) (Guest): You guys can all see right.

324
00:39:02.100 --> 00:39:03.200
Erich Moraine (President): It's coming up.

325
00:39:03.440 --> 00:39:05.219
Erich Moraine (President): There it is. Got it.

326
00:39:05.340 --> 00:39:06.160
Erich Moraine (President): Perfect.

327
00:39:06.810 --> 00:39:17.589
Don Gossard (Home Office Manager) (Guest): So with Social Capital, I'm pretty excited. It's definitely the one venue that is going to fit our needs the best as far as setup goes. Size, two different floors.

328
00:39:18.080 --> 00:39:24.939
Don Gossard (Home Office Manager) (Guest): The whole nine yards. So, this is kind of what the proposal is looking like as of right now.

329
00:39:25.310 --> 00:39:32.899
Don Gossard (Home Office Manager) (Guest): a total of $30,000, which includes the venue for the full week, or not the full week, I'm sorry, Wednesday through Saturday.

330
00:39:33.090 --> 00:39:37.070
Don Gossard (Home Office Manager) (Guest): Load in being, Tuesday.

331
00:39:37.610 --> 00:39:40.360
Don Gossard (Home Office Manager) (Guest): This includes beverages all day.

332
00:39:40.550 --> 00:39:47.609
Don Gossard (Home Office Manager) (Guest): Including the reception… one reception on welcome night, and then the banquet night as well.

333
00:39:49.070 --> 00:40:04.599
Don Gossard (Home Office Manager) (Guest): Down here in this section, we are also including revenue from exhibitors, so I'm shooting super low conservative numbers on income here, so even if we have only 20 exhibitors at $1,000, and only one sponsor at $1,000.

334
00:40:06.840 --> 00:40:13.469
Don Gossard (Home Office Manager) (Guest): Our total price per registration per person would only need to be $150 to break even.

335
00:40:14.120 --> 00:40:23.970
Don Gossard (Home Office Manager) (Guest): Obviously, these numbers are super low, so… no food is involved here. This number just shows me that it's super doable.

336
00:40:24.530 --> 00:40:32.070
Don Gossard (Home Office Manager) (Guest): This is also including workshop leads if we were to compensate every workshop lead $250.

337
00:40:32.740 --> 00:40:36.429
Don Gossard (Home Office Manager) (Guest): And… comp their registrations.

338
00:40:36.870 --> 00:40:38.580
Don Gossard (Home Office Manager) (Guest): We would still only need.

339
00:40:38.710 --> 00:40:42.449
Don Gossard (Home Office Manager) (Guest): $154 per registration to break even on this event.

340
00:40:42.730 --> 00:40:50.909
Don Gossard (Home Office Manager) (Guest): Obviously, we want to provide food for people, that's a huge reason to keep people at these events, so we've added

341

00:40:51.930 --> 00:41:02.590
Don Gossard (Home Office Manager) (Guest): A secondary sheet, which includes all food. This is to take care of everybody. Breakfast, lunch, and then our banquet dinner. Every day.

342
00:41:02.790 --> 00:41:15.339
Don Gossard (Home Office Manager) (Guest): So, with these numbers, including $35,000 in food. We're still under $500 per person that this would need to be, and that also includes all of the comp registrations.

343
00:41:16.420 --> 00:41:29.350
Don Gossard (Home Office Manager) (Guest): Obviously, there's a lot of moving parts here, there's a lot of numbers. We can play with this as we need to. We can obviously increase exhibitors if we need to, and increase sponsors to kind of see what those numbers look like to adjust total numbers.

344
00:41:29.350 --> 00:41:38.349
Don Gossard (Home Office Manager) (Guest): But what I would recommend is $500 per registration, all included. That includes the banquet, that includes

345
00:41:38.350 --> 00:41:44.470
Don Gossard (Home Office Manager) (Guest): Whatever sessions you might want to go to, all included, we would definitely not only break even, but have

346
00:41:45.040 --> 00:41:57.069
Don Gossard (Home Office Manager) (Guest): Plenty of revenue left over to do some kind of scholarship if we needed to, maybe help some people that aren't financially in the position to show up, on their own, or even just put some money back in the bank.

347
00:41:57.330 --> 00:42:00.290
Don Gossard (Home Office Manager) (Guest): Again, this is not including any of the art auction stuff.

348
00:42:00.550 --> 00:42:02.880
Don Gossard (Home Office Manager) (Guest): This is just going super conservative.

349
00:42:02.920 --> 00:42:21.770
Don Gossard (Home Office Manager) (Guest): on revenue, and a little bit higher on expenses. So I'm happy to share the spreadsheet with everybody. We can plug numbers, play with it to kind of get costs and idea of where

we want to be. But looking at the proposal, the only thing that we're required to commit to is this number right here.

350
00:42:21.830 --> 00:42:38.430
Don Gossard (Home Office Manager) (Guest): Which would show me that $150 per registration would get us to break even, and then we can figure out, do we want to provide lunch for everybody, breakfast, banquet dinner? We can kind of work with those numbers to make sure that we not only put on a great event, but we're also staying profitable as well.

351
00:42:43.680 --> 00:42:44.900
Erich Moraine (President): Questions for Don?

352
00:42:48.600 --> 00:42:56.289
Don Gossard (Home Office Manager) (Guest): On this page, I did break out some historical numbers, so you can see where we were at, so average per person over the last couple of years.

353
00:42:59.210 --> 00:43:05.039
Erich Moraine (President): So, I don't know if you can read that, it's a little bit small. In 2025, the average per person cost was $389.

354
00:43:05.190 --> 00:43:10.410
Erich Moraine (President): In 24 it was 344, in 23 it was 382.

355
00:43:10.950 --> 00:43:18.150
Erich Moraine (President): So, was that the registration cost? Did that include workshops and things that people purchased a la carte?

356
00:43:18.390 --> 00:43:22.240
Don Gossard (Home Office Manager) (Guest): So this was the average cost that the person spent. Some people might have.

357
00:43:22.240 --> 00:43:22.560
Erich Moraine (President): spoken.

358
00:43:22.560 --> 00:43:27.700
Don Gossard (Home Office Manager) (Guest): 150, some might have spent 550, but this was the average cost per person for each year.

359
00:43:27.700 --> 00:43:29.769
Erich Moraine (President): Got it, okay, okay.

360

00:43:30.220 --> 00:43:34.570
Erich Moraine (President): Thank you. I saw Devin was up first and then Harold you're next.

361
00:43:35.590 --> 00:43:53.139
Devin Shields (Midwest): Given the conversation we just had about the, exhibitors, and there only being 12 there, I'd say 20 seems a bit high for, I mean, yeah, ideally we'd get more, more, but, like, I feel like we should set it to Maybe 12.

362
00:43:55.480 --> 00:43:56.090
Devin Shields (Midwest): So…

363
00:43:56.090 --> 00:44:01.549
Erich Moraine (President): Don't confuse membership in the executive, in the.

364
00:44:01.550 --> 00:44:01.960
Devin Shields (Midwest): Okay.

365
00:44:01.960 --> 00:44:06.640
Erich Moraine (President): group with the number of vendors that were at the symposium.

366
00:44:06.640 --> 00:44:07.020
Devin Shields (Midwest): all.

367
00:44:07.020 --> 00:44:08.659
Erich Moraine (President): Because you do not…

368
00:44:08.660 --> 00:44:10.130
Devin Shields (Midwest): Historically.

369
00:44:11.670 --> 00:44:14.870
Erich Moraine (President): I'm sorry, I talked over the top of you, I apologize.

370
00:44:15.510 --> 00:44:20.330
Devin Shields (Midwest): I was just wondering what we've had historically for vendors or exhibitors.

371
00:44:20.810 --> 00:44:23.490

Don Gossard (Home Office Manager) (Guest): Rick, correct me if I'm wrong, but we had 20 in Raleigh, right?

372
00:44:25.850 --> 00:44:29.160
Risk Smith, Southeastern Section Director: Yes. I was shooting for 30.

373
00:44:30.090 --> 00:44:34.190
Risk Smith, Southeastern Section Director: But we wound up around 20.

374
00:44:35.190 --> 00:44:44.599
Don Gossard (Home Office Manager) (Guest): I don't think there will be any reason why we shouldn't hit 20 here in Denver. I've already talked to 3 artistic companies that are going to get booths. So.

375
00:44:44.910 --> 00:45:04.039
Erich Moraine (President): And we already have a commitment from HVO and from Chemblast and from SP Wilmette. And you just locked in Premier Industries, the National Hand Torch people. And this is before we actually have an official date range set or a location.

376
00:45:04.040 --> 00:45:15.280
Erich Moraine (President): I've been working with Don, we have a spreadsheet of potential either past exhibitors or future, and I've got almost 50 company names,

377
00:45:15.820 --> 00:45:32.770
Erich Moraine (President): where you'd scratch your head and ask, why are they not already here? Wet Dog Glass is one, Hotshot Kilns, Continental Diamond, D&L Art Supplies, they're in Denver, they're, like an ABR, they're like a whale apparatus, we've never heard of them.

378
00:45:32.770 --> 00:45:47.990
Erich Moraine (President): And they're in Denver. I spoke with the owner. He says, count me in, send me information. I want a booth. How much can I help with sponsorship? There is substantial untapped market there. We just have to go out and do some recruiting.

379
00:45:48.080 --> 00:45:50.230
Erich Moraine (President): And marketing to these people.

380
00:45:50.560 --> 00:45:52.630
Erich Moraine (President): Harold, your hand is up.

381
00:45:53.620 --> 00:46:01.790

Harold Lasswell PNW: So I was just wondering about the per person. Is that over the whole range of days, or is that per day?

382
00:46:03.290 --> 00:46:05.179
Don Gossard (Home Office Manager) (Guest): You're talking about this number right here?

383
00:46:05.630 --> 00:46:06.240
Harold Lasswell PNW: Yeah.

384
00:46:06.610 --> 00:46:09.210
Don Gossard (Home Office Manager) (Guest): This is what… so…

385
00:46:09.400 --> 00:46:18.059
Don Gossard (Home Office Manager) (Guest): That's kind of the conversation that me and Eric were having on the registration. If we charged one price for the entire

386
00:46:18.080 --> 00:46:23.429
Don Gossard (Home Office Manager) (Guest): symposium, would it be worth it, and what would that total look like? So…

387
00:46:23.430 --> 00:46:34.300
Don Gossard (Home Office Manager) (Guest): Yes and no. If somebody spent $500, in my opinion, I think it should cover everything. Obviously, like the Gregor or the Allen Brown, you're gonna have to get accepted into something like that.

388
00:46:34.300 --> 00:46:44.470
Don Gossard (Home Office Manager) (Guest): But the ticket, to me, should cover everything, including the banquet and awards, and, you know, you show up Wednesday, look at whatever session you want to, or attend whatever demonstration you might want to.

389
00:46:45.580 --> 00:46:47.910
Don Gossard (Home Office Manager) (Guest): There should be Dave as well.

390
00:46:48.390 --> 00:46:49.160
Erich Moraine (President): So, Devin…

391
00:46:49.280 --> 00:47:01.639
Erich Moraine (President): The dollar amount that's shown there is the all-up cost for the ASGS to provide access to the symposium for one individual, for the entire symposium.

392
00:47:02.030 --> 00:47:09.949
Erich Moraine (President): That full person price is $220. That's not a per day price. That's the total cost to participate in the symposium.

393
00:47:10.980 --> 00:47:20.109
Don Gossard (Home Office Manager) (Guest): Yep. And that's all… that's based on 100 people. If we have 150 people show up, which would be awesome, right? That brings that cost down quite a bit.

394
00:47:20.280 --> 00:47:34.450
Don Gossard (Home Office Manager) (Guest): So… I'm basing this off of 100 attendees. I'm hoping we can get 100 people here. I mean, it's Denver, I don't see why we shouldn't. But the higher this number goes, our lower per person cost goes.

395
00:47:36.740 --> 00:47:37.360
Don Gossard (Home Office Manager) (Guest): Okay.

396
00:47:37.360 --> 00:47:51.609
Erich Moraine (President): So we're going to need to mark that up because that's a break even price, right? And there are, there's of course there are going to be unexpected expenses. Something's going to happen. It's never going to cost only as much as you budgeted for.

397
00:47:51.610 --> 00:47:59.020
Erich Moraine (President): So, we'll have to mark that up a little bit. It would be foolish if we set the registration price at $220.

398
00:47:59.020 --> 00:48:01.100
Erich Moraine (President): We're gonna have to go higher than that.

399
00:48:01.580 --> 00:48:17.230
Erich Moraine (President): And that is a conversation that still needs to happen. We're going back and forth yet with social capital, to try to get this locked in, and I've got the conversation started with the symposium planning committee of what to do with compensation.

400
00:48:17.230 --> 00:48:39.430
Erich Moraine (President): for presenters for you know there's I I kind of built a three-tiered structure there so there's still a lot of open ends there we can we're going to have to settle for what kind of food do we want at the banquet is this going to be lobster and scallop for everybody or are we going to be serving burgers

401
00:48:39.540 --> 00:48:57.000
Erich Moraine (President): It looks like you've got two breakouts there, chicken versus steak. These are all choices we get to make so that we can adjust our expenses as we would like to see them. The venue itself does not require us to spend one nickel on food and beverage.

402
00:48:57.260 --> 00:49:10.489
Erich Moraine (President): We could, if we wanted to, serve people nothing at all. I think that's a bad idea, I wouldn't want to do it, but it's not like in the hotel, where we're locked into a food and beverage budget that we must spend.

403
00:49:10.540 --> 00:49:18.519
Erich Moraine (President): Or that we have a room block that we must meet, and if we don't, then we just write them a check.

404
00:49:18.710 --> 00:49:27.460
Erich Moraine (President): Or we have to spend it on food and beverage. That's not the case here. We know exactly, to the penny, what our upfront cost is going to be for the venue.

405
00:49:27.960 --> 00:49:35.599
Erich Moraine (President): And that's why it is so much easier to calculate what we're potentially wanting to charge for people.

406
00:49:35.800 --> 00:49:37.510
Erich Moraine (President): Rick, you have a question.

407
00:49:39.870 --> 00:49:45.389
Risk Smith, Southeastern Section Director: No, I have an opinion. I think it should be a la carte like it has been in the past.

408
00:49:47.630 --> 00:49:52.000
Erich Moraine (President): As in, like, signing up for seminars and paying for them separately?

409
00:49:52.170 --> 00:49:52.990
Risk Smith, Southeastern Section Director: Yes.

410
00:49:53.250 --> 00:49:55.199
Erich Moraine (President): Okay, and why is that?

411
00:49:56.730 --> 00:50:01.320

Risk Smith, Southeastern Section Director: I don't think somebody that's not taking a seminar should have to pay for it.

412
00:50:01.720 --> 00:50:06.760
Risk Smith, Southeastern Section Director: I don't think somebody that doesn't want to go go to the banquet should have to pay for it.

413
00:50:07.310 --> 00:50:08.020
Erich Moraine (President): Mmm.

414
00:50:10.420 --> 00:50:11.450
Erich Moraine (President): Okay.

415
00:50:11.450 --> 00:50:14.019
Don Gossard (Home Office Manager) (Guest): If there was a day pass available, would that change your mind?

416
00:50:19.320 --> 00:50:21.240
Erich Moraine (President): Gotta unmute yourself, Rick, sorry.

417
00:50:21.730 --> 00:50:23.699
Risk Smith, Southeastern Section Director: Say again, what was that?

418
00:50:23.700 --> 00:50:27.080
Don Gossard (Home Office Manager) (Guest): If there was a day pass available, would that change your mind?

419
00:50:30.530 --> 00:50:31.770
Risk Smith, Southeastern Section Director: A day pass?

420
00:50:32.300 --> 00:50:32.970
Don Gossard (Home Office Manager) (Guest): Yeah.

421
00:50:33.560 --> 00:50:36.270
Don Gossard (Home Office Manager) (Guest): There was one session on Tuesday that you really wanted.

422
00:50:36.270 --> 00:50:38.609
Risk Smith, Southeastern Section Director: No, it would not change my mind.

423
00:50:43.630 --> 00:50:45.160

Erich Moraine (President): Andy, you have a question?

424
00:50:47.540 --> 00:50:48.550
Andy Gibbs (Secretary): Yeah, I'm.

425
00:50:50.430 --> 00:50:55.230
Andy Gibbs (Secretary): I do see some appeal in maybe a simplified system where it was.

426
00:50:55.390 --> 00:51:05.139
Andy Gibbs (Secretary): like Don mentioned, a day pass, where maybe if there was an all-inclusive, you can purchase the entire week, and you get access to everything, it's just you pay

427
00:51:05.230 --> 00:51:22.430
Andy Gibbs (Secretary): I think I heard the number, like, 500 or something, and you've got your seminars, you've got your dinner, and then if there was a less expensive, like, well, if you just want to come for workshops and posters, like, you missed the first couple days, come back for the last two at a cheaper rate.

428
00:51:22.430 --> 00:51:31.110
Andy Gibbs (Secretary): I'm totally down with that. I do think that in past symposia, where there has been a breakfast or a lunch included.

429
00:51:31.110 --> 00:51:45.370
Andy Gibbs (Secretary): It was incredibly convenient, and I remember it coming up that when that happened, one of the reasons was that offering the meal really didn't change our bottom line too much. Eric, you mentioned the mandatory hotel food and beverage requirements.

430
00:51:45.370 --> 00:51:54.379
Andy Gibbs (Secretary): But, having some kind of included meal, especially in the middle of the day, that was super helpful, and I think a lot of people

431
00:51:54.840 --> 00:51:59.060
Andy Gibbs (Secretary): Found that to be a lot more convenient than just being on their own for lunch.

432
00:52:00.020 --> 00:52:00.730
Erich Moraine (President): Agreed.

433
00:52:01.040 --> 00:52:09.549

Don Gossard (Home Office Manager) (Guest): That's why I particularly like this proposal so much, is because if you can see over here on the right-hand side, and I'll try to make it bigger so you can see…

434
00:52:11.100 --> 00:52:16.619
Don Gossard (Home Office Manager) (Guest): For this cost, which the total per person is only $220 per person.

435
00:52:17.190 --> 00:52:23.419
Don Gossard (Home Office Manager) (Guest): Wednesday, Light breakfast for a specific group, everybody gets lunch.

436
00:52:23.910 --> 00:52:30.579
Don Gossard (Home Office Manager) (Guest): Wednesday evening, we would even do a, happy hour, one drink per guest with hors d'oeuvres.

437
00:52:30.580 --> 00:52:47.079
Don Gossard (Home Office Manager) (Guest): And then Thursday, Friday, and Saturday, lunch provided. So all four days, everybody would have lunch provided. We'd have our buffet, our reception on Friday evening, and we'd have hors d'oeuvres the opening day. So we'd have two happy hours, lunch every day, and a banquet dinner.

438
00:52:47.080 --> 00:52:49.929
Don Gossard (Home Office Manager) (Guest): And we're still only at $220.

439
00:52:49.930 --> 00:52:56.059
Don Gossard (Home Office Manager) (Guest): per person that we would need to break even. And we've never done that, well, as far as I know, ASGS has never done that.

440
00:52:56.090 --> 00:52:57.970
Don Gossard (Home Office Manager) (Guest): Provided lunch every day for everybody.

441
00:53:00.090 --> 00:53:09.410
Erich Moraine (President): I got a lot of positive feedback from the Salem Symposium. That was the first one that was kind of an inclusive event, and what I heard was that people enjoyed it.

442
00:53:10.060 --> 00:53:15.410
Erich Moraine (President): It was nice, because you could attend kind of whatever you needed to, whatever you felt you wanted to.

443

00:53:17.420 --> 00:53:22.750
Erich Moraine (President): But we don't have to resolve that stuff. Rick, go ahead. Yeah.

444
00:53:22.750 --> 00:53:29.889
Risk Smith, Southeastern Section Director: Okay, so if it's all inclusive, I can go to the junior seminar and the Alan Brown seminar.

445
00:53:31.320 --> 00:53:36.300
Erich Moraine (President): Well, we have to talk about that. First, do you qualify to participate in the junior, right? Juniors have…

446
00:53:36.300 --> 00:53:38.819
Risk Smith, Southeastern Section Director: If I qualify, why should I have to pay for it?

447
00:53:38.820 --> 00:53:41.290
Erich Moraine (President): The juniors historically have been free.

448
00:53:41.460 --> 00:53:45.899
Erich Moraine (President): There's been no charge for juniors to attend the junior seminar. That never has happened.

449
00:53:46.450 --> 00:53:50.400
Erich Moraine (President): I think there is a fee to participate in the Alan Brown.

450
00:53:52.270 --> 00:54:05.249
Erich Moraine (President): And we can talk about how to do that. I'm open to suggestion. You know, the other seminars and things, there were fees for everything. In Raleigh, you had to pay $40 to do the fire department training.

451
00:54:05.500 --> 00:54:10.119
Erich Moraine (President): which we needed fire volunteers to participate in.

452
00:54:10.320 --> 00:54:24.019
Erich Moraine (President): But what we need to really talk about tonight is settling on the location. I mean, we can work on the details of the pricing as we go further and kind of negotiate the contract with them and get it signed off.

453
00:54:24.020 --> 00:54:31.970

Risk Smith, Southeastern Section Director: Well, the problem was with Raleigh was people not staying at the hotel, and we're not meeting our room block.

454
00:54:32.490 --> 00:54:45.379
Erich Moraine (President): Right? And that's why we're gonna try a different… that's why I'm proposing that we try it different this year, and we use a conference venue instead of a hotel venue, where you can stay at the $59 Motel 6 and…

455
00:54:45.380 --> 00:54:55.699
Erich Moraine (President): And I can stay at the $186 Raleigh Hilton, or not Raleigh Hilton, but the Denver Hilton. Everybody gets to pick the hotel pricing of their preference.

456
00:54:55.770 --> 00:55:00.010
Erich Moraine (President): Within 4 minutes, 5 minutes drive, there are over a dozen hotels.

457
00:55:00.220 --> 00:55:06.589
Erich Moraine (President): And none of those choices impact the pricing of the symposium.

458
00:55:06.750 --> 00:55:12.140
Erich Moraine (President): If I can stay at my grandmother's house, it just won't matter, because,

459
00:55:12.520 --> 00:55:20.510
Erich Moraine (President): Room block and food and beverage at the hotel level is not part of what contributes to our cost for the facility.

460
00:55:20.760 --> 00:55:25.619
Erich Moraine (President): That's the… that's the nice part about figuring out our expenses this time.

461
00:55:27.510 --> 00:55:46.869
Erich Moraine (President): So, what I'm hoping to do here, because we didn't really get all the rest of the details, Don and I were on a phone call this morning with Social Capital, revising food potential charges. She had miscalculated initially and run every food venue for 150 people.

462
00:55:46.870 --> 00:55:53.110
Erich Moraine (President): As if we were gonna have 150 folks for lunch, and for happy hour, and for the banquet, and that's not true.

463
00:55:53.140 --> 00:56:07.470
Erich Moraine (President): So Don gave her more updated numbers, and she's revising those, and hopefully we'll get more accurate information by the beginning of next week. But what I'd like to get from the board tonight is an agreement to go ahead and pursue

464
00:56:07.530 --> 00:56:17.620
Erich Moraine (President): Getting a contract and hard numbers from the social capital group, and that we're gonna do what we can to commit to that venue.

465
00:56:17.900 --> 00:56:29.449
Erich Moraine (President): Don has asked for, and they have agreed that when we get a contract, it will be conditional on our getting a fire permit.

466
00:56:29.580 --> 00:56:37.640
Erich Moraine (President): And if we can't get a fire permit issued, then we can back out of the hotel, not the hotel, but the venue contract.

467
00:56:37.850 --> 00:56:41.820
Erich Moraine (President): She says they have a really good working relationship with the local fire marshal.

468
00:56:42.260 --> 00:56:48.069
Erich Moraine (President): And that she is happy to put us in touch with their contact person at the office there, and she said.

469
00:56:48.100 --> 00:56:56.840
Erich Moraine (President): They're happy with it, but they've never had glassblowers in the place, so we'll see how this fire marshal does. Fingers crossed it's going to work.

470
00:56:56.840 --> 00:57:08.119
Erich Moraine (President): I don't know if you've had a chance to look at the map, the floor plans. We've got a two-story facility. There's the main hall where the exhibitors would be and demonstration day would be.

471
00:57:08.120 --> 00:57:19.659
Erich Moraine (President): And then we've got two reasonably large upstairs rooms that are completely separated from each other, so we have an awful lot of space to work with.

472
00:57:19.680 --> 00:57:29.260

Erich Moraine (President): Physically, it's gonna lay out really great. There's a parking lot across the street, Don, is that right? And it was, like, 100 people… I'm sorry, room for 100 cars?

473
00:57:29.260 --> 00:57:32.349
Don Gossard (Home Office Manager) (Guest): It's not even across the street, it's the parking lot for the venue.

474
00:57:32.700 --> 00:57:33.990
Erich Moraine (President): Okay, yeah.

475
00:57:34.420 --> 00:57:37.709
Erich Moraine (President): And they are actually,

476
00:57:38.170 --> 00:57:40.199
Don Gossard (Home Office Manager) (Guest): I linked to the diagram in the chat if you want it.

477
00:57:41.860 --> 00:57:47.279
Erich Moraine (President): Yeah, I think I'd sent, links, in your, email last night as well.

478
00:57:48.380 --> 00:57:50.510
Erich Moraine (President): So, other questions?

479
00:57:52.640 --> 00:58:05.930
Erich Moraine (President): And again, remember what I'd like to do here is kind of restrict this to, can we move ahead and pursue social capital and see if we can get a contract with hard numbers? Andy, question.

480
00:58:06.060 --> 00:58:10.169
Andy Gibbs (Secretary): So not really a question so much, just clarifying,

481
00:58:10.480 --> 00:58:27.369
Andy Gibbs (Secretary): the language. I wanted to add the word venue to the motion, just to make it more clear, so it would be motion to approve the social capital facility as next year's symposium venue for Wednesday, June 16th through Saturday, June 20th, and proceed with negotiating a final contract and fees.

482
00:58:27.640 --> 00:58:35.570
Andy Gibbs (Secretary): So, yeah, just trying to get the phrasing sorted out, if that's okay with everyone, or if there's any changes they want.

483
00:58:36.340 --> 00:58:50.110
Erich Moraine (President): That sounds good, except I would ask you at least to strike the dates. We're still going back and forth. We had a good conversation this morning with the lady, and she was looking at

484
00:58:50.620 --> 00:59:03.380
Erich Moraine (President): checking with her boss to see if we could swap Wednesday for Sunday. Normally, Sunday would have a substantial upcharge, but she seemed to think that she could get her boss to agree.

485
00:59:03.840 --> 00:59:17.339
Erich Moraine (President): to giving us Sunday at a regular rate instead of an upcharge. And if that were possible, then we would have two days, well, Saturday and Sunday. Saturday would be the final day of the symposium itself.

486
00:59:17.350 --> 00:59:30.409
Erich Moraine (President): And then Sunday would be the post symposium event, which would be four workshops that are kind of targeting the local glass community. Two stages of quartz.

487
00:59:30.410 --> 00:59:45.070
Erich Moraine (President): Quartz Part 1 and Quartz Part 2, so we can go into greater depth and a little more technicality in terms of quartz training. So that'd be one track, and then the second track is, retooling artistic skills for scientific glass.

488
00:59:45.420 --> 00:59:49.500
Erich Moraine (President): Every section meeting I've attended over the last 3 years, I've had

489
00:59:49.620 --> 00:59:58.420
Erich Moraine (President): conversations with multiple people. Yeah, I'm an artist, and I'd like to get into scientific work, but I don't really know how to do it, other than signing up to go to Salem.

490
00:59:59.300 --> 01:00:14.789
Erich Moraine (President): So I think we're missing out on an opportunity here to do a little bit of job retraining, or at least to offer a class and give folks an idea of what they might need to want to learn in order to start doing scientific work.

491
01:00:15.040 --> 01:00:17.260
Erich Moraine (President): The other one that I've heard that

492
01:00:17.500 --> 01:00:24.370
Erich Moraine (President): Supposedly, it's going to be really popular, is artistic repairs with scientific technique.

493
01:00:24.550 --> 01:00:35.909
Erich Moraine (President): There is a growing movement in the art world to start fixing the broken glassware, but they don't really have the skill set to do repairs in the way that we have a skill set.

494
01:00:36.070 --> 01:00:55.739
Erich Moraine (President): So I'm looking at some bicultural glassblowers folks that have a foot in the flameworking, the artworking world, as well as in the scientific world to offer a class in how to approach repairs. So this would need to be a day that's available for the local community where they're not working a job.

495
01:00:55.740 --> 01:00:58.520
Erich Moraine (President): So, that's why I was figuring Sunday.

496
01:00:59.000 --> 01:01:09.980
Erich Moraine (President): And then Saturday, is the all-day demonstrations, followed by the art auction, where, again, we would be open and available to the local community.

497
01:01:09.990 --> 01:01:22.289
Erich Moraine (President): Don attended a glass flame off thing at the Glass Center Denver. And for the open day there, they had somewhere upwards of 500 people attending.

498
01:01:22.550 --> 01:01:39.120
Erich Moraine (President): If we could get a fraction of that to show up, it would give us a huge bump. You know, and we're gonna charge admission, so, we're gonna draw people that are glassblowers, that are flameworkers, that would like to learn what it is we have to offer.

499
01:01:39.290 --> 01:01:42.110
Erich Moraine (President): And I'd like to see us, you know, have a…

500
01:01:42.290 --> 01:01:50.160
Erich Moraine (President): Have a day that makes it available and approachable for the local community, and then we charge them something to get in the door, and everybody wins.

501

01:01:50.170 --> 01:02:03.929
Erich Moraine (President): So, that might mean that the schedule shifts a little bit. So, sorry, this is a really long-winded way of saying, please leave out the specific dates. We should hopefully have that locked in by next week, and hopefully.

502
01:02:03.930 --> 01:02:16.830
Andy Gibbs (Secretary): No, that all sounds great. The way I've got the motion currently phrased is motion to approve the social capital facility as next year's symposium venue and proceed with negotiating a final contract and fees.

503
01:02:19.480 --> 01:02:21.839
Erich Moraine (President): It works for me. Does that sound all right, Don?

504
01:02:22.550 --> 01:02:24.340
Don Gossard (Home Office Manager) (Guest): Yeah, sounds good to me.

505
01:02:25.590 --> 01:02:39.640
Erich Moraine (President): So then I'll ask for a vote. Use your react buttons. Again, if you approve, green. And if you're voting with proxy, you need to vote either green or red, and then also with a thumbs up or thumbs down.

506
01:02:43.450 --> 01:02:49.730
Erich Moraine (President): Alright, and it looks like we are… Unanimous approval.

507
01:02:50.320 --> 01:02:53.209
Erich Moraine (President): Thank you, ladies, thank you, gentlemen.

508
01:02:54.210 --> 01:02:59.520
Erich Moraine (President): One step down, next one on the agenda,

509
01:02:59.520 --> 01:03:00.720
Jerry Cloninger (Executive Secretary): Before you move on.

510
01:03:01.200 --> 01:03:02.110
Erich Moraine (President): Sure.

511
01:03:02.780 --> 01:03:08.510
Jerry Cloninger (Executive Secretary): Has, I know that you said that there was a brief mention of

512
01:03:08.650 --> 01:03:15.499
Jerry Cloninger (Executive Secretary): working with the local fire marshal. Has any contact been made in reference to this?

513
01:03:15.500 --> 01:03:16.939
Don Gossard (Home Office Manager) (Guest): Not the new one yet, no.

514
01:03:17.310 --> 01:03:18.040
Jerry Cloninger (Executive Secretary): Okay.

515
01:03:20.680 --> 01:03:22.100
Jerry Cloninger (Executive Secretary): Okay, just curious.

516
01:03:26.000 --> 01:03:30.099
Erich Moraine (President): I lost my spot for how to remove…

517
01:03:32.210 --> 01:03:37.179
Erich Moraine (President): All our votes here… Don, can you help me out? Can you, can you kill the votes?

518
01:03:40.080 --> 01:03:45.340
Erich Moraine (President): It was under Participants… there we go, now I got them. Okay.

519
01:03:46.000 --> 01:03:52.430
Erich Moraine (President): Good, alright. Next time, I'd like to talk about,

520
01:03:52.550 --> 01:04:04.859
Erich Moraine (President): booth fees for 2027. So I'd like to ask for a motion to set booth fees for the 2027 symposium at $1,000. I'd like to ask for a first and a second, so we can discuss.

521
01:04:07.040 --> 01:04:10.669
Erich Moraine (President): Jill Korgemage first, and Devin Shields seconds.

522
01:04:11.070 --> 01:04:11.960
Erich Moraine (President): Thank you.

523
01:04:15.700 --> 01:04:24.440

Erich Moraine (President): Conversation. I think we've already talked a little bit about the backstory of this. What else do we need to discuss around this?

524
01:04:26.750 --> 01:04:27.780
Erich Moraine (President): Andy?

525
01:04:28.930 --> 01:04:33.120
Andy Gibbs (Secretary): I think I'm on board with this, but just checking, had…

526
01:04:33.330 --> 01:04:36.960
Andy Gibbs (Secretary): Any of the exhibitors commented on this?

527
01:04:37.090 --> 01:04:42.129
Andy Gibbs (Secretary): Like, did Dave sort of seem like everyone would be okay with this, or…

528
01:04:44.070 --> 01:04:47.840
Erich Moraine (President): He's not aware of it, as far as I know. I haven't talked to him about it.

529
01:04:47.840 --> 01:05:06.929
Andy Gibbs (Secretary): I don't… it doesn't drastically change anything. I know, and Jerry kind of got at this earlier, but I know in the past, the exhibitors have said that booth fees really aren't the limiting factor. It's the days of travel and hotel, and having people out of town, that's the big thing for them. So I'm… I think this is a perfectly reasonable increase.

530
01:05:08.170 --> 01:05:24.090
Erich Moraine (President): With the draft schedule that I'm working on, we are… I'm hoping to look at increasing, customer contact time. The traditional symposium format gave about 6 hours of customer contact time to the exhibitors.

531
01:05:24.260 --> 01:05:36.239
Erich Moraine (President): And with the draft schedule I've got now, we're looking at 13 hours of contact time. The other thing I would like to revive, somebody talked to me about exhibitor bingo.

532
01:05:36.320 --> 01:05:49.339
Erich Moraine (President): And the idea is you get a bingo card that has the name of every exhibitor in the exhibit hall on it, and we issue then to each of those, exhibitors a self-inking rubber stamp.

533
01:05:49.340 --> 01:06:02.500
Erich Moraine (President): And your job is to get through every exhibit booth, spend enough time with whoever's working that booth that they're willing to stamp your card. When your card is full, you can toss it into the fishbowl.

534
01:06:02.770 --> 01:06:20.419
Erich Moraine (President): And then there will be a lottery for, for, gift bags, bling bags, that would be donations from exhibitors, or potential cash awards, as well, and we can motivate people to actually visit every single exhibit booth,

535
01:06:20.420 --> 01:06:25.350
Erich Moraine (President): Plus, they're gonna have 13 hours to do it instead of 6, so that's more than double the time.

536
01:06:25.350 --> 01:06:28.960
Erich Moraine (President): And that seems to be something that's interesting.

537
01:06:29.130 --> 01:06:30.400
Erich Moraine (President): To them as well.

538
01:06:30.660 --> 01:06:32.780
Erich Moraine (President): Rick, yes, question.

539
01:06:34.340 --> 01:06:37.100
Risk Smith, Southeastern Section Director: Just an opinion.

540
01:06:37.230 --> 01:06:48.049
Risk Smith, Southeastern Section Director: We've done that in the past, and we did it we've had some you know, way back, some section meetings almost as big as symposiums.

541
01:06:48.180 --> 01:06:50.860
Risk Smith, Southeastern Section Director: And I did that.

542
01:06:51.200 --> 01:06:56.020
Risk Smith, Southeastern Section Director: One of the section meetings, and I won't name exhibitors.

543
01:06:56.600 --> 01:07:08.049

Risk Smith, Southeastern Section Director: But they really didn't like that, a lot of them, because they said the only reason somebody's coming around to their booth was to get their card stamped.

544
01:07:10.200 --> 01:07:11.060
Erich Moraine (President): Okay.

545
01:07:11.270 --> 01:07:17.540
Erich Moraine (President): And why is that a bad thing? They got somebody to come up to their booth that wouldn't have otherwise

546
01:07:17.710 --> 01:07:21.110
Erich Moraine (President): Visited them. I'm not quite sure why that's a bad thing.

547
01:07:22.240 --> 01:07:23.750
Risk Smith, Southeastern Section Director: That's exactly right.

548
01:07:24.150 --> 01:07:28.209
Risk Smith, Southeastern Section Director: All they wanted was a card punch so they could get… try to get their prize.

549
01:07:30.070 --> 01:07:33.629
Erich Moraine (President): Okay, but at least we got them to visit the booth, where otherwise they wouldn't have.

550
01:07:33.630 --> 01:07:36.549
Risk Smith, Southeastern Section Director: Well, it was annoying for some of them.

551
01:07:38.270 --> 01:07:39.240
Erich Moraine (President): Okay.

552
01:07:40.300 --> 01:07:41.230
Erich Moraine (President): Good enough.

553
01:07:44.060 --> 01:07:51.350
Erich Moraine (President): Other thoughts on raising the booth fee to $1,000 for 2027? More discussion?

554
01:07:53.490 --> 01:07:54.360
Erich Moraine (President): Sure.

555
01:07:55.750 --> 01:08:05.820
Jill Korgemagi (Great Lakes): Sorry if I missed this. Are we work… is there a package on what, everything is included for the vendor, for that $1,000?

556
01:08:06.880 --> 01:08:10.909
Jill Korgemagi (Great Lakes): Is there anything, like, promotional that goes with it?

557
01:08:11.320 --> 01:08:16.069
Jill Korgemagi (Great Lakes): On the website, or in the programming on the… app that we're using.

558
01:08:17.450 --> 01:08:19.319
Jill Korgemagi (Great Lakes): Is that later talk?

559
01:08:20.340 --> 01:08:29.010
Erich Moraine (President): The short answer is yes, and we need to build that out more and decide, well, in what ways and how far are we going to go?

560
01:08:29.069 --> 01:08:43.760
Erich Moraine (President): for just the base price of the booth, as opposed to wanting to be a symposium sponsor, and then get a little bit higher visibility. I don't know, Don, if you've given any thought to what level of exposure

561
01:08:44.210 --> 01:08:54.629
Erich Moraine (President): just purchasing a booth is going to offer. They're gonna be on the website as, exhibitors. Beyond that, I'm not sure, I kinda lost track.

562
01:08:55.359 --> 01:08:59.959
Don Gossard (Home Office Manager) (Guest): Yeah, I kind of take a different viewpoint on this than most.

563
01:09:00.459 --> 01:09:07.489
Don Gossard (Home Office Manager) (Guest): For me, there's two… there's the sponsor, and there's the exhibitor. As an exhibitor, your…

564
01:09:08.169 --> 01:09:27.089
Don Gossard (Home Office Manager) (Guest): your gift, if you will, or what you get out of that is an exhibit booth at the symposium. That's where you get your exposure. And this year, especially with the setup at

Social Capital, you can't go to the symposium without walking by the exhibit booths. It is in the main area. They're going to get more exposure this year than they probably have at any other symposium in the past.

565
01:09:27.429 --> 01:09:43.219
Don Gossard (Home Office Manager) (Guest): So, to me, that is what they're getting for their $1,000. Sponsor's a little bit different, but yes, they will be in the app. There's qual… there's different levels, there's exhibitors, there's sponsors, and each sponsor has a different level as well within the app, so they'll definitely get their…

566
01:09:43.439 --> 01:09:56.519
Don Gossard (Home Office Manager) (Guest): their spot in the app, and they'll be able to communicate with people. If I was an attendee and I walked up to ChemClass booth, I would be able to exchange information through the app that way as well, and schedule meetups later on with them and do that.

567
01:09:56.669 --> 01:09:57.609
Don Gossard (Home Office Manager) (Guest): Dom.

568
01:09:58.059 --> 01:10:02.259
Don Gossard (Home Office Manager) (Guest): That's how I see the what the exhibitors would get for their their money.

569
01:10:03.000 --> 01:10:05.440
Jill Korgemagi (Great Lakes): Alright, thank you for explaining that. Thank you.

570
01:10:09.900 --> 01:10:10.949
Erich Moraine (President): What else?

571
01:10:15.910 --> 01:10:16.850
Erich Moraine (President): All right.

572
01:10:18.100 --> 01:10:21.419
Erich Moraine (President): Well, then I'll call the question and ask for a vote.

573
01:10:21.630 --> 01:10:27.459
Erich Moraine (President): To set booth fees for the 2027 symposium at $1,000.

574

01:10:27.700 --> 01:10:40.029
Erich Moraine (President): Please use your react buttons. Again, the green circle for yes, the red X for no, coffee cup for abstaining, and if you're voting, by proxy as well, your proxy gets a thumb up or a thumb down.

575
01:10:46.380 --> 01:10:49.680
Erich Moraine (President): And it looks like we are unanimous.

576
01:10:50.190 --> 01:10:52.450
Erich Moraine (President): Again, thank you, folks.

577
01:10:53.290 --> 01:11:00.340
Erich Moraine (President): We are… Well on the way here to getting, next year's symposium pulled together.

578
01:11:03.250 --> 01:11:06.150
Erich Moraine (President): That is the end of my,

579
01:11:07.170 --> 01:11:23.939
Erich Moraine (President): That's the end of my agenda. We do have two guests here tonight, and so I'm not exactly sure what the protocol is, but I'd love to give them an opportunity to just check in, say hello, and maybe offer suggestions, feedback, compliments, criticisms.

580
01:11:24.250 --> 01:11:27.589
Erich Moraine (President): Kyle, are you interested in hopping on?

581
01:11:31.460 --> 01:11:32.829
Erich Moraine (President): Maybe he's not here.

582
01:11:35.870 --> 01:11:38.089
Erich Moraine (President): He's probably busy playing Fallout 4.

583
01:11:41.950 --> 01:11:42.730
Erich Moraine (President): Kyle says no.

584
01:11:42.730 --> 01:11:45.410
Jill Korgemagi (Great Lakes): You're still… you're still muted.

585
01:11:45.570 --> 01:11:55.149

Erich Moraine (President): Yeah, he says, no, thank you. He's good to go. All right. Don, you're also here as a guest. Is there anything you'd like to add to the meeting before we finish?

586
01:11:55.670 --> 01:12:06.019
Don Gossard (Home Office Manager) (Guest): No, thank you guys for letting me join, and I want nothing but the best for ASGS, so if there's anything that you guys need, or want, or questions, concerns, you guys can reach out to me anytime.

587
01:12:08.620 --> 01:12:16.079
Erich Moraine (President): Right. Awesome. Well, thank you. Unless there's something else, I think we should call it early tonight.

588
01:12:16.430 --> 01:12:23.079
Erich Moraine (President): So, I will ask for a motion, then, to, end the meeting. First and a second?

589
01:12:23.740 --> 01:12:25.020
Erich Moraine (President): Harold first.

590
01:12:26.780 --> 01:12:28.609
Erich Moraine (President): And Devin seconds.

591
01:12:29.610 --> 01:12:34.889
Erich Moraine (President): And then use your react buttons to vote in favor or to vote against.

592
01:12:35.740 --> 01:12:37.590
Erich Moraine (President): I guess, do we need conversation?

593
01:12:37.790 --> 01:12:39.929
Erich Moraine (President): No. No conversation. Okay.

594
01:12:40.050 --> 01:12:42.550
Erich Moraine (President): Looks like we are in favor of,

595
01:12:42.660 --> 01:12:45.690
Erich Moraine (President): Bringing the meeting to a close. Thank you, everybody.

596
01:12:46.700 --> 01:12:57.780

Erich Moraine (President): stay tuned, more good news to come. I think we're moving in a really, really positive direction. And before you sign off, I just need to offer my compliments to Don. I can't…

597
01:12:58.300 --> 01:13:14.189
Erich Moraine (President): I can't say enough positive things about my ongoing relationship with IMI and Don. The reason I'm getting as much done is because of that guy. He is smart, he's good, and he's really a joy to work with. So, my hat is off to you. Thank you so much.

598
01:13:14.740 --> 01:13:16.279
Don Gossard (Home Office Manager) (Guest): Thank you all. Same to you.

599
01:13:17.700 --> 01:13:20.159
Erich Moraine (President): Alright, have a good rest of the night.